



ARYA KANYA MAHAVIDYALYA, SHAHABAD MARKANDA

A Premier Institution, Affiliated to Kurukshetra University,

Kurukshetra

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**ARYA KANYA MAHAVIDYALYA
SHAHABAD MARKANDA**

SESSION:2024-25

**LESSON PLAN
POST-GRADUATE
ODD SEMESTER**



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SHAHABAD MARKANDA**

SESSION:2024-25

**LESSON PLAN
SUBJECT:HINDI**



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Hindi
Index (Odd Semester)
Session (2024-25)

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Lesson Plan (2024-2025)

Name of Teacher: Mamta

Class: M.A. 1st Semester

Course: CC-1

Course Code: M24-HIN-101

Paper: आधुनिक हिन्दी काव्य

पाठ-1		समय : 01 घंटा
विषय :- नई शिक्षा नीति के अनुसार एवं आधुनिक हिन्दी काव्य का परिचय।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of syllabus
पाठ-2		समय : 01 घंटा
विषय :- जयशंकर प्रसाद का साहित्यिक परिचय		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Jai Shankar Parsad Literary Introduction
पाठ-3		समय : 01 घंटा
विषय :- व्याख्या हेतु कामायनी के चिंता सर्ग की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Kamyani Chinta Sarg
पाठ-4		समय : 01 घंटा
विषय :- व्याख्या हेतु कामायनी के चिंता सर्ग की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test



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Q. 4	Learning Outcomes:	They will get knowledge of Kamyani Chinta Sarg
पाठ-5		समय : 01 घंटा
विषय :- व्याख्या हेतु कामायनी के चिंता सर्ग की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Kamyani Chinta Sarg
पाठ-6		समय : 01 घंटा
विषय :- व्याख्या हेतु कामायनी के चिंता सर्ग की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Kamyani Chinta Sarg
पाठ-7		समय : 01 घंटा
विषय :- व्याख्या हेतु कामायनी के चिंता सर्ग की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Kamyani Chinta Sarg
पाठ-8		समय : 01 घंटा
विषय :- व्याख्या हेतु कामायनी के चिंता सर्ग की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Kamyani Chinta Sarg
पाठ-9		समय : 01 घंटा
विषय :- व्याख्या हेतु कामायनी के चिंता सर्ग की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



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Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Kamyani Chinta Sarg
पाठ-10		समय : 01 घंटा
विषय :- व्याख्या एवं वस्तुनिष्ठ प्रश्न/उत्तर		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Contribution of Poetry Literature
पाठ-11		समय : 01 घंटा
विषय :- श्रद्धा सर्ग की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Shardha Sarg
पाठ-12		समय : 01 घंटा
विषय :- श्रद्धा सर्ग की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Shardha Sarg
पाठ-13		समय : 01 घंटा
विषय :- श्रद्धा सर्ग की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board



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Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Shardha Sarg
पाठ-14		समय : 01 घंटा
विषय :- श्रद्धा सर्ग की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Shardha Sarg
पाठ-15		समय : 01 घंटा
विषय :- श्रद्धा सर्ग की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Shardha Sarg
पाठ-16		समय : 01 घंटा
विषय :- प्रयोजनमूलक कार्य एवं अभ्यास कार्य		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Poetry Literature
पाठ-17		समय : 01 घंटा
विषय :- वस्तुनिष्ठ प्रश्न/उत्तर		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	Analysis and interpretation critical thinking
पाठ-18		समय : 01 घंटा



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विषय :- ईडा सर्ग की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Edra Sarg
पाठ-19		समय : 01 घंटा
विषय :- ईडा सर्ग की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Edra Sarg
पाठ-20		समय : 01 घंटा
विषय :- ईडा सर्ग की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Edra Sarg
पाठ-21		समय : 01 घंटा
विषय :- ईडा सर्ग की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Edra Sarg
पाठ-22		समय : 01 घंटा
विषय :- ईडा सर्ग की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board



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Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Edra Sarg
पाठ-23		समय : 01 घंटा
विषय :- सत्रीय परीक्षा		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Poetry Literature
पाठ-24		समय : 01 घंटा
विषय :- मैथिलीशरण गुप्त का साहित्यिक परिचय		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Methlisaran Gupat Literary Introduction
पाठ-25		समय : 01 घंटा
विषय :- साकेत की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Saket
पाठ-26		समय : 01 घंटा
विषय :- साकेत की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Saket



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पाठ-27		समय : 01 घंटा
विषय :- साकेत की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Saket
पाठ-28		समय : 01 घंटा
विषय :- साकेत की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Saket
पाठ-29		समय : 01 घंटा
विषय :- साकेत की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Saket
पाठ-30		समय : 01 घंटा
विषय :- साकेत की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Saket
पाठ-31		समय : 01 घंटा
विषय :- आलोचनात्मक प्रश्न/उत्तर		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board



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Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	Analysis and interpretation critical thinking
पाठ-32		समय : 01 घंटा
विषय :- निराला का साहित्यिक परिचय एवं राम की शक्ति पूजा की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Nirala Ji Literary Introduction
पाठ-33		समय : 01 घंटा
विषय :- निराला का साहित्यिक परिचय एवं राम की शक्ति पूजा की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Ram Ki Sakti Pooja
पाठ-34		समय : 01 घंटा
विषय :- निराला का साहित्यिक परिचय एवं राम की शक्ति पूजा की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Ram Ki Sakti Pooja
पाठ-35		समय : 01 घंटा
विषय :- निराला का साहित्यिक परिचय एवं राम की शक्ति पूजा की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Ram Ki Sakti Pooja
पाठ-36		समय : 01 घंटा
विषय :- आलोचनात्मक प्रश्न/उत्तर		



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Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Poetry Literature
पाठ-37		समय : 01 घंटा
विषय :- कुकरमुता की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Kukurmuta
पाठ-38		समय : 01 घंटा
विषय :- कुकुरमत्रा की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Kukurmuta
पाठ-39		समय : 01 घंटा
विषय :- सरोज समृति की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Saroj Samriti
पाठ-40		समय : 01 घंटा
विषय :- आलोचनात्मक प्रश्न/उत्तर		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test



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Q. 4	Learning Outcomes:	Analysis and interpretation critical thinking
पाठ-41		समय : 01 घंटा
विषय :- सुमित्रानंद जी का साहित्यिक परिचय		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Sumitranand Ji ka Literary Introduction
पाठ-42		समय : 01 घंटा
विषय :- रश्मि की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Rashimi Ki Vyakhya
पाठ-43		समय : 01 घंटा
विषय :- परिवर्तन एवं ग्राम श्री की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Parivartan & Gramsiri
पाठ-44		समय : 01 घंटा
विषय :- आलोचनात्मक प्रश्न/उत्तर		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	Analysis and interpretation critical thinking
पाठ-45		समय : 01 घंटा
विषय :- आलोचनात्मक प्रश्न/उत्तर		



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Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	Analysis and interpretation critical thinking
पाठ-46		समय : 01 घंटा
विषय :- दोहराई		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of Aadunik Hindi Kavya



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Lesson Plan (2024-2025)

Name of Teacher: Mrs. Mamta

Class: M.A. 1st Semester

Course: CC-2

Course Code: M24-HIN-102

Paper: हिन्दी साहित्य का इतिहास (आदिकाल से रीतिकाल तक)

पाठ-1		समय : 01 घंटा
विषय :- एन०ई०पी० के अनुसार पाठ्यक्रम की जानकारी एवं रीतिकाल पर चर्चा		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Ritikal.
पाठ-2		समय : 01 घंटा
विषय :- इतिहास दर्शन और साहित्येतिहास दर्शन		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Itihas Darshan & Sahitya Darshan
पाठ-3		समय : 01 घंटा
विषय :- हिन्दी साहित्य के इतिहास लेखन की परम्परा		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of tradition of Hindi History Writing
पाठ-4		समय : 01 घंटा
विषय :- हिन्दी साहित्य के इतिहास लेखन की समस्याएं और आवश्यकता		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board



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Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Hindi Literature faced some challenges
पाठ-5		समय : 01 घंटा
विषय :- हिन्दी साहित्य के इतिहास का काल विभाजन और नामकरण		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of division of Hindi Literature into different periods
पाठ-6		समय : 01 घंटा
विषय :- हिन्दी साहित्य के आदिकाल की पृष्ठभूमि और परिवेश		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Hindi Literature of ancient time
पाठ-7		समय : 01 घंटा
विषय :- आदिकाल का सामाजिक और सांस्कृतिक अवदान		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of social and cultural provision of ancient time
पाठ-8		समय : 01 घंटा
विषय :- आदिकालीन साहित्य की विभिन्न धाराएं दरबारी		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test



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Q. 4	Learning Outcomes:	They will get knowledge of various sources of ancient literature
पाठ-9		समय : 01 घंटा
विषय :- आदिकालीन साहित्य की विभिन्न धाराएं धार्मिक, लौकिक		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of various sources of ancient literature
पाठ-10		समय : 01 घंटा
विषय :- आदिकालीन प्रमुख कवि एवं रचनायें (सरहया, गोरखनाथ)		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of some prominent poets and their works
पाठ-11		समय : 01 घंटा
विषय :- पुष्पदंत, अमीर खुसरो, विधापति		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of some prominent poets and their contribution.
पाठ-12		समय : 01 घंटा
विषय :- पुष्पदंत, अमीर खुसरो, विधापति		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test



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Q. 4	Learning Outcomes:	They will get knowledge of some prominent poets and their contribution.
पाठ-13		समय : 01 घंटा
विषय :- भक्तिकाल के प्रेरणा स्रोत		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of resources of inspiration for bhakti periods
पाठ-14		समय : 01 घंटा
विषय :- भक्ति आन्दोलन पृष्ठभूमि और परिवेश		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Bhakti Movements
पाठ-15		समय : 01 घंटा
विषय :- भक्ति आन्दोलन और सांस्कृतिक चेतना		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of bhakti movement & cultural consciousness.
पाठ-16		समय : 01 घंटा
विषय :- संत काव्य परम्परा और प्रवृत्तियाँ एवं प्रमुख कवि कबीर		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test



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Q. 4	Learning Outcomes:	They will get knowledge of santkavya & famous poets.
पाठ-17		समय : 01 घंटा
विषय :- संत कवि नानक, दादू, रैदास		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Nanak, Dadu & Radaas.
पाठ-18		समय : 01 घंटा
विषय :- हिन्दी सूफी काव्य का वैचारिक पृष्ठभूमि : प्रेमाख्यानक काव्य		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Sufi kavya
पाठ-19		समय : 01 घंटा
विषय :- सूफी काव्य और भारतीय संस्कृति व लोक जीवन		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Sufi Kavya parmpara
पाठ-20		समय : 01 घंटा
विषय :- सूफी काव्य परम्परा और प्रवृत्तियां		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Sufi Kavya Parmpara
पाठ-21		समय : 01 घंटा
विषय :- सूफी काव्य के प्रमुख कवि मुल्ला दाऊद, कुतुबन		



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Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of sufi poets Mulla Daud & Kutuban.
पाठ-22		समय : 01 घंटा
विषय :- सूफी कवि मंझन, जायसी		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Sufi poets
पाठ-23		समय : 01 घंटा
विषय :- हिन्दी सगुणकाव्य की वैचारिक पृष्ठभूमि : रामकाव्य परम्परा और प्रवृत्तियाँ		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Bhakti Literature
पाठ-24		समय : 01 घंटा
विषय :- राम काव्य परम्परा के प्रमुख कवि तुलसीदास		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Ram Kavya Parampara & his Poet
पाठ-25		समय : 01 घंटा
विषय :- प्रयोजनमूलक कार्य		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



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Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of writing Skill
पाठ-26		समय : 01 घंटा
विषय :- हिन्दी कृष्णकाव्य की वैचारिक पृष्ठभूमि एवं विविध सम्प्रदाय		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Krishan Kavya Parampara of Bhakti Literature
पाठ-27		समय : 01 घंटा
विषय :- कृष्णकाव्य परम्परा और प्रवृत्तियाँ		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Krishan Kavya Parampara of Bhakti Literature
पाठ-28		समय : 01 घंटा
विषय :- कृष्णकाव्य के प्रमुख कवि (सूरदास, मीरा)		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Krishan Kavya Parampara and his literature Bhakti Literature
पाठ-29		समय : 01 घंटा
विषय :- अभ्यास कार्य एवं संशय निवारण		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board



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Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Hindi Sahitya ka Itihas.
पाठ-30		समय : 01 घंटा
विषय :- सत्रीय परीक्षा		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Hindi Sahitya ka Itihas.
पाठ-31		समय : 01 घंटा
विषय :- रीतिकाल : प्रेरणा स्रोत		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Ritikal Prerna Satrot
पाठ-32		समय : 01 घंटा
विषय :- रीति कवियों का आचार्यत्व, रीतिबद्ध काव्य की प्रमुख प्रवृत्तियाँ		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Ritibadh Kavya
पाठ-33		समय : 01 घंटा
विषय :- रीतिबद्ध काव्य के प्रमुख कवि केशव, चिन्तामणि, मतिराम		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Ritibadh Kavya and his literature
पाठ-34		समय : 01 घंटा



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विषय :- भूष्ण, देव, पदमाकर		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Ritibadh Kavya and his literature
पाठ-35		समय : 01 घंटा
विषय :- रीतिसिद्ध काव्य की सामान्य प्रकृतियाँ, प्रमुख कवि बिहारी		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Ritisidh Kavya and his literature
पाठ-36		समय : 01 घंटा
विषय :- रीतिमुक्त काव्य की सामान्य प्रकृतियाँ प्रमुख कवि घनानन्द		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Ritimukt Kavya and his literature
पाठ-37		समय : 01 घंटा
विषय :- रीतिमुक्त काव्य के प्रमुख कवि आलम, बोधा, ठाकुर		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Ritimukt Kavya and his literature
पाठ-38		समय : 01 घंटा
विषय :- रीतिकालीन काव्य और उसका अवदान		



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Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Ritikalin Kavya and his literature
पाठ-39		समय : 01 घंटा
विषय :- रीतिकालीन काव्य और उसका अवदान		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Ritikalin Kavya and his literature
पाठ-40		समय : 01 घंटा
विषय :- लघुत्तरात्मक प्रश्न/उत्तर		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	Analysis and interpretation critical thinking
पाठ-41		समय : 01 घंटा
विषय :- लघुत्तरात्मक प्रश्न/उत्तर		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	Analysis and interpretation critical thinking
पाठ-42		समय : 01 घंटा
विषय :- लघुत्तरात्मक प्रश्न/उत्तर		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board



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Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	Analysis and interpretation critical thinking
पाठ-43		समय : 01 घंटा
विषय :- वस्तुनिष्ठ प्रश्न/उत्तर		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	Analysis and interpretation critical thinking
पाठ-44		समय : 01 घंटा
विषय :- वस्तुनिष्ठ प्रश्न/उत्तर		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	Analysis and interpretation critical thinking
पाठ-45		समय : 01 घंटा
विषय :- दोहराई		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	Analysis and interpretation critical thinking



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Lesson Plan (2024-2025)

Name of Teacher: Amita

Class: M.A. 1st Semester

Course: CC-3

Course Code: M24-HIN-103

Paper: हिन्दी उपन्यास

पाठ-1		समय : 01 घंटा
विषय :- According to NEP 2020 पाठ्यक्रम सम्बंधी जानकारी		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of syllabus
पाठ-2		समय : 01 घंटा
विषय :- मुंशी प्रेमचंद का साहित्यिक परिचय		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of writer and his Literary Introduction
पाठ-3		समय : 01 घंटा
विषय :- गोदान उपन्यास की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	Their social, awareness will develop.
पाठ-4		समय : 01 घंटा
विषय :- गोदान उपन्यास की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test



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Q. 4	Learning Outcomes:	They will learn ethics and human values
पाठ-5		समय : 01 घंटा
विषय :- गोदान उपन्यास की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Presentation
Q. 4	Learning Outcomes:	They will get knowledge of the real problems of society
पाठ-6		समय : 01 घंटा
विषय :- गोदान उपन्यास की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Presentation
Q. 4	Learning Outcomes:	They will develop a literary interest.
पाठ-7		समय : 01 घंटा
विषय :- गोदान उपन्यास की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Presentation
Q. 4	Learning Outcomes:	They will develop awareness of social injustice.
पाठ-8		समय : 01 घंटा
विषय :- गोदान उपन्यास की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Presentation
Q. 4	Learning Outcomes:	They will develop an understanding of economic and politics
पाठ-9		समय : 01 घंटा
विषय :- गोदान उपन्यास की व्याख्या		



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Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Presentation
Q. 4	Learning Outcomes:	They will develop an understanding of family values.
पाठ-10		समय : 01 घंटा
विषय :- गोदान उपन्यास की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Presentation
Q. 4	Learning Outcomes:	They will develop an understanding of family values.
पाठ-11		समय : 01 घंटा
विषय :- अभ्यास एवं शंका निवारण		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Presentation
Q. 4	Learning Outcomes:	They will discuss their problems.
पाठ-12		समय : 01 घंटा
विषय :- गोदान उपन्यास की व्याख्या		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Presentation
Q. 4	Learning Outcomes:	They will develop an understanding of family values.
पाठ-13		समय : 01 घंटा
विषय :- फणीश्वर नाथ रेणु का साहित्यिक परिचय		



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Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will understand about writer life, literature and his writing skills.
पाठ-14		समय : 01 घंटा
विषय :- मैला आँचल उपन्यास का परिचय		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Group discussion
Q. 4	Learning Outcomes:	They received an introduction to the Novel
पाठ-15		समय : 01 घंटा
विषय :- मैला आँचल उपन्यास के पात्रों का वर्णन		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Group discussion
Q. 4	Learning Outcomes:	They obtained information about the character of the Novel.
पाठ-16		समय : 01 घंटा
विषय :- मैला आँचल उपन्यास की मूल संवेदना		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will get knowledge of social evils.
पाठ-17		समय : 01 घंटा
विषय :- मैला आँचल उपन्यास की प्रासंगिकता		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



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Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will develop an understanding of rural India.
पाठ-18		समय : 01 घंटा
विषय :- मैला आँचल उपन्यास की कलागत विशेषताएं।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will develop language & literary style.
पाठ-19		समय : 01 घंटा
विषय :- मैला आँचल उपन्यास का सामाजिक सरोकार		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will develop a sense of Nationalism & Patriotism
पाठ-20		समय : 01 घंटा
विषय :- मैला आँचल उपन्यास के आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will understand the whole topic
पाठ-21		समय : 01 घंटा
विषय :- मैला आँचल उपन्यास के आलोचनात्मक एवं लघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Group discussion



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Q. 4	Learning Outcomes:	They will understand the topic
पाठ-22		समय : 01 घंटा
विषय :- जैनेन्द्र कुमार का साहित्यिक परिचय		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will understand the writer biography and his literature.
पाठ-23		समय : 01 घंटा
विषय :- सुनीता उपन्यास का परिचय		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Group Discussion
Q. 4	Learning Outcomes:	They will understand the Novel
पाठ-24		समय : 01 घंटा
विषय :- सुनीता उपन्यास के पात्रों का वर्णन		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They obtained information about the characters of the Novel.
पाठ-25		समय : 01 घंटा
विषय :- सुनीता उपन्यास की मूल संवेदना		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They develop & understanding women's empowerment.
पाठ-26		समय : 01 घंटा



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विषय :- सुनीता उपन्यास की प्रासंगिकता		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will develop social awareness.
पाठ-27		समय : 01 घंटा
विषय :- सुनीता उपन्यास की कलागत विशेषताएं।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will develop discussion & expression.
पाठ-28		समय : 01 घंटा
विषय :- सत्रीय परीक्षा		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will present their test topic will be checked.
पाठ-29		समय : 01 घंटा
विषय :- सुनीता उपन्यास का सामाजिक सरोकार		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will develop independent thinking and self-reliance
पाठ-30		समय : 01 घंटा
विषय :- सुनीता उपन्यास के लघुत्तरात्मक एवं वस्तुनिष्ठ प्रश्न/उत्तर		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



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Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will understand the whole topic
पाठ-31		समय : 01 घंटा
विषय :- सुनीता उपन्यास के आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Group discussion
Q. 4	Learning Outcomes:	They will understand the whole topic.
पाठ-32		समय : 01 घंटा
विषय :- सुनीता उपन्यास के आलोचनात्मक एवं लघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will understand the whole topic.
पाठ-33		समय : 01 घंटा
विषय :- जिन्दगीनामा उपन्यास के पात्रों का वर्णन		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will understand the topic.
पाठ-34		समय : 01 घंटा
विषय :- जिन्दगीनामा उपन्यास की मूल संवेदना		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test



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Q. 4	Learning Outcomes:	They will develop an understanding of history and society.
पाठ-32		समय : 01 घंटा
विषय :- जिन्दगीनामा उपन्यास की प्रासंगिकता		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will develop self-reliance and perverance
पाठ-35		समय : 01 घंटा
विषय :- जिन्दगीनामा उपन्यास की कलागत विशेषताएं		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will develop improvement in language & literary expression
पाठ-36		समय : 01 घंटा
विषय :- जिन्दगीनामा उपन्यास का सामाजिक सरोकार		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will develop social sensitivity
पाठ-37		समय : 01 घंटा
विषय :- जिन्दगीनामा उपन्यास के लघुत्तरात्मक एवं वस्तुनिष्ठ प्रश्न/उत्तर		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will understand the topic
पाठ-38		समय : 01 घंटा
विषय :- अभ्यास एवं शंका निवारण		



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Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will understand the literature
पाठ-39		समय : 01 घंटा
विषय :- जिन्दगीनामा उपन्यास के आलोचनात्मक प्रश्न/उत्तर		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will understand the whole syllabus
पाठ-40		समय : 01 घंटा
विषय :- जिन्दगीनामा उपन्यास के आलोचनात्मक एवं लघुत्तरात्मक प्रश्न/उत्तर		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will understand the whole syllabus
पाठ-41		समय : 01 घंटा
विषय :- अभ्यास एवं शंका निवारण		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will discuss their problems
पाठ-42		समय : 01 घंटा
विषय :- पाठ्यक्रम की दोहराई		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test



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Q. 4	Learning Outcomes:	They will understand the whole topic.
पाठ-43		समय : 01 घंटा
विषय :- अभ्यास एवं शंका निवारण		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will understand the literature
पाठ-44		समय : 01 घंटा
विषय :- पाठ्यक्रम की दोहराई		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will understand the whole syllabus
पाठ-45		समय : 01 घंटा
विषय :- पाठ्यक्रम की दोहराई		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will understand the whole syllabus



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Lesson Plan (2024-2025)

Name of Teacher:

Class: M.A. 1st Semester

Course: CC-4

Course Code: M24-HIN-104

Paper: हिन्दी पत्रकारिता

पाठ-1		समय : 01 घंटा
विषय :- नई शिक्षा नीति के अनुसार पाठ्यक्रम की सम्पूर्ण जानकारी एवं पत्रकारिता का परिचय		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
	Learning Outcomes:	They will get knowledge of syllabus.
पाठ-2		समय : 01 घंटा
विषय :- पत्रकारिता एवं जनसंचार		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
	Learning Outcomes:	They will get knowledge Journalism & Mass Communication
पाठ-3		समय : 01 घंटा
विषय :- पत्रकारिता की अवधारणा और उनके विविध रूप		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
	Learning Outcomes:	They will get knowledge of Journalism & its various forms
पाठ-4		समय : 01 घंटा
विषय :- जनसंचार के रूप में पत्रकारिता		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board



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Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes:	They will get knowledge Journalism & Mass Communication
पाठ-5		समय : 01 घंटा
विषय :- हिन्दी की साहित्यिक पत्रकारिता		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes:	They will get knowledge Literary Magazine
पाठ-6		समय : 01 घंटा
विषय :- हिन्दी पत्रकारिता का इतिहास एवं हिन्दी पत्रकारिता की विकास-यात्रा		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes:	They will get knowledge the History of Hindi Journalism
पाठ-7		समय : 01 घंटा
विषय :- स्वतंत्रता पूर्व एवं पश्चात की हिन्दी पत्रकारिता		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
	Learning Outcomes:	They will get knowledge the History of Journalism
पाठ-8		समय : 01 घंटा
विषय :- स्वतंत्रता आंदोलन हिन्दी पत्रकारिता और प्रतिबंधन		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test



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	Learning Outcomes:	They will get knowledge of Journalism
पाठ-9		समय : 01 घंटा
विषय :- कक्षीय चर्चा एवं अभ्यास कार्य		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes:	They understand the syllabus
पाठ-10		समय : 01 घंटा
विषय :- हिन्दी की प्रमुख पत्रिकाएं, संपादक एवं पत्रिकाएं सरस्वति, प्रताप, माधुरी		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes:	They will get knowledge of syllabus
पाठ-11		समय : 01 घंटा
विषय :- हिन्दी की प्रमुख पत्रिकाएं, संपादक एवं पत्रकार चांद, कर्मवीर, प्रतीक, धर्मयुग		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes:	They will get knowledge of know the Editor and Journalists of Major Magazines
पाठ-12		समय : 01 घंटा
विषय :- महावीर प्रसाद द्विवेदी, गणेश शंकर विधार्थी		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes:	They understand the syllabus



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पाठ-13		समय : 01 घंटा
विषय :- माखनलाल चतुर्वेदी, अज्ञेय, रघुवीर सहाय		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes:	They will get knowledge of Major Journalism
पाठ-14		समय : 01 घंटा
विषय :- धर्मवीर भारती, राजेंद्र माथुर		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes:	They will get knowledge of Major Journalism
पाठ-15		समय : 01 घंटा
विषय :- पत्रकारिता अभिव्यक्ति, विधि और आचार संहिता		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes:	They will get knowledge of Journalistic Expression Method & Code of Conduct
पाठ-16		समय : 01 घंटा
विषय :- भारतीय संविधान में प्रदत्त मौलिक अधिकार		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
	Learning Outcomes:	They understand the syllabus
पाठ-17		समय : 01 घंटा
विषय :- मानवाधिकार एवं सूचना का अधिकार		



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Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
	Learning Outcomes:	They will get knowledge the right to information act
पाठ-18		समय : 01 घंटा
विषय :- प्रयोजनमूलक कार्य एवं अभ्यास कार्य		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
	Learning Outcomes:	They will get knowledge of Curriculum
पाठ-19		समय : 01 घंटा
विषय :- प्रेस सम्बंधी प्रमुख कानून तथा आचार संहिता		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
	Learning Outcomes:	They will get knowledge of Expression & Method of Journalism
पाठ-20		समय : 01 घंटा
विषय :- प्रजातन्त्र में चतुर्थ स्तम्भ के रूप में पत्रकारिता का दायित्व		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
	Learning Outcomes:	They understand the syllabus
पाठ-21		समय : 01 घंटा
विषय :- प्रेस से सम्बंधित प्रमुख सस्थाएं		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board



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Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
	Learning Outcomes:	They will get knowledge of important institutions related to press.
पाठ-22		समय : 01 घंटा
विषय :- समाचार के विभिन्न स्रोत		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes:	They will get knowledge of Various Sources of News
पाठ-23		समय : 01 घंटा
विषय :- समाचार-संकलन तथा लेखन शीर्षकीकरण, आमुख और समाचार प्रस्तुती		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes:	They will get knowledge of News Headlines and Intro
पाठ-24		समय : 01 घंटा
विषय :- प्रूफ संशोधन, ले आउट एवं पृष्ठ सज्जा		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes:	They will get knowledge of Proof, Layout ad decoration
पाठ-25		समय : 01 घंटा
विषय :- समाचार की भाषा सम्पादकीय विभाग उसके विविध अंग और कर्तव्य		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes:	They understand the syllabus



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पाठ-26		समय : 01 घंटा
विषय :- संवाददाता की श्रेणिया, कार्य पद्धति एवं नैतिक उत्तरदायित्व		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes:	They will get knowledge of types of reporter
पाठ-27		समय : 01 घंटा
विषय :- सत्रीय परीक्षा		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
	Learning Outcomes:	They will get knowledge of their topic
पाठ-28		समय : 01 घंटा
विषय :- सृजनात्मक लेखन एवं इलेक्ट्रनिक मीडिया		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes:	They will get knowledge of Creative Writing and electronic media
पाठ-29		समय : 01 घंटा
विषय :- लेखन प्रतिविधियां संपादकीय, रिपोर्ट		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes:	They will get knowledge of writing activities of writing editorial report
पाठ-30		समय : 01 घंटा
विषय :- फीचर लेखन, साक्षत्कार		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



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Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes:	They understand the syllabus
पाठ-31		समय : 01 घंटा
विषय :- स्तम्भ लेखन, विज्ञापन लेखन		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes:	They will get knowledge of Column writing advertising writing
पाठ-32		समय : 01 घंटा
विषय :- अभ्यास कार्य एवं शंका निवारण		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes:	They will get knowledge of Journalism
पाठ-33		समय : 01 घंटा
विषय :- इलेक्ट्रानिक मीडिया की पत्रकारिता में रेडियो		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
	Learning Outcomes:	They will get knowledge of Journalism in radio.
पाठ-34		समय : 01 घंटा
विषय :- टेलिविजन, इंटरनेट की पत्रकारिता		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning



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	Learning Outcomes:	They will get knowledge of T.V. and Internet.
पाठ-35		समय : 01 घंटा
विषय :- पत्रकारिता और राष्ट्रीय महत्त्व के मुद्दे वैश्वीकरण		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes:	They will get knowledge of Journalism
पाठ-36		समय : 01 घंटा
विषय :- पत्रकारिता और राष्ट्रीय महत्त्व के मुद्दे वैश्वीकरण		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes:	They will get knowledge of Journalism.
पाठ-37		समय : 01 घंटा
विषय :- बाजारवाद		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes:	They will get knowledge of Marketism
पाठ-38		समय : 01 घंटा
विषय :- लघु प्रश्न/उत्तर सम्पूर्ण पाठ्यक्रम से		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes:	They understand the syllabus
पाठ-39		समय : 01 घंटा
विषय :- लघु प्रश्न/उत्तर सम्पूर्ण पाठ्यक्रम के		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



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Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes:	They will get knowledge of syllabus
पाठ-40		समय : 01 घंटा
विषय :- लघु प्रश्न/उत्तर सम्पूर्ण पाठ्यक्रम के		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes:	They will get knowledge of syllabus
पाठ-41		समय : 01 घंटा
विषय :- वस्तुनिष्ठ प्रश्न/उत्तर		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes:	Analysis and interpretation critical thinking
पाठ-42		समय : 01 घंटा
विषय :- वस्तुनिष्ठ प्रश्न/उत्तर		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes:	Analysis and interpretation critical thinking
पाठ-43		समय : 01 घंटा
विषय :- दोहराई		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes:	They understand the whole syllabus



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पाठ-44		समय : 01 घंटा
विषय :- दोहराई		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes:	They understand the syllabus
पाठ-45		समय : 01 घंटा
विषय :- दोहराई		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes:	They will get knowledge of whole syllabus



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Lesson Plan (2024-2025)

Name of Teacher: Amita

Class: M.A. 1st Semester

Course: CC-6

Course Code: M24-HIN-106

Paper: प्रेमचन्द

पाठ-1		समय : 01 घंटा
विषय :- According to NEP 2020 पाठ्यक्रम सम्बंधी जानकारी		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will get knowledge of syllabus
पाठ-2		समय : 01 घंटा
विषय :- मुन्शी प्रेमचन्द का साहित्यिक परिचय एवं रंग भूमि उपन्यास की व्याख्या।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will get knowledge of the writer Philosophy
पाठ-3		समय : 01 घंटा
विषय :- रंग भूमि उपन्यास की व्याख्या।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Presentation
Q. 4	Learning Outcomes:	They will get knowledge of the Novel.
पाठ-4		समय : 01 घंटा
विषय :- रंग भूमि उपन्यास की व्याख्या।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board



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Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Presentation
Q. 4	Learning Outcomes:	They will develop the ability to understand premchand's realistic, style, Language, Characters and plot.
पाठ-5		समय : 01 घंटा
विषय :- रंग भूमि उपन्यास की व्याख्या।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Presentation
Q. 4	Learning Outcomes:	They will develop a sense of compassion, empathy and social responsibility.
पाठ-6		समय : 01 घंटा
विषय :- कर्मभूमि उपन्यास का परिचय एवं आलोचनात्मक प्रश्न/उत्तर		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will develop resilience and leadership skills.
पाठ-7		समय : 01 घंटा
विषय :- कर्मभूमि उपन्यास के आलोचनात्मक एवं लघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will develop a sense of empathy and sensitivity.
पाठ-8		समय : 01 घंटा
विषय :- स्वदेशी आन्दोलन निबन्ध का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



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Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will develop a sense of Patrialism and nationalism.
पाठ-9		समय : 01 घंटा
विषय :- स्वदेशी आन्दोलन निबन्ध के आलोचनात्मक एवं लघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Group Discussion
Q. 4	Learning Outcomes:	They will give them a message of self-reliance and independence.
पाठ-10		समय : 01 घंटा
विषय :- राणा प्रताप निबंध का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Test
Q. 4	Learning Outcomes:	They will develop courage and determination.
पाठ-11		समय : 01 घंटा
विषय :- राणा प्रताप निबंध के आलोचनात्मक एवं लघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Presentation
Q. 4	Learning Outcomes:	They will develop a sense of Patriotism and self-respect.
पाठ-12		समय : 01 घंटा
विषय :- पुराना जमाना नया जमाना निबंध का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		



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Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will develop an understanding of social change.
पाठ-13		समय : 01 घंटा
विषय :- पुराना जमाना नया जमाना आलोचनात्मक एवं लघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will develop a understanding of the balance between tradition and modernity.
पाठ-14		समय : 01 घंटा
विषय :- पुराना जमाना संस्कृति और सभ्यता निबंध का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Group Discussion
Q. 4	Learning Outcomes:	They will understand the importance of India culture.
पाठ-15		समय : 01 घंटा
विषय :- संस्कृति और सभ्यता निबंध आलोचनात्मक एवं लघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will develop critical & logical thinking.
पाठ-16		समय : 01 घंटा



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विषय :- उर्दू हिंदी और हिन्दुस्तानी निबंध का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will develop historical and social awareness.
पाठ-17		समय : 01 घंटा
विषय :- उर्दू हिंदी और हिन्दुस्तानी आलोचनात्मक एवं लघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Presentation
Q. 4	Learning Outcomes:	They will develop critical & logical thinking skills.
पाठ-18		समय : 01 घंटा
विषय :- साहित्य का उद्देश्य निबंध का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will be able to understand the purpose of munshi premchand's literature and the characteristics of his writing.
पाठ-19		समय : 01 घंटा
विषय :- साहित्य का उद्देश्य निबंध के आलोचनात्मक एवं लघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning



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Q. 4	Learning Outcomes:	Their writing and expression skill will improve.
पाठ-20		समय : 01 घंटा
विषय :- महाजनी सभ्यता निबंध का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Group discussion
Q. 4	Learning Outcomes:	They will develop an understanding of essay writing skills and satirical style.
पाठ-21		समय : 01 घंटा
विषय :- महाजनी सभ्यता निबंध आलोचनात्मक एवं लघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will able to analyze in a contemporary context.
पाठ-22		समय : 01 घंटा
विषय :- यही मेरा वतन है कहानी का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will develop an understanding of self-reflection and moral education.
पाठ-23		समय : 01 घंटा
विषय :- यही मेरा वतन है कहानी के आलोचनात्मक एवं लघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board



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Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Presentation/Quiz
Q. 4	Learning Outcomes:	They will understand the importance of patriotism and love for the motherland.
पाठ-24		समय : 01 घंटा
विषय :- सत्रीय परीक्षा ।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Test
Q. 4	Learning Outcomes:	They will present their topic
पाठ-25		समय : 01 घंटा
विषय :- शतरंज के खिलाड़ी कहानी का परिचय एवं आलोचनात्मक प्रश्न/उत्तर ।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Presentation
Q. 4	Learning Outcomes:	They will be inspired to adopt a positive attitude.
पाठ-26		समय : 01 घंटा
विषय :- शतरंज के खिलाड़ी कहानी के आलोचनात्मक एवं लघुत्तरात्मक प्रश्न/उत्तर ।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will develop focus on goals and duties.
पाठ-27		समय : 01 घंटा
विषय :- मंत्र कहानी का परिचय एवं आलोचनात्मक प्रश्न/उत्तर ।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board



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Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will be able to understand the importance of morality.
पाठ-28		समय : 01 घंटा
विषय :- मंत्र कहानी के आलोचनात्मक एवं लघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will develop a sense of empathy toward others.
पाठ-29		समय : 01 घंटा
विषय :- पूस की रात कहानी का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will develop a sense of tolerance and contentment.
पाठ-30		समय : 01 घंटा
विषय :- पूस की रात कहानी के आलोचनात्मक एवं लघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Test
Q. 4	Learning Outcomes:	They will develop an understanding of facing life's difficulties.
पाठ-31		समय : 01 घंटा
विषय :- कफन कहानी का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board



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Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will be able to understand the importance of human values.
पाठ-32		समय : 01 घंटा
विषय :- कफन कहानी के आलोचनात्मक एवं लघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Test
Q. 4	Learning Outcomes:	They will develop the courage to raise their voice against injustice.
पाठ-33		समय : 01 घंटा
विषय :- गुल्ली डंडा कहानी का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will understand the importance of true friendship.
पाठ-34		समय : 01 घंटा
विषय :- गुल्ली डंडा कहानी के आलोचनात्मक एवं लघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Presentation
Q. 4	Learning Outcomes:	This story teaches children to avoid arrogance and remain humble.
पाठ-35		समय : 01 घंटा
विषय :- ईदगाह कहानी का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



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Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will develop a sense of respect and honor towards elders.
पाठ-36		समय : 01 घंटा
विषय :- ईदगाह कहानी के आलोचनात्मक एवं लघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will develop a sense of sacrifice and love
पाठ-37		समय : 01 घंटा
विषय :- बड़े भाई साहब कहानी का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will be able to understand the importance of life experience.
पाठ-38		समय : 01 घंटा
विषय :- बड़े भाई साहब कहानी के आलोचनात्मक एवं लघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will develop an understanding of their desires and limitations.
पाठ-39		समय : 01 घंटा
विषय :- पंच परमेश्वर कहानी का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		



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Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	Understanding of working with dedication will develop.
पाठ-40		समय : 01 घंटा
विषय :- पंच परमेश्वर कहानी के आलोचनात्मक एवं लघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will develop a sense of harmony and cooperation
पाठ-41		समय : 01 घंटा
विषय :- स्वत्वरक्षा कहानी का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	It will develop their thinking and critical reasoning skills.
पाठ-42		समय : 01 घंटा
विषय :- स्वत्वरक्षा कहानी के आलोचनात्मक एवं लघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will develop an understanding of social values.
पाठ-43		समय : 01 घंटा
विषय :- सद्गति कहानी का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		



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Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will become aware of social institute.
पाठ-44		समय : 01 घंटा
विषय :- सद्गति कहानी का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will aware of superstition and ostentation.
पाठ-45		समय : 01 घंटा
विषय :- ठाकुर का कुआँ कहानी का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will be aware of caste-based discrimination.
पाठ-46		समय : 01 घंटा
विषय :- ठाकुर का कुआँ कहानी आलोचनात्मक एवं लघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Presentation
Q. 4	Learning Outcomes:	They will understand human emotions.
पाठ-47		समय : 01 घंटा
विषय :- दूध का दाम कहानी का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



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Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will understand the importance of a struggling life.
पाठ-48		समय : 01 घंटा
विषय :- दूध का दाम कहानी के आलोचनात्मक एवं लघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	A sense of cooperation with each other will be awakened in them.
पाठ-49		समय : 01 घंटा
विषय :- मनोवृत्ति कहानी का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Group Discussion
Q. 4	Learning Outcomes:	They will develop the power of imagination thinking.
पाठ-50		समय : 01 घंटा
विषय :- मनोवृत्ति कहानी के आलोचनात्मक एवं लघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Group Discussion
Q. 4	Learning Outcomes:	They will be familiar with the reality of society.



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SHAHABAD MARKANDA**

SESSION:2024-25

LESSON PLAN

SUBJECT:COMMERCE



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COMMERCE DEPARTMENT
LESSON PLAN (ODD SEMESTER)

SESSION:2024-25

M.COM.

INDEX

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LESSON PLAN (2024-2025)

ODD SEMESTER

Name of Teacher: Ms. TANVI

Class: M.Com Previous

Course: Organisational Behaviour

Course Code: MC 101

L-1		Duration – 1 Hour
Topic : Organisational Behaviour :Meaning and Characteristics, Key Elements of Organisational Behaviour		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To equip the students with a comprehensive understanding of organizational structure.
L-2		Duration – 1 Hour
Topic : Philosophical and Fundamental Concept of Organisational Behaviour		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge



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	Learning Outcomes : As per curriculum	To gain a thorough understanding of the concepts.
L-3		Duration – 1 Hour
Topic : Relationship between Management and Organisational Behaviour , Role of Organisational Behaviour		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Examples
	Learning Outcomes : As per curriculum	The students will comprehend how management and organisational behaviour relates.
L-4		Duration – 1 Hour
Topic : Evolution of Organisational Behaviour along with Approaches		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	The students will understand the historical background and evolving process.



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L-5		Duration – 1 Hour
Topic : Models of Organisational Behaviour		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Written Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	The students will grasp the various studies and experiments done by researchers.
L-6		Duration – 1 Hour
Topic : Challenge and Opportunities in Organisational Behaviour		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	The students will learn how organizations done SWOT to find out their challenges and opportunities.
L-7		Duration – 1 Hour
Topic : Concepts of Organisational Theory		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



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Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	The students will understand various theories and their relevance in organizational structure.
L-8		Duration – 1 Hour
Topic : Classification Of Organisational Theories: Classical Theory and Neo Classical Theory		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	The students will come to know the various types of the theories along with their relevance.
L-9		Duration – 1 Hour
Topic : Modern Management Theories		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge



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	Linkage	
	Learning Outcomes : As per curriculum	The students will comprehend and grasp their relevance and application.
L-10		Duration – 1 Hour
Topic : Factors affecting Organizational Behaviour		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will understand how individual, group, and organizational factors influence behavior within a company, impacting performance, motivation, and overall organizational effectiveness.
L-11		Duration – 1 Hour
Topic : Models of Organisational Behaviour		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge



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	Learning Outcomes : As per curriculum	Students will learn how different models of organizational behavior explain and predict employee actions and interactions, enhancing their ability to manage and influence workplace dynamics effectively.
L-12		Duration – 1 Hour
Topic : Personality: Meaning and its importance in OB and Philosophical Assumptions		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Power Point Presentation
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will understand how personality traits impact workplace behavior, communication, and performance, enabling more effective team dynamics and leadership strategies.
L-13		Duration – 1 Hour
Topic : Theories of Personality: Historical Background		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test



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Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will learn how various personality theories explain individual differences in behaviour, motivation, and interactions in organizational settings.
L-14		Duration – 1 Hour
Topic : Measurements and Determinants of Personality		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Power Point Presentation
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will understand how different methods of measuring personality provide insights into individual traits and behaviours, aiding in effective recruitment, development, and team management.
L-15		Duration – 1 Hour
Topic : Personality attributes affecting organisational behavior		



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Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Power Point Presentation
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will learn how personality attributes impact organizational behavior, including work performance, interpersonal relationships, and leadership effectiveness.
L-16		Duration – 1 Hour
Topic : Psychoanalytical Theory and New Freudian Theory of Personality		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Oral Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will understand how psychoanalytical and Neo-Freudian theories explain personality development and behavior, influencing their approach to managing and interacting with individuals in organizational settings.
L-17		Duration – 1 Hour



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Topic : Trait Theory and Social Learning Theory of Personality		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Oral Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will grasp how trait and social learning theories explain personality development and behavior, enhancing their ability to predict and influence individual actions in organizational contexts.
L-18		Duration – 1 Hour
Topic : Self Theory and Need Theory of Personality		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will understand how self and need-based learning theories of personality explain individual motivations and behavior, aiding in effective personal development and



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		management strategies.
L-19		Duration – 1 Hour
Topic : Holistic Theories of Personality		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Oral Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will learn how holistic theories of personality integrate various aspects of the self to provide a comprehensive understanding of individual behavior and development.
L-20		Duration – 1 Hour
Topic : Perception: Meaning, Nature and Importance		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Power Point Presentation
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will understand the nature and importance of perception in shaping individual behavior and decision-making within



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		organizational contexts.
L-21		Duration – 1 Hour
Topic : Process of Perception Perceptual Selectivity and its management		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Power Point Presentation
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will learn how perception processes influence individual and group behavior in organizations, affecting decision-making, communication, and conflict resolution.
L-22		Duration – 1 Hour
Topic : Factors affecting Perception and Distortion in Perception		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Power Point Presentation
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will learn how factors influencing perception and common distortions affect individual



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		judgments and interactions in organizational settings.
L-23		Duration – 1 Hour
Topic : Managerial Implications of Perception		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will understand how managerial implications of perception impact decision-making, leadership, and employee relations in organizational settings.
L-24		Duration – 1 Hour
Topic : Learning: Meaning, Importance and Applications		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Power Point Presentation
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will grasp how learning theories and their features apply to organizational behavior, enhancing training,



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		development, and performance improvement strategies.
L-25		Duration – 1 Hour
Topic : Classical Conditioning and Operant Conditioning Theory of Learning		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will understand how various learning theories influence employee development and behavior, facilitating more effective training and organizational change
L-26		Duration – 1 Hour
Topic : Cognitive Learning Theory; Social Learning Theory		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will understand how various learning theories influence employee



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		development and behavior, facilitating more effective training and organizational change
L-27		Duration – 1 Hour
Topic : Modeling and Shaping Behaviour in Learning		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will learn how modeling and shaping behaviors can effectively influence and reinforce desired actions and skills in organizational settings.
		Duration – 1 Hour
Topic : Learning and Organisational Behaviour correlation		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will understand how learning processes are correlated with



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		organizational behavior, enhancing their ability to improve employee performance and organizational effectiveness.
L-29		Duration – 1 Hour
Topic : Group Dynamics : Meaning And Features		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Power Point Presentation
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will learn how group dynamics affect team performance, communication, and cohesion within organizations, enhancing their ability to manage and lead teams effectively.
L-30		Duration – 1 Hour
Topic : Components of Group Dynamics: Group Norms and Group roles		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge



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	Learning Outcomes : As per curriculum	Students will understand how key components of group dynamics, such as roles, norms influence team interactions and overall organizational effectiveness.
L-31		Duration – 1 Hour
Topic : Components of Group Dynamics: Group Status and Group Size		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will understand how key components of group dynamics, such as status and size influence team interactions and overall organizational effectiveness
L-32		Duration – 1 Hour
Topic : Components of Group Dynamics: Group Leadership and Group Composition		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will understand how



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		key components of group dynamics, such as composition and leadership influence team interactions and overall organizational effectiveness
L-33		Duration – 1 Hour
Topic : Proxemics and group dynamics		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will learn how proxemics, or the use of personal space, affects group dynamics, influencing communication, interaction, and overall team cohesion in organizational settings.
L-34		Duration – 1 Hour
Topic : Problem In Group Dynamics		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Written Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge



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	Learning Outcomes : As per curriculum	Students will identify and analyze common problems in group dynamics, such as conflict and poor communication, and develop strategies to address these issues effectively in organizational settings.
L-35		Duration – 1 Hour
Topic : Factors Affecting Group Performance and Approaches of Group Dynamics		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Power Point Presentation
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will learn how factors such as leadership, communication, and group cohesion impact group performance and how to optimize these factors for better organizational outcomes.
L-36		Duration – 1 Hour
Topic : Group Cohesiveness : Meaning, Importance and Features		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Power Point Presentation



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Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will recognize how group cohesiveness enhances team performance and collaboration, and its crucial role in achieving organizational goals.
L-37		Duration – 1 Hour
Topic : Determinants of Group Cohesiveness		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will understand the determinants of group cohesiveness, such as shared goals and interpersonal relationships.
L-38		Duration – 1 Hour
Topic : Consequences of Group Cohesiveness		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Power Point Presentation
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge



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	Learning Outcomes : As per curriculum	Students will learn how group cohesiveness affects outcomes such as team performance, satisfaction, and productivity within organizational settings.
L-39		Duration – 1 Hour
Topic : Relationship between Group Cohesiveness and Productivity		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will understand how the level of group cohesiveness influences productivity, with cohesive teams generally achieving higher performance and efficiency.
L-40		Duration – 1 Hour
Topic : Transactional Analysis : Meaning and Principles		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Power Point Presentation
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge



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	Learning Outcomes : As per curriculum	Students will understand how transactional analysis helps in analyzing and improving interpersonal communication and relationships.
L-41		Duration – 1 Hour
Topic : Scope of Transactional Analysis		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will understand how transactional analysis helps in examining interactions and identifying patterns in organizational settings.
L-42		Duration – 1 Hour
Topic : Analysis Of Self Awareness And Ego Status		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To know the positive and negative impacts of ego status and awareness.



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L-43		Duration – 1 Hour
Topic : Analysis Of Life Positions And Games		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To know the positive and negative impacts of positions and games.
L-44		Duration – 1 Hour
Topic : Analysis of Stroking		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To know the positive and negative impacts of stroking.
L-45		Duration – 1 Hour
Topic : Benefits of Transactional Analysis		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning



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Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the benefits of analysis.



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LESSON PLAN (2024-2025)

ODD SEMESTER

Name of Teacher: Ms. Ankita Hans

Class: M.Com Previous

Course: Financial Management

Course Code: M24-COM-102

L-1		Duration – 1 Hour
Topic :Financial Management: Meaning, Nature and Evolution of FM		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of Financial Management
L-2		Duration – 1 Hour
Topic : Financial Management: Importance and scope		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the importance



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		and scope of FM
L-3		Duration – 1 Hour
Topic : Financial Management: Objectives		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	The students will able to know Objectives of FM
L-4		Duration – 1 Hour
Topic : Financial Management: scope		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the scope of FM
L-5		Duration – 1 Hour
Topic : Functions of Finance executive in an organization		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video	Verbal Presentation



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	Lecture/YouTube links/Chalk and Board Method	
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the Functions of Finance executive in an organization
L-6		Duration – 1 Hour
Topic : Financial decision		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of Financial decision
L-7		Duration – 1 Hour
Topic : Time Value of Money		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of Time Value of Money



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L-8		Duration – 1 Hour
Topic : Time Value of Money		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of Time Value of Money
L-9		Duration – 1 Hour
Topic Time Value of Money		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of Time Value of Money .
L-10		Duration – 1 Hour
Topic : Time Value of Money		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning



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Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of Time Value of Money
L-11		Duration – 1 Hour
Topic : Time Value of Money		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of Time Value of Money
L-12		Duration – 1 Hour
Topic : Financial Forecasting :Concept ,Benefits and Technique		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of Financial Forecasting
L-13		Duration – 1 Hour
Topic : Sources of Finance: Short Term		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



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Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the short term sources of finance
L-14		Duration – 1 Hour
Topic : Sources of Finance: Long Term		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the Long term sources of finance
L-15		Duration – 1 Hour
Topic : Financial Planning: Need and importance		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Power Point Presentation
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge



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	Learning Outcomes : As per curriculum	Understand the concept of Financial Planning
L-16		Duration – 1 Hour
Topic Financial Planning: Process and Drafting the Financial Plan		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Oral Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Student will understand the Process and Drafting the Financial Plan
L-17		Duration – 1 Hour
Topic : Cost of Capital :concept and significance		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Oral Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of cost of capital .
L-18		Duration – 1 Hour
Topic : computation of cost of capital		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Chalk and Board Method
Q. 2	Methodology Used : PowerPoint Presentation/Video	YouTube links



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	Lecture/YouTube links/Chalk and Board Method	
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the methods of computation of cost of capital
L-19		Duration – 1 Hour
Topic : computation of cost of capital		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Chalk and Board Method
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the methods of computation of cost of capital
L-20		Duration – 1 Hour
Topic : computation of cost of capital		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Chalk and board method
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the methods of computation of cost of capital



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L-21		Duration – 1 Hour
Topic : Recent Development in financial management		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of . Recent Development in financial management
L-22		Duration – 1 Hour
Topic : Recent Development in financial management		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of . Recent Development in financial management
L-23		Duration – 1 Hour
Topic :capital structure: Meaning, determinants		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation



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Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will understand the concept of capital structure
L-24		Duration – 1 Hour;
Topic : capital structure Theory: Net Income approach		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Power Point Presentation
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will able to know theory of capital structure
L-25		Duration – 1 Hour
Topic : capital structure Theory: Net operating Income approach, Traditional approach		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will able to know theory of capital structure
L-26		Duration – 1 Hour
Topic :capital structure Theory: MM approach ,Pecking order approach		



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Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will able to know theory of capital structure
L-27		Duration – 1 Hour
Topic :capital budgeting decision: Nature and importance		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will understand the concept of capital budgeting decision .
L-28		Duration – 1 Hour
Topic :Factors affecting the capital budgeting decision		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge



	Learning Outcomes : As per curriculum	Students will understand Factors affecting the capital budgeting decision
L-29		Duration – 1 Hour
Topic :capital budgeting investment decision		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students know the capital budgeting investment decision.
L-30		Duration – 1 Hour
Topic : capital budgeting investment decision		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students know the capital budgeting investment decision .
L-31		Duration – 1 Hour
Topic :Risk analysis and capital budgeting		



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Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will understand Risk analysis and capital budgeting
L-32		Duration – 1 Hour
Topic : Technique of measuring the risk analysis		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will understand Technique of measuring the risk analysis
L-33		Duration – 1 Hour
Topic : Technique of measuring the risk analysis		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral test
Q. 4	Additional Knowledge/Practical Applications/Real Life	Additional Knowledge



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	Linkage	
	Learning Outcomes : As per curriculum	Students will learn Technique of measuring the risk analysis.
L-34		Duration – 1 Hour
Topic :working capital management : Need, Types and determinants		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power point presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Written Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will understand the meaning of working capital management
L-35		Duration – 1 Hour
Topic: Techniques to forecast the working capital requirements		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Power Point Presentation
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will able to understand the techniques of working capital requirements
L-36		Duration – 1 Hour



Topic : Techniques to forecast the working capital requirements		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Power Point Presentation
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will able to understand the techniques of working capital requirements .
L-37		Duration – 1 Hour
Topic : Techniques to forecast the working capital requirements		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will able to understand the techniques of working capital requirements .
L-38		Duration – 1 Hour
Topic :Management of cash and marketable securities		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation



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Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will learn Management of cash and marketable securities
L-39		Duration – 1 Hour
Topic : Management of cash and marketable securities		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will learn Management of cash and marketable securities
L-40		Duration – 1 Hour
Topic : Management of cash and marketable securities		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will learn Management of cash and marketable securities



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L-41		Duration – 1 Hour
Topic : Management of cash and marketable securities		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and board method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will learn Management of cash and marketable securities .
L-42		Duration – 1 Hour
Topic : Management of receivables		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and board method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept Management of receivables .
L-43		Duration – 1 Hour
Topic : Management of receivables		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and board method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning



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Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept Management of receivables .
L-44		Duration – 1 Hour
Topic Dividend decision		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of dividend decision
L-45		Duration – 1 Hour
Topic : Dividend decision		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of dividend decision

Estd. 1968



LESSON PLAN (2024-2025)

ODD SEMESTER

Name of Teacher: Ms Shivani Sharma

Class: MCOM (P)

Course: Indian Business Environment

Course Code: M24-COM-103

L-1		Duration – 1 Hour
Topic : Concept of business environment, classification and components		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will comprehend the meaning of business environment and its components
L-2		Duration – 1 Hour
Topic : Concept of environmental scanning		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video	Verbal Presentation



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	Lecture/YouTube links/Chalk and Board Method	
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will understand the concept of environment scanning
L-3		Duration – 1 Hour
Topic : Objectives of environmental scanning		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will gain the knowledge of objectives of environmental scanning.
L-4		Duration – 1 Hour
Topic : Process of environmental scanning		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation
Q. 3	Evaluation/Assessment Methods :	Written Test



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	Quiz/Test/Seminar	
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will gain the knowledge of process of environmental scanning
L-5		Duration – 1 Hour
Topic : Techniques of environmental scanning		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Written Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will learn the various Techniques of environmental scanning
L-6		Duration – 1 Hour
Topic : Changing dimensions of business environment		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods :	Oral Questioning



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	Quiz/Test/Seminar	
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real life Linkage.
	Learning Outcomes : As per curriculum	Students will gain the knowledge of changing dimensions of business environment
L-7		Duration – 1 Hour
Topic : Interaction matrix		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Verbal Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will gain the knowledge of interaction matrix
L-8		Duration – 1 Hour
Topic :Economic planning in india		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test



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Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real life linkage
	Learning Outcomes : As per curriculum	Students will gain the knowledge about the meaning and features of economic planning .
L-9		Duration – 1 Hour
Topic : Objectives of economic planning		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Oral Presentation and You Tube Links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Written Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will gain the knowledge of objectives of economic planning
L-10		Duration – 1 Hour
Topic : Advantages and prerequisites of economic planning		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Oral Presentation and You Tube Links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Written Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage



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	Learning Outcomes : As per curriculum	Students will gain the knowledge of advantages of economic planning
L-11		Duration – 1 Hour
Topic : Process of economic planning		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will gain the knowledge of Process of economic planning
L-12		Duration – 1 Hour
Topic :Techniques of economic planning		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will understand the techniques of economic planning



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L-13		Duration – 1 Hour
Topic : Economic system : salient features of Indian economy		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Oral Presentation and YouTube Links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will understand meaning and features of economic system
L-14		Duration – 1 Hour
Topic : Types of economic system		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Written Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will get to know the types of economic system.
L-15		Duration – 1 Hour
Topic : Liberalisation : meaning and features		



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Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Oral Presentation and YouTube Links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Verbal Presentation
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will come to know the role of liberalisation
L-16		Duration – 1 Hour
Topic : Privatisation and disinvestment: meaning and features		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will know about Privatisation and disinvestment
L-17		Duration – 1 Hour
Topic : Globalisation: meaning and features		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video	Verbal Presentation



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	Lecture/YouTube links/Chalk and Board Method	
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will know the meaning and features of globalisation.
L-18		Duration – 1 Hour
Topic : NITI Aayog: meaning and objectives		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Written Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will understand the concept of NITI Aayog and its objectives
L-19		Duration – 1 Hour
Topic: Significance of NITI Aayog		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods :	Written Test



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	Quiz/Test/Seminar	
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will gain the knowledge about the significance of NITI Aayog
L-20		Duration – 1 Hour
Topic : NITI Aayog: Machinery		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links and Oral Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Verbal Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will get the knowledge about the machinery of NITI Aayog
L-21		Duration – 1 Hour
Topic : Business ethics		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real	Real Life Linkage



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	Life Linkage	
	Learning Outcomes : As per curriculum	Students will get the knowledge of business ethics
L-22 - 1 Hour		Duration
Topic : Corporate governance		
Q. 1	Mode of Delivery : Text/Lecture Notes Chalk and Board Method etc.	Chalk and Board Method
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will come to know the meaning and features of corporate governance
L-23		Duration – 1 Hour
Topic : Social responsibility of business		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage



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	Learning Outcomes : As per curriculum	Students will learn about the social responsibility of business
L-24		Duration – 1 Hour
Topic: Social Audit		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will learn about the social Audit
L-25		Duration – 1 Hour
Topic : Fiscal Policy : meaning and features		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will get to know the meaning and features of fiscal policy.



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L-26		Duration – 1 Hour
Topic : Objectives and importance of fiscal policy		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will learn about the Objectives and importance of fiscal policy.
L-27		Duration – 1 Hour
Topic : Monetary Policy : meaning and features		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will come to know about the meaning and features of monetary



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		policy.
L-28		Duration – 1 Hour
Topic Objectives and importance of monetary policy		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will get to know the Objectives and importance of monetary policy..
L-29		Duration – 1 Hour
Topic : Industrial policy		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will comprehend the meaning and main provisions of industrial policy.



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L-30		Duration – 1
Hour		
Topic : Industrial licensing policy		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will understand Industrial licensing policy
L-31		Duration – 1 Hour
Topic EXIM Policy		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will comprehend the meaning and main provisions of EXIM policy.
L-32		Duration – 1 Hour
Topic : Industrial sickness: meaning and features		



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Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Written Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will gain the knowledge of industrial sickness.
L-33		Duration – 1 Hour
Topic :Sick industrial Companies Act,1985		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Written Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will understand Sick industrial Companies Act,1985
L-34		Duration – 1 Hour
Topic : Micro, Small and Medium Enterprises		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture



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Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real life Linkage.
	Learning Outcomes : As per curriculum	Students will gain the knowledge of Micro, Small and Medium Enterprises
L-35		Duration – 1 Hour
Topic : Problem of MSMES		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Verbal Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will gain the knowledge of Problem of MSMES
L-36		Duration – 1 Hour
Topic : New policy for small scale industries		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation



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Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real life linkage
	Learning Outcomes : As per curriculum	Students will gain the knowledge about the New policy for small scale industries.
L-37		Duration – 1 Hour
Topic : Technology transfer		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Oral Presentation and YouTube Links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Written Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will gain the knowledge of Technology transfer
L-38		Duration – 1 Hour
Topic : Objectives and Provisions of environment protection Act,1986		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Oral Presentation and YouTube Links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Written Test



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Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will gain the knowledge of Objectives and Provisions of environment protection Act,1986
L-39		Duration – 1 Hour
Topic : National environment policy,2006		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will gain the knowledge of National environment policy,2006
L-40		Duration – 1 Hour
Topic : New policy initiatives, Major initiatives to control environment pollution		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real	Real Life Linkage



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	Life Linkage	
	Learning Outcomes : As per curriculum	Students will understand the New policy initiatives, Major initiatives to control environment pollution
L-41		Duration – 1 Hour
Topic : Consumer protection Act		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Oral Presentation and You Tube Links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional knowledge about latest tax regime
	Learning Outcomes : As per curriculum	Students will understand Consumer protection Act
L-42		Duration – 1 Hour
Topic : Competition Act		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Written Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will get to know



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		about the Competition Act
L-43		Duration – 1 Hour
Topic : Foreign exchange management Act : meaning and features		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Oral Presentation and YouTube Links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Verbal Presentation
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will come to know the meaning and features of Foreign exchange management Act
L-44		Duration – 1 Hour
Topic : Foreign exchange management Act : main provisions		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will know about main provisions of Foreign exchange management Act



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L-45		Duration – 1 Hour
Topic : Intellectual property law in India		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will know the meaning and features of intellectual property law in India

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Lesson Plan (2024-2025)

Name of Teacher: Dr. Rozy

Class: M.COM (P)

Course: Business Research Methods

Course Code: M24-COM-104

L-1		Duration – 1 Hour
Topic : Business research-Concept, significance, categories-basic, applied		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	develop the understanding of theoretical framework of Business research
L-2		Duration – 1 Hour
Topic :Types of research: Analytical, applied, conceptual, empirical, experimental, causal;		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	develop the understanding of theoretical framework of research
L-3		Duration – 1 Hour
Topic : Approaches to research: Quantitative, qualitative, longitudinal, cross-sectional;		



Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about different approaches to research
L-4		Duration – 1 Hour
Topic : Approaches to research: Quantitative, qualitative, longitudinal, cross-sectional;		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links, Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about different approaches to research
L-5		Duration – 1 Hour
Topic : Research Problem: Concept, selection		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand the research



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		problem
L-6		Duration – 1 Hour
Topic :Defining research questions		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand the research problem
L-7		Duration – 1 Hour
Topic : Formulation of research problem		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Know about how Formulate research problem
L-8		Duration – 1 Hour
Topic : Formulation of research problem		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning



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Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Know about how Formulate research problem
L-9		Duration – 1 Hour
Topic : Framing of research hypothesis,		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand the concept of Hypothesis
L-10		Duration – 1 Hour
Topic : Developing research plan		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand the concept of research plan
L-11		Duration – 1 Hour
Topic: Research process: Concept, steps		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



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Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links, Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of research process
L-12		Duration – 1 Hour
Topic : Research design: Concept, significance, features		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Develop an understanding of various research designs
L-13		Duration – 1 Hour
Topic : Descriptive, exploratory, conclusive research designs		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Develop an understanding of various research designs



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L-14		Duration – 1 Hour
Topic : Variables: Meaning, need, types;		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Identify variables
L-15		Duration – 1 Hour
Topic : Measurement: Scales of measurement,		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links , Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Practical Applications
	Learning Outcomes : As per curriculum	Understand measurement and scaling
L-16		Duration – 1 Hour
Topic : Likert's scale; Concept, types, Reliability; Validity		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life	Practical Applications



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	Linkage	
	Learning Outcomes : As per curriculum	Understand goodness of measurement
L-17		Duration – 1 Hour
Topic : Likert’s scale; Concept, types, Reliability; Validity;		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Practical Applications
	Learning Outcomes : As per curriculum	Know about Scale classification methods
L-18		Duration – 1 Hour
Topic : Literature Review: Concept, process		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	
	Learning Outcomes : As per curriculum	Understand about techniques of writing a literature review
L-19		Duration – 1 Hour
Topic : Types-traditional, conceptual, narrative, systematic, critical, Meta-analysis;		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video	Chalk and Board Method



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	Lecture/YouTube links/Chalk and Board Method	
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Demonstrate knowledge of research methods by undertaking a literature review
L-20		Duration – 1 Hour
Topic : Types-traditional, conceptual, narrative, systematic, critical		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Demonstrate knowledge of research methods by undertaking a literature review
L-21		Duration – 1 Hour
Topic : Meta-analysis : Citation; Referencing (APA style)		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Demonstrate knowledge of



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		citation styles
L-22		Duration – 1 Hour
Topic : Sampling: Concept, need, types		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Presentation
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Develop the knowledge about sampling
L-23		Duration – 1 Hour
Topic : characteristics of a good sample; Population vs sample; Types of errors		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Presentation
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Develop the knowledge about sample
L-24		Duration – 1 Hour
Topic : Data collection and analysis: Types, tabulation,		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Presentation



Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Practical Applications
	Learning Outcomes : As per curriculum	Know different methods for data analysis
L-25		Duration – 1 Hour
Topic : Approaches; Questionnaire, interview, schedules, and other survey methods, case study method		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation , Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Presentation
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Practical Applications
	Learning Outcomes : As per curriculum	Understand the methods of data collection
L-26		Duration – 1 Hour
Topic : hypothesis testing; Concept, process, types,		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand concept and procedure of hypothesis tests
L-27		Duration – 1 Hour
Topic : t-test,		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



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Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand and Application of t-test using statistical software
L-28		Duration – 1 Hour
Topic : z-test (single, two populations),		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand and Application of z-test using statistical software
L-29		Duration – 1 Hour
Topic : Matched pair sample test		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand statistical technique
L-30		Duration – 1 Hour



Topic : Chi-square test,		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links , Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand and Application of chi-square test using statistical software
L-31		Duration – 1 Hour
Topic :F-test,		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	
	Learning Outcomes : As per curriculum	Understand and Application of F-test using statistical software
L-32		Duration – 1 Hour
Topic : F-test		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links, Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage



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	Learning Outcomes : As per curriculum	Understand and Application of F-test using statistical software
L-33	Duration – 1 Hour	
Topic : ANOVA (one factor and two factors)		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand and Application of ANOVA using statistical software
L-34	Duration – 1 Hour	
Topic: ANOVA (one factor and two factors)		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand and Application of ANOVA using statistical software
L-35	Duration – 1 Hour	
Topic: Interpretation of data: Concept and techniques		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method



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Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Presentation
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of Interpretation of data
L-36		Duration – 1 Hour
Topic :Report writing: Significance, types of reports , Layout of a good report, Precautions while writing a research report		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Presentation
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Interpret results generated from data analysis
L-37		Duration – 1 Hour
Topic : Research report: Purpose, nature, structure,		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Presentation
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Interpret results generated from data analysis
L-38		Duration – 1 Hour



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Topic : Research report-format, content, documentation, presentation		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Presentation
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Interpret results generated from data analysis and report the findings
L-39		Duration – 1 Hour
Topic :Research ethics; ethical issues in research		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Presentation
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understanding of Research ethics
L-40		Duration – 1 Hour
Topic : Concept of plagiarism		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life	Additional Knowledge



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	Linkage	
	Learning Outcomes : As per curriculum	Understanding of Research ethics



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Name of Teacher: Ms Rajni

Class: MCOM (P)

Course: Retailing

Course Code: M24-COM-105

L-1		Duration – 1 Hour
Topic :Retailing-I: Meaning, features of retailing		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will comprehend the meaning retailing
L-2		Duration – 1 Hour
Topic : Retailing-I Functions and classification of retailing		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will understand the Functions and classification



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		of retailing
L-3		Duration – 1 Hour
Topic :Retail Formats: Store based		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will gain the knowledge of store based retail formats
L-4		Duration – 1 Hour
Topic : Retail Formats: Non-Stores based		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Written Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will gain the knowledge of non-store based retail formats
L-5		Duration – 1 Hour
Topic :Globalization of retailing and Indian retailing scenario		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture



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Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Written Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional knowledge
	Learning Outcomes : As per curriculum	Students will understand the concept of Globalization of retailing and Indian retailing scenario
L-6		Duration – 1 Hour
Topic : Globalization of retailing and Indian retailing scenario		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real life Linkage.
	Learning Outcomes : As per curriculum	Students will understand the concept of Globalization of retailing and Indian retailing scenario
L-7		Duration – 1 Hour
Topic : Organisational Environment in Retail Sector		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation



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Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Verbal Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will gain the knowledge of Organisational Environment in Retail Sector
L-8		Duration – 1 Hour
Topic :Retail Institution –I Modern Retail format in India		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real life linkage
	Learning Outcomes : As per curriculum	Students will gain the knowledge about Modern Retail format in india
L-9		Duration – 1 Hour
Topic : Retail institution –II Retailing in rural India		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Oral Presentation and You Tube Links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Written Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will gain the



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		knowledge of Retailing in rural India
L-10		Duration – 1 Hour
Topic :Retail Institution III Web, Non store based Retailing		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Oral Presentation and YouTube Links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Written Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will gain the knowledge of Web, Non store based Retailing
L-11		Duration – 1 Hour
Topic : Retail Institution III E-Retailing and its Strategies		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will gain the knowledge of E-Retailing and its Strategies
L-12		Duration – 1 Hour
Topic :Retail Market Segmentation-I Store location and site strategies		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



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Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will understand the concept of Store location and site strategies
L-13		Duration – 1 Hour
Topic : Retail Market Segmentation-I Store location and site strategies		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Oral Presentation and You Tube Links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will understand the concept of Store location and site strategies
L-14		Duration – 1 Hour
Topic : Retail Market Segmentation-I Store location and site strategies		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Written Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage



	Learning Outcomes : As per curriculum	Students will understand the concept of Store location and site strategies .
L-15		Duration – 1 Hour
Topic : Store layout and design strategies		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Oral Presentation and You Tube Links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Verbal Presentation
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will come to know Store layout and design strategies
L-16		Duration – 1 Hour
Topic : Store layout and design strategies		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will come to know Store layout and design strategies
L-17		Duration – 1 Hour
Topic : Store layout and design strategies		



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Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will come to know Store layout and design strategies
L-18		Duration – 1 Hour
Topic : Human resource Management in retail		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Written Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will understand Human resource Management in retail
L-19		Duration – 1 Hour
Topic: Human resource Management in retail		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Written Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage



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	Linkage	
	Learning Outcomes : As per curriculum	Students will understand Human resource Management in retail
L-20		Duration – 1 Hour
Topic : Human resource Management in retail		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links and Oral Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Verbal Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will understand Human resource Management in retail
L-21		Duration – 1 Hour
Topic : Human resource Management in retail		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will understand Human resource Management in retail
L-22		Duration – 1 Hour



Topic : Retail Management Mix-I Advertising		
Q. 1	Mode of Delivery : Text/Lecture Notes Chalk and Board Method etc.	Chalk and Board Method
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will come to know Retail Management Mix-I Advertising
L-23		Duration – 1 Hour
Topic : Retail Management Mix-I Advertising		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will come to know Retail Management Mix-I Advertising
L-24		Duration – 1 Hour
Topic: Retail Management Mix-I Advertising		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation



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Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will come to know Retail Management Mix-I Advertising
L-25		Duration – 1 Hour
Topic : Retail Management Mix-I Advertising		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will come to know Retail Management Mix-I Advertising

L-26		Duration – 1 Hour
Topic : Retail Management Mix-II Sales Promotion		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will come to know



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		Retail Management Mix-II Sales Promotion .
L-27		Duration – 1 Hour
Topic : Retail Management Mix-II Sales Promotion		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will come to know Retail Management Mix-II Sales Promotion
L-28		Duration – 1 Hour
Topic Retail Management Mix-II Sales Promotion		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will come to know Retail Management Mix-II Sales Promotion
L-29		Duration – 1 Hour
Topic : Customer service: Retail Merchandising		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



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Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will comprehend the meaning of Retail Merchandising
L-30		Duration – 1 Hour
Topic : Customer service: Retail Merchandising		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Interactive Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will comprehend the meaning of Retail Merchandising
L-31		Duration – 1 Hour
Topic Customer service: Retail Merchandising		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage



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	Learning Outcomes : As per curriculum	Students will comprehend the meaning of Retail Merchandising .
L-32		Duration – 1 Hour
Topic :Buying Organization Formats		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Written Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will gain the knowledge of Buying Organization Formats
L-33		Duration – 1 Hour
Topic : Buying Organization Formats		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Written Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will gain the knowledge of Buying Organization Formats
L-34		Duration – 1 Hour
Topic : Buying Organization Formats		



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Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real life Linkage.
	Learning Outcomes : As per curriculum	Students will gain the knowledge of Buying Organization Formats
L-35		Duration – 1 Hour
Topic : Merchandising pricing		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Verbal Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will gain the knowledge of Merchandising pricing
L-36		Duration – 1 Hour
Topic : Merchandising pricing		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real life linkage



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	Linkage	
	Learning Outcomes : As per curriculum	Students will gain the knowledge of Merchandising pricing
L-37		Duration – 1 Hour
Topic : Retail Operation Management		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Oral Presentation and You Tube Links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Written Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will gain the knowledge Retail Operation Management
L-38		Duration – 1 Hour
Topic : Retail Operation Management		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Oral Presentation and You Tube Links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Written Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will gain the knowledge Retail Operation Management
L-39		Duration – 1 Hour



Topic : Store Administration and retail marketing segmentation		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will gain the knowledge of Store Administration and retail marketing segmentation
L-40		Duration – 1 Hour
Topic : Store Administration and retail marketing segmentation		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Students will gain the knowledge of Store Administration and retail marketing segmentation
L-41		Duration – 1 Hour
Topic :Retail Environment and foreign direct investments		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Oral Presentation and You Tube Links



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Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional knowledge about latest tax regime
	Learning Outcomes : As per curriculum	Students will understand Retail Environment and foreign direct investments
L-42		Duration – 1 Hour
Topic : Retail Environment and foreign direct investments		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Written Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will understand Retail Environment and foreign direct investments
L-43		Duration – 1 Hour
Topic : Information technology in retailing-I		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Oral Presentation and You Tube Links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Verbal Presentation
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will come to know the meaning of Information technology in retailing-I



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L-44		Duration – 1 Hour
Topic : Information technology and Ethics in retailing-II		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will know about Information technology and Ethics in retailing-II
L-45		Duration – 1 Hour
Topic : Information technology and Ethics in retailing-II		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Verbal Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Students will know about Information technology and Ethics in retailing-II

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Lesson Plan (2024-2025)

Name of Teacher: Ms Ankita Hans

Class: M.COM (P)

Course: Strategic Management
107

Course Code: M24-COM-

L-1		Duration – 1 Hour
Topic : concept of strategy: Meaning and significance		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Develop the understanding of strategy
L-2		Duration – 1 Hour
Topic :fundamental of strategic management		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Develop the understanding of fundamental of strategic management
L-3		Duration – 1 Hour
Topic : Approaches to strategic decision making		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



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Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about different approaches to strategic management
L-4		Duration – 1 Hour
Topic : Role and limitation of strategic management		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links, Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about Role and limitation of strategic management
L-5		Duration – 1 Hour
Topic : Strategic management process		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the strategic management process



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L-6		Duration – 1 Hour
Topic :strategists involved in Strategic management		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand strategists involved in Strategic management
L-7		Duration – 1 Hour
Topic : Implications and limitation of model		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Know about Implications and limitation of model
L-8		Duration – 1 Hour
Topic : strategic framework :Mission		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life	Real Life Linkage



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	Linkage	
	Learning Outcomes : As per curriculum	Know about strategic framework
L-9		Duration – 1 Hour
Topic : strategic framework :vision		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Know about strategic framework
L-10		Duration – 1 Hour
Topic : strategic framework :goals		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Know about strategic framework
L-11		Duration – 1 Hour
Topic: strategic framework :objectives		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links, Chalk and Board Method



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Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about strategic framework
L-12		Duration – 1 Hour
Topic : Environmental appraisal : Meaning and features		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Develop an understanding environmental appraisal
L-13		Duration – 1 Hour
Topic : components of Environment		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Develop an understanding of components of Environment
L-14		Duration – 1 Hour
Topic : components of Environment		



Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Develop an understanding of components of Environment
L-15		Duration – 1 Hour
Topic : Environmental scanning: Meaning and features		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links , Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Practical Applications
	Learning Outcomes : As per curriculum	Understand the concept of Environmental scanning
L-16		Duration – 1 Hour
Topic : Environmental scanning: Significance		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Practical Applications
	Learning Outcomes : As per curriculum	Understand the concept of



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		Environmental scanning
L-17		Duration – 1 Hour
Topic : Techniques of Environmental scanning		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about Techniques of Environmental scanning
L-18		Duration – 1 Hour
Topic : Internal appraisal : Meaning and significance		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand about Internal appraisal
L-19		Duration – 1 Hour
Topic : Internal appraisal :SWOT analysis		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning



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Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand the concept SWOT analysis
L-20		Duration – 1 Hour
Topic : Internal appraisal: TWOS Matrix		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept TWOS Matrix
L-21		Duration – 1 Hour
Topic : Internal appraisal: PORTER Model		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test/
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of PORTER Model
L-22		Duration – 1 Hour
Topic : Internal appraisal: OHMAE Model		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



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Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Develop the knowledge about OHMAE Model
L-23		Duration – 1 Hour
Topic : strategic alternatives : Meaning		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Presentation
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Develop the knowledge of strategic alternatives
L-24		Duration – 1 Hour
Topic : Strategy : Growth, diversification and retrenchment strategy		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Presentation
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Practical Applications
	Learning Outcomes : As per curriculum	Know different methods for Growth, diversification and retrenchment strategy



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L-25		Duration – 1 Hour
Topic :strategic Alliance		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation , Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Presentation
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Practical Applications
	Learning Outcomes : As per curriculum	Understand the concept of Strategic Alliance
L-26		Duration – 1 Hour
Topic : Merger and Acquisitions		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand concept of Merger and Acquisitions
L-27		Duration – 1 Hour
Topic : Corporate strategy : Meaning and features		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life	Additional Knowledge



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	Linkage	
	Learning Outcomes : As per curriculum	Understand the concept of Corporate strategy
L-28		Duration – 1 Hour
Topic : strategic choice: Meaning ,Features		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of strategic choice
L-29		Duration – 1 Hour
Topic : Factors affecting strategic choice		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the Factors affecting strategic choice
L-30		Duration – 1 Hour
Topic : Approaches to strategy Formulation		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links , Chalk and Board Method



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Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand the concept of Approaches to strategy Formulation
L-31		Duration – 1 Hour
Topic : Approaches to strategy Formulation		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of Approaches to strategy Formulation
L-32		Duration – 1 Hour
Topic Approaches to strategy Formulation		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of Approaches to strategy Formulation
L-33		Duration – 1 Hour
Topic : choice of strategy		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



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Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand the concept of choice of strategy
L-34		Duration – 1 Hour
Topic: strategic implementation : Meaning, Features		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand the concept of strategic implementation
L-35		Duration – 1 Hour
Topic: strategic implementation: Approaches		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Presentation
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of Approaches of strategic implementation



L-36		Duration – 1 Hour
Topic : strategic implementation: Approaches		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Presentation
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of Approaches of strategic implementation
L-37		Duration – 1 Hour
Topic : strategic implementation II: Meaning and significance		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Presentation
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of strategic implementation
L-38		Duration – 1 Hour
Topic : Mechanism of designing organizational structure		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Presentation



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Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of Mechanism of designing organizational structure
L-39		Duration – 1 Hour
Topic : Structures For strategies		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Presentation
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understanding of Structures For strategies
L-40		Duration – 1 Hour
Topic : strategic evaluation and control		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the strategic evaluation and control
L-41		Duration – 1 Hour
Topic : strategic evaluation and control: Barriers		



Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the Barriers of strategic evaluation and control
L-42		Duration – 1 Hour
Topic : strategic control		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of strategic control
L-43		Duration – 1 Hour
Topic : E-Commerce and strategy :Meaning and features		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of E-



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		Commerce and strategy
L-44		Duration – 1 Hour
Topic : Technological Framework E-Commerce		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Practical Applications
	Learning Outcomes : As per curriculum	Understand the concept of Technological Framework E-Commerce
L-45		Duration – 1 Hour
Topic : Impact of E-Commerce on organization		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Practical Applications
	Learning Outcomes : As per curriculum	Understand the concept of Impact of E-Commerce on organization

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Advance Financial Management(MC -302)

3rd Semester

2024– 2025

Ms Ankita Hans

Sr. No.	Lesson Plan	Learning Outcomes
WEEK:1		Student will be able to
L-1	Financial Management	Understand
L-2	Planning of financial Management, Sources of finance	Understand
L-3	Cost of finance, Reconstruction	Understand
L-4	Capital structure	Understand
WEEK:2		
L-5	Introduction of Dividend decisions	Understand
L-6	Theory of Dividend- Residual Approach, MM Approach (Irrelevance Concept)	Understand
L-7	Numerical Questions	Solve
L-8	Relevance Concept- Walter Approach	Understand
WEEK:3		
L-9	Relevance Concept-Gordon Approach, Numerical Questions	Understand and Solve
L-10	Determinants of Dividend Decisions, Types of Dividend policy, forms of dividend	Understand
L-11	Presentations	Improves communication skills



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L-12	Introduction to capitalization, capital structure and financial structure	Understand
WEEK:4		
L-13	Importance of capital structure	Understand
L-14	EBIT- EPS Analysis , Numerical Questions	Understand and Solve
L-15	Financial Break-even point, Point of Indifference,	Understand
L-16	Numerical Questions	Solve
WEEK:5		
L-17	Optimal Capital structure, Risk-Return Trade off	Understand
L-18	Presentations	Improves communication skills
L-19	Theories of capital structure-Net income Approach	Understand
L-20	Net operating income Approach and Traditional approach	Understand
WEEK:6		
L-21	Modigliani and Miller Approach, Numerical Questions	Understand and Solve
L-22	Presentations	Improves communication skills
L-23	Essential features of sound capital mix	Understand
L-24	Principals and Factors determining the capital structure	Understand
WEEK:7		
L-25	Capital gearing concept, Reasons for changes in capitalization	Understand



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L-26	Presentations	Improves communication skills
L-27	Financial distress and capital structure	Understand
L-28	Numerical Questions	Solve
WEEK:8		
L-29	Introduction of Leverage, Financial Leverage	Understand
L-30	Presentations	Improves communication skills
L-31	Financial Leverage and Numerical Questions	Understand and solve
L-32	Operating Leverage, Numerical Questions	Understand and solve
WEEK:9		
L-33	Composite Leverage, Numerical Questions	Understand
L-34	Presentations	Improves communication skills
L-35	Corporate Restructuring- Need and objectives	Understand
L-36	Techniques of Corporate Restructuring, Causes of Corporate Restructuring and corporate failure	Understand
WEEK:10		
L-37	An overview of Mergers and Takeover in India, Forms of expansion and combination	Understand
L-38	Presentations	Improves communication skills
L-39	Reasons of mergers, Types and theories of mergers	Understand
L-40	Legal and procedural aspects of merger	Understand



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WEEK:11		
L-41	Valuation of firms (financial Aspects), Forms of financing merger, Financial problems of merger and consolidation	Understand
L-42	Presentations	Improves communication skills
L-43	Numerical Questions	Solve
L-44	Test	Evaluation
WEEK:12		
L-45	Demerger-concept and importance, Modes and types of demerger	Understand
L-46	Presentations	Improves communication skills
L-47	Reverse merger, Takeover-meaning, features and types	Understand
L-48	Tax implications of amalgamations and mergers	Understand
WEEK:13		
L-49	Legal Aspects of mergers	Understand
L-50	Presentations	Improves communication skills
L-51	Financial Restructuring- causes, needs and steps	Understand
L-52	Reorganizational capital, reduction of share capital, Buy back of shares	Understand
WEEK:14		
L-53	Corporate Failure and Liquidation	Understand
L-54	Presentations	Improves communication skills
L-55	Industrial sickness- meaning and causes, Remedial measures to combat Industrial	Understand



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	sickness	
L-56	Provisions of Act, 2013 Revival and Rehabilitations of Sick companies	Understand
WEEK:15		
L-57	Presentations	Improves communication skills
L-58	Revision	Clear doubts
L-59	Revision	Clear doubts
L-60	Revision	Clear doubts



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MS. Ankita Hans
M.Com 3rd semester
Session- 2024-2025
Paper – Financial Institutions and Markets (MC-304)

Sr No.	LESSON PLAN	LEARNING OUTCOMES
WEEK:1		Student will be able to
L-1	Introduction of Financial institutions	Understand
L-2	Introduction of Financial Markets and Financial System	Understand
L-3	Introduction of economic development	Understand
L-4	Role of Financial institutions and Introduction of Indian Financial system	Understand
WEEK:2		
L-5	Meaning and features of financial institutions and markets	Understand
L-6	Meaning and features of money market	Understand
L-7	Money market instruments	Understand
L-8	Reforms in the Indian money market	Understand
WEEK:3		
L-9	Capital market- features and objectives	Understand
L-10	Capital market- importance and participants	
L-11	Primary market : concept and advantages	Understand
L-12	Primary market instruments	Understand



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WEEK:4		
L-13	Underwriters and SEBI guidelines on underwriting	Understand
L-14	Underwriting agencies in India	Understand
L-15	Debenture trustees	Understand
L-16	Brokers to an Issue	Understand
WEEK:5		
L-17	Insider Trading and custodial services	Understand
L-18	SEBI regulations,1996	Understand
L-19	Registrar to an issue	Understand
L-20	Capital adequacy norms	Understand
WEEK:6		
L-21	Stock exchange : Meaning and Characteristics	Understand
L-22	Stock exchange: Functions and benefits	Understand
L-23	Growth of stock exchanges in India	Understand
L-24	Recent developments in markets	Understand
WEEK:7		
L-25	Major stock exchanges in India	Understand
L-26	Stock holding corporation of India	Understand
L-27	Trading in stock Markets	Understand
L-28	Class Test	Evaluation
WEEK:8		
L-29	Meaning and types of speculators	Understand



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L-30	Classification of shares and debentures	Understand
L-31	Government Securities market	Understand
L-32	Debt instruments	Understand
WEEK:9		
L-33	Classification of Indian debt market	Understand
L-34	Bond market : advantages and disadvantages	Understand
L-35	Objectives and instruments of debt market	Understand
L-36	Revision	Clear doubts
WEEK:10		
L-37	SEBI : Introduction and powers	Understand
L-38	Penalties and adjudication	Understand
L-39	Pricing in public issue	Understand
L-40	Promoters contribution	Understand
WEEK:11		
L-41	Development bank : features and growth	Understand
L-42	Need, function and criticism of development banks	Understand
L-43	Non Banking financial institutions : features and role	Understand
L-44	Classification of NBFIs	Understand
WEEK:12		
L-45	Merchant Banking : meaning and functions	Understand



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L-46	Commercial banks and merchant banking	Understand
L-47	Class test	Evaluation
L-48	Merchant banking in India and code of conduct	Understand
WEEK:13		
L-49	Investment trusts and mutual funds	Understand
L-50	Types of investment trusts	Understand
L-51	Types and advantages of mutual funds	Understand
L-52	Mutual funds in India	Understand
WEEK:14		
L-53	Investment objectives and valuation policies	Understand
L-54	Annual report	Understand
L-55	Regulation of intermediaries	Understand
L-56	Appendix	Understand
WEEK:15		
L-57	Revision	Clear doubts
L-58	Revision	Clear doubts
L-59	Revision	Clear doubts
L-60	Revision	Clear doubts

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Ms.Tanvi

M.Com Final 3rd Semester

Session- 2024-2025

Paper- International Marketing (MC-311)

Sr No.	LESSON PLAN	LEARNING OUTCOMES
Week:1		Student will be able to
L-1	Introduction to International Marketing: Meaning, Nature and Concepts	Understand
L-2	Opportunities and Challenges in International Marketing, Similarities and Differences between Domestic and International Marketing	Understand
L-3	International Marketing Environment: Meaning, Features, Components- Economical and Political Environment	Understand
L-4	Legal and Cultural Component of Marketing Environment with Examples	Understand
Week:2		
L-5	Planning of International Marketing operations: Meaning, Features and Methods	Understand
L-6	Importance of International Marketing Planning and its Process	Understand
L-7	Marketing Organization: Meaning, Types and Factors affecting the marketing organization	Understand
L-8	Marketing Controlling: Meaning, Techniques and its Process	Understand



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Week:3		
L-9	Foreign Market Entry Strategies: Meaning, Importance and Factors affecting the entry strategies	Understand
L-10	Types of Entry Strategies: Exporting, Licensing, Franchising	Understand
L-11	Types of Entry Strategies: Strategic Alliance, Contract Manufacturing, Joint Venture, Turnkey	Understand
L-12	Marketing Information System: Meaning, Need and Components	Understand
Week:4		
L-13	Class Test	Evaluate
L-14	Marketing Research: Process, Methods and Techniques	Understand
L-15	Consumer Behavior: Meaning, Importance and Determinants	Understand
L-16	Consumer Behavior Process and Models	Understand
Week:5		
L-17	Customer Relationship Management: Meaning, Principles, Components	Understand
L-18	Customer Relationship Management Process, Relationship Marketing: Meaning, Need and Model	Understand
L-19	Product Concept: Meaning, Features of product, Product Classification and Product Mix Decisions	Understand
L-20	Product Life Cycle Stages and Its Marketing Strategies	Understand



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Week:6		
L-21	Class Test	Evaluate
L-22	Product Planning: Meaning, Objectives and Components	Understand
L-23	New Product Development: Stages and Methods	Understand
L-24	Product Modification and Diversification: Meaning, Importance and Methods	Understand
Week:7		
L-25	Product Branding: Meaning, Features, Merits and Types of Brand Strategy	Understand
L-26	Brand Equity and Loyalty: Meaning, Components and Factors Influencing Equity and Loyalty	Understand
L-27	Product Packaging: Meaning, Objectives, Functions and Strategy	Understand
L-28	Product Labeling: Meaning, Purpose and Types	Understand
Week:8		
L-29	Price Determination: Meaning, Objectives, Factors Influencing and Methods	Understand
L-30	Promotion: Meaning and its Importance Advertising: Meaning, Objectives and Types of Advertising Media	Understand
L-31	Advertisement Budget: Meaning, Procedure and Methods of Advertising Appropriations	Understand
L-32	Advertising Agency, Copy and Program: Meaning, Importance and Steps in designing advertising program	Understand
Week:9		



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L-33	Sales Promotion: Meaning Objectives, Methods and its Designing	Understand
L-34	Personal Selling: Meaning, Importance, Process and Methods	Understand
L-35	Marketing Channels: Meaning, Principles and Types as Wholesaler and Retailer	Understand
L-36	Marketing Intermediaries: Meaning, Types and Factors governing choice of marketing intermediary	Understand
Week:10		
L-37	Physical Distribution: Meaning, Role and its Components	Understand
L-38	Inventory Management: Warehousing, Material Handling and Transportation	Understand
L-39	Marketing Logistics and Supply Chain: Meaning. Elements	Understand
L-40	Class Presentation	Evaluate
Week:11		
L-41	Social and Legal Aspects of Marketing	Understand
L-42	Class Presentation	Evaluate
L-43	Ethical Aspects of Marketing and Green Marketing	Understand
L-44	Class Presentation	Evaluate
Week:12		
L-45	Direct Marketing: Meaning, elements and Methods	Understand
L-46	Class Presentation	Evaluate



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L-47	Online Marketing: Meaning and Models Internet Marketing: Meaning and Importance	Understand and Solve
L-48	Class Presentation	Evaluate
Week:13		
L-49	Class Test	Evaluate
L-50	Database Marketing: Meaning, Need and Its Usage	Understand
L-51	Class Test	Evaluate
L-52	Class Presentation	Evaluate
Week:14		
L-53	Class Presentation	Evaluate
L-54	Class Presentation	Evaluate
L-55	Class Presentation	Evaluate
L-56	Class Presentation	Evaluate
Week:15		
L-57	Revision	Clear Doubts
L-58	Revision	Clear Doubts
L-59	Revision	Clear Doubts
L-60	Revision	Clear Doubts

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MS. SHIVANI SHARMA
M.Com 3rd semester
Session- 2024-2025
Paper – Retail Management (MC-313)

S NO.	LESSON PLAN	LEARNING OUTCOME
WEEKS		Students will be able to
WEEK 1		
L:1	Retailing concept	Understand
L:2	Features and importance	Understand
L:3	Functions of retailing	Understand
L:4	Theories of retailing	Understand
WEEK-2		
L:5	Retailing in India	Understand
L:6	Strategic planning in retailing	Understand
L:7	Presentation	Improvement in communication skill
L:8	Planning for global retailing	Understand
WEEK-3		
L:9	Classification of retail institutions according to ownership	Understand
L:10	Store based and non store based retail organizations	Understand
L:11	Presentation	Improvement in communication skill
L:12	Planning location of retail institution :trading area analysis	Understand
WEEK-4		
L:13	Factors affecting choice of store location	Understand



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L:14	Choice of general location	Understand
L:15	Presentation	Improvement in communication skill
L:16	Human resource management in retailing	Understand
WEEK-5		
L:17	Objectives and functions of HRM	Understand
L:18	Setting up retail organizations	Understand
L:19	Organizational pattern in retailing, managing store employee	Understand
L:20	Presentation	Improvement in communication skill
WEEK-6		
L:21	Store operations management	Understand
L:22	Blueprint operations	Understand
L:23	Deciding store layouts	Understand
L:24	Presentation	Improvement in communication skill
WEEK-7		
L:25	Store designs and displays	Understand
L:26	Energy management	Understand
L:27	Loss prevention and security issues	Understand
L:28	Presentation	Improvement in communication skill
WEEK-8		
L:29	Customer services	Understand
L:30	Importance of customer services strategy	Understand
L:31	Service quality dimensions	Understand
L:32	Presentation	Improvement in communication skill



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WEEK-9		
L:33	GAPS Model: retailing customers	Understand
L:34	Class test	Evaluation
L:35	Presentation	Improvement in communication skill
L:36	Presentation	Improvement in communication skill
WEEK-10		
L:37	Revision	Clear doubts
L:38	Financial management in retailing: source of retailing	Understand
L:39	Presentation	Improvement in communication skill
L:40	Presentation	Improvement in communication skill
WEEK-11		
L:41	Analysis of financial performance	Understand
L:42	Analysis operational performance	Understand
L:43	Retail audit	Understand
L:44	Presentation	Improvement in communication skill
WEEK-12		
L:45	Application of information technology in retailing	Understand
L:46	Presentation	Improvement in communication skill
L:47	Revision	Clear doubts
L:48	Revision	Clear doubts
WEEK-13		
L:49	Social and ethical aspects of retailing	Understand the concept
L:50	Legal aspects of marketing	Understand the concept



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L:51	Presentation	Improvement in communication skill
L:52	Presentation	Improvement in communication skill
WEEK-14		
L:53	Revision	Clear doubts
L:54	Revision	Clear doubts
L:55	Revision	Clear doubts
L:56	Revision	Clear doubts
WEEK-15		
L:57	Revision	Clear doubts
L:58	Revision	Clear doubts
L:59	Revision	Clear doubts
L:60	Revision	Clear doubts

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Ms. Rajni
M.Com 3rd semester
Human Resource Development (MC-316)
Session (2024-25)

Sr. No.	LESSON PLAN	LEARNING OUTCOMES
		Student will be able to
WEEK:1		
L-1	Human Resource Development Concept	Understand
L-2	Goals and scope of HRD, Principles and Functions of HRD	Understand
L-3	Approaches to HRD	Understand
L-4	Presentations	Improve communication skills
WEEK:2		
L-5	Human Resource Management , Relationship between HRD and HRM	Understand
L-6	Presentations	Improve communication skills
L-7	HRD Manager, Roles and Qualities of HRD manager	Understand
L-8	Responsibility of HRD manager, HRD system	Understand
WEEK:3		
L-9	Designing HRD system	Understand
L-10	Organizational Effectiveness	Understand
L-11	HRD Strategies	Understand
L-12	Presentations	Improve communication skills



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WEEK:4		
L-13	Emerging Trends in HRD, Challenges to HRD	Understand
L-14	Knowledge Management Meaning and forms of Knowledge	Understand
L-15	Presentations	Improve communication skills
L-16	Importance of Knowledge Management, Process of Knowledge Management	Understand
WEEK:5		
L-17	Tools and Barriers of Knowledge Management	Understand
L-18	Learning and HRD, Meaning of Learning	Understand
L-19	Presentation	Improve communication skills
L-20	Features, Principles and Process of Learning	Understand
WEEK:6		
L-21	Theories of learning,	Understand
L-22	Learning Styles	Understand
L-23	Learning Strategies	Understand
L-24	Presentation	Improve communication skills
WEEK:7		
L-25	Role Analysis for HRD, Meaning of Role,	Understand
L-26	Presentation	Improve communication skills
L-27	Concept of Role Analysis, Benefits and techniques	Understand



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L-28	Introduction and Need of Competence Mapping.	Understand
WEEK:8		
L-29	Methodology of Competence Mapping	Understand
L-30	Development of Competency set	Improve communication skills
L-31	Presentation	Improve communication skills
L-32	Meaning of Employee Socialization and Employee Orientation	Understand
WEEK:9		
L-33	Categories of learning in Socialization	Understand
L-34	Content of learning in Socialization	Understand
L-35	Presentation	Improve communication skills
L-36	Socialization Approaches	Understand
WEEK:10		
L-37	HRD Needs	Understand
L-38	Presentation	Improve communication skills
L-39	Designing the Development Program	Understand
L-40	Training Program and Steps to design the Training Program	Understand
WEEK:11		
L-41	Implementation and Evaluation of Training and Development Program	Understand
L-42	presentation	Improve communication skills
L-43	Organisational Health and Health Model	Understand
L-44	Factors Affecting Organisational Health	Understand



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WEEK:12		
L-45	Organisational Climate and Factors Affecting Organization Climate	Understand
L-46	Presentation	Improve communication skills
L-47	HRD Climate and Organisational Climate	Understand
L-48	Strategic and Importance and limitations of HRD	Understand
WEEK:13		
L-49	Theories of Strategic HRD	Understand
L-50	Presentation	Improve communication skills
L-51	Theories of Strategic HRD	Understand
L-52	Presentation	Improve communication skills
WEEK:14		
L-53	Models of Strategic HRD	Understand
L-54	Presentation	Improve communication skills
L-55	Models of Strategic HRD	Understand
L-56	Presentation	Improve communication skills
WEEK-15		
L-57	Revision	Clear doubts
L-58	Presentation	Improve communication skills
L-59	Revision	Clear doubts
L-60	Presentation	Improve communication skills



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