



ARYA KANYA MAHAVIDYALYA, SHAHABAD MARKANDA

A Premier Institution, Affiliated to Kurukshetra University,

Kurukshetra

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**ARYA KANYA MAHAVIDYALYA
SHAHABAD MARKANDA
SESSION:2024-25**

**LESSON PLAN
POST-GRADUATE
EVEN SEMESTER**



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SHAHABAD MARKANDA

SESSION:2024-25

LESSON PLAN

SUBJECT:COMMERCE



COMMERCE DEPARTMENT
LESSON PLAN (EVEN SEMESTER)
SESSION : 2024-25

Sr. No.	CLASS	SUBJECT	CODE	TEACHER'S NAME	PAGE NO.
1	M.COM(P)	Human Resource Management	M24-COM-201	Ms. Yati	2-13
2	M.COM(P)	Fraud Investigation and Forensic Accounting	M24-COM-202	Ms. Ankita Hans	14-25
3	M.COM(P)	International Business	M24-COM-203	Ms. Yati	26-37
4	M.COM(P)	Stock Market Operations	M24-COM-204	Ms. Rajni	38-48
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6	M.COM(P)	Advertising and Personal Selling	M24-COM-207	Dr. Rozy	62-76
7	M.COM(P)	Constitutional and human and Moral values and IPR	M24-CHM-201	Ms. Ankita Hans	67-82
8	M.COM(F)	IT and E-Commerce	MC 401	Ms. Yati	73-86
9	M.COM(F)	Corporate Tax Planning and Management	MC 402	Ms. Rajni	77-89
10	M.COM(F)	Consumer Behavior	MC 411	Ms. Shivani Sharma	90-92
11	M.COM(F)	Rural Marketing	MC 412	Ms. Ankita Hans	83-97
12	M.COM(F)	Organizational Change and Intervention Strategies	MC 417	Dr Rozy	98-101
13	M.COM(F)	Strategic Management	MC 418	Ms. Shivani Sharma	102-106



Course: Human Resource Management

Course Code: M24-Com-201

L-1 Duration – 1 Hour		
Topic: Human resource management: concept, evolution		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know the basic concept of HRM
L-2 Duration – 1 Hour		
Topic :Scope and Importance of human resource management		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the importance and scope of HRM
L-3 Duration – 1 Hour		
Topic : Objectives and functions of HRM		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the complete concept of HRM
L-4 Duration – 1 Hour		
Topic : Qualities, roles and functions of HRM manager		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning



Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the role of HRM manager
L-5		Duration – 1 Hour
Topic : HRM in dynamic environment		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the topic of HRM in dynamic environment
L-6		Duration – 1 Hour
Topic : Human resource policy:- Meaning, features, elements, types, importance		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and board method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of HR policies
L-7		Duration – 1 Hour
Topic : Flexi working hours:- Meaning, types, importance, challenges		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional knowledge
	Learning Outcomes : As per curriculum	To understand the concept of flexi working hours
L-8		Duration – 1 Hour
Topic : Work from home policy		



Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text book/Chalk and board method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Written Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of work from home policy

L-9 **Duration – 1 Hour**

Topic : Human resource planning:- Meaning, nature, importance

Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of HR planning

L-10 **Duration – 1 Hour**

Topic : Human resource planning:- Process, factors affecting, types

Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of HR planning

L-11 **Duration – 1 Hour**

Topic : Job analysis:- Meaning, uses, process

Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge



	Learning Outcomes : As per curriculum	To understand the concept of job analysis
L-12		
Duration – 1 Hour		
Topic : Job analysis:- Methods, advantages, problems, suggestions		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of job analysis
L-13		
Duration – 1 Hour		
Topic : Recruitment:- Meaning, Factors affecting, importance		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	To understand the concept of recruitment
L-14		
Duration – 1 Hour		
Topic: Recruitment:- Sources and process		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	To understand the concept recruitment
L-15		
Duration – 1 Hour		
Topic: Selection:- Meaning, feature, process		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Power Point Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Group Discussion



Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of selection
L-16		Duration – 1 Hour
Topic: Selection:- Advantages, disadvantages and difference		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of selection
L-17		Duration – 1 Hour
Topic: Induction		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	To understand the concept of induction
L-18		Duration – 1 Hour
Topic: Placement		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	To understand the concept of placement
L-19		Duration – 1 Hour
Topic: Work force mobility:- Promotion		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Group Discussion
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage



	Learning Outcomes : As per curriculum	To understand the concept of promotion
L-20		Duration – 1 Hour
Topic: Demotion		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real life linkage
	Learning Outcomes : As per curriculum	To understand the concept of demotion
L-21		Duration – 1 Hour
Topic: Transfer policy		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional knowledge
	Learning Outcomes : As per curriculum	To understand the concept of transfer policy
L-22		Duration – 1 Hour
Topic: External mobility:- Separation		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional knowledge
	Learning Outcomes : As per curriculum	To understand the concept of separation
L-23		Duration – 1 Hour
Topic: Training:- Meaning, features, objectives		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	



Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of training
L-24		Duration – 1 Hour
Topic: Training:- Methods		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	To understand the concept of training
L-25		Duration – 1 Hour
Topic: Training:- Process, importance, recent trends		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional knowledge
	Learning Outcomes : As per curriculum	To understand the concept of training
L-26		Duration – 1 Hour
Topic: Employee Development:- Meaning, features, objectives, importance		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional knowledge
	Learning Outcomes : As per curriculum	To understand the concept of employee development
L-27		Duration – 1 Hour
Topic: Employee Development:- Methods, challenges and process		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional knowledge
	Learning Outcomes : As per curriculum	To understand the concept of employee development
L-28		Duration – 1 Hour
Topic: Career planning		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional knowledge
	Learning Outcomes : As per curriculum	To understand the concept of career planning
L-29		Duration – 1 Hour
Topic: Career Development		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Group Discussion
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	To understand the concept of career development
L-30		Duration – 1 Hour
Topic: Job Evaluation:- Meaning, features, principles		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	To understand the concept of job evaluation
L-31		Duration – 1 Hour
Topic: Job evaluation:- Advantages, Process, Challenges		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation



Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of job evaluation
L-32		Duration – 1 Hour
Topic: Job evaluation:- Methods		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text book/Chalk and board method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of job evaluation
L-33		Duration – 1 Hour
Topic: Quality of work life:- Meaning, Scope, Factors affecting		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of quality of work life
L-34		Duration – 1 Hour
Topic: Quality of work life:- Techniques, Advantages, Disadvantages		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of quality of work life
L-35		Duration – 1 Hour
Topic: Performance Appraisal:- Meaning, features, advantages, disadvantages		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning



Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of performance appraisal
L-36		Duration – 1 Hour
Topic: Performance Appraisal:- Process and methods		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of performance appraisal
L-37		Duration – 1 Hour
Topic: Potential Appraisal		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of potential appraisal
L-38		Duration – 1 Hour
Topic: Compensation Management:- Meaning, features, factors affecting		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of compensation management
L-39		Duration – 1 Hour
Topic: Compensation Management:- Theories, wage incentive plans		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge



	Learning Outcomes : As per curriculum	To understand the concept of compensation management
L-40		Duration – 1 Hour
Topic: Employee Benefits		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real life linkage
	Learning Outcomes : As per curriculum	To understand the concept of employee benefits
L-41		Duration – 1 Hour
Topic: Human Resource Records		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of HR records
L-42		Duration – 1 Hour
Topic: Human Resource Audit		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of human resource audit
L-43		Duration – 1 Hour
Topic: IHRM:- Meaning, features, approaches		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of IHRM



L-44		Duration – 1 Hour
Topic: IHRM:- Challenges, emerging issues, suggestions		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of IHRM
L-45		Duration – 1 Hour
Topic: Job satisfaction		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	To understand the concept of job satisfaction

Name of Teacher: Ankita Hans

Class: M.com (P)

Course: Fraud Investigation And Forensic Accounting

Course Code: M24-COM-202

L-1		Duration – 1 Hour
Topic : Financial crime: Meaning and prevalence		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method



Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	know the basics of Financial crime
L-2		
Duration – 1 Hour		
Topic : Financial crime: Fraud Triangle		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	know the Concept of Fraud triangle
L-3		
Duration – 1 Hour		
Topic : Types of Financial Crime: Fraud and Bribery		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	YouTube links
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Know the concept of Fraud and Bribery
L-4		
Duration – 1 Hour		
Topic : Types of Financial Crime: Money Laundering and Terrorism financing		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	know the concept of Money Laundering and Terrorism financing
L-5		
Duration – 1 Hour		
Topic : Types of Fraud : Accounting Fraud and Consumer Fraud		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	know the basics Of Accounting Fraud and Consumer Fraud
L-6		Duration – 1 Hour
Topic : Types of Fraud: Asset Misappropriation		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of Asset Misappropriation
L-7		Duration – 1 Hour
Topic : Types of Fraud: Corporate Fraud		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about types of Corporate Fraud
L-8		Duration – 1 Hour
Topic : Types of Fraud: Data Theft / Cyber frauds		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about types of Fraud : Data Theft
L-9		Duration – 1 Hour
Topic : Types of Fraud: Security Fraud		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links



Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about the type of fraud security fraud
L-10		Duration – 1 Hour
Topic : Channel of financial Crime: In person , Over the phone		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Know about the basics of Channel of financial crime
L-11		Duration – 1 Hour
Topic : Similarities between Fraud, Theft and embezzlement		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understanding about Similarities between Fraud, Theft and embezzlement
L-12		Duration – 1 Hour
Topic : White Collar crime		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand about White Collar crime
L-13		Duration – 1 Hour
Topic : Fraud Detection and prevention: Definition and Mechanism		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning



Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand about Fraud Detection and prevention
L-14		Duration – 1 Hour
Topic : Red Flags: Concept and Classification		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand about Red Flags concept
L-15		Duration – 1 Hour
Topic : Types of Red flag		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand about types of Red Flag
L-16		Duration – 1 Hour
Topic : Techniques to Analysis the concept of Red Flag		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about Techniques to Analysis the concept of Red Flag
L-17		Duration – 1 Hour
Topic : Ratio Analysis		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge



	Learning Outcomes : As per curriculum	Understand the concept of Ratio Analysis
L-18		Duration – 1 Hour
Topic : Surprise audit		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about the concept of surprise audit
L-19		Duration – 1 Hour
Topic : Perception of Detection		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about perception of detection
L-20		Duration – 1 Hour
Topic : Approaches to fraud prevention		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about Approaches to fraud prevention
L-21		Duration – 1 Hour
Topic : Fraud investigation		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about concept of fraud Investigation



L-22		Duration – 1 Hour
Topic : Fraud investigation		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about concept of fraud Investigation
L-23		Duration – 1 Hour
Topic :Difference between fraud investigation and financial statement audit		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand about Difference between fraud investigation and financial statement audit
L-24		Duration – 1 Hour
Topic : Forensic Accounting		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of Forensic Accounting
L-25		Duration – 1 Hour
Topic : Forensic Accounting		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of Forensic Accounting
L-26		Duration – 1 Hour



Topic :Difference between Forensic accounting and traditional auditing		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the Difference between Forensic accounting and traditional auditing
L-27		Duration – 1 Hour
Topic: purpose of forensic accounting		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the purpose of forensic accounting
L-28		Duration – 1 Hour
Topic :Preventive role of forensic accounting		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand the concept Preventive role of forensic accounting
L-29		Duration – 1 Hour
Topic : Importance of forensic accounting		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the importance of forensic accounting
L-30		Duration – 1 Hour



Topic : Applications of Forensic Accounting		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Practical Applications
	Learning Outcomes : As per curriculum	Understand the Applications of Forensic Accounting
L-31		Duration – 1 Hour
Topic : Role and Responsibility of fraud Examiners		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Learn about Role and Responsibility of fraud Examiners
L-32		Duration – 1 Hour
Topic : Role and Responsibility of fraud Examiners		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Learn about Role and Responsibility of fraud Examiners
L-33		Duration – 1 Hour
Topic : Forensic Accounting Process		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of Forensic Accounting Process
L-34		Duration – 1 Hour



Topic : Forensic Accounting Process		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of Forensic Accounting Process
L-35		Duration – 1 Hour
Topic : Forensic Accounting Technique: General Technique		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the Forensic Accounting Technique
L-36		Duration – 1 Hour
Topic : Forensic Accounting Technique: Statistical Technique		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the Forensic Accounting Technique
L-37		Duration – 1 Hour
Topic : Forensic Accounting Technique: Digital/Electronics Forensics		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand the Forensic Accounting Technique
L-38		Duration – 1 Hour
Topic :Data Mining		



Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of Data Mining
L-39		Duration – 1 Hour
Topic : Government Enforcement and Legislations Supporting Forensic Accounting in India		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Practical Applications
	Learning Outcomes : As per curriculum	Understand the concept of Government Enforcement and Legislations Supporting Forensic Accounting in India
L-40		Duration – 1 Hour
Topic : Government Enforcement and Legislations Supporting Forensic Accounting in India		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand the concept of Government Enforcement and Legislations Supporting Forensic Accounting in India
L-41		Duration – 1 Hour
Topic : Importance of Legal and Ethical Practices in forensic accounting		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge



	Learning Outcomes : As per curriculum	learn about the Importance of Legal and Ethical Practices in forensic accounting
L-42		Duration – 1 Hour
Topic : Importance of Legal and Ethical Practices in forensic accounting		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	learn about the Importance of Legal and Ethical Practices in forensic accounting
L-43		Duration – 1 Hour
Topic : IT ACT-2000		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of ITACT-2000
L-44		Duration – 1 Hour
Topic : IT ACT-2000		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand the concept of ITACT-2000
L-45		Duration – 1 Hour
Topic :Prevention of Money Laundering Act 2002		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage



ARYA KANYA MAHAVIDYALYA, SHAHABAD MARKANDA

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Learning Outcomes : As per curriculum

**learn about Prevention of Money
Laundering Act 2002**



Name Of Teacher: Miss Yati

Class: M.Com (P.)

Course: International Business

Course Code: M24-Com-203

Estd. 1968

L-1

Duration – 1 Hour

Topic: International Business:- Meaning, nature, difference between domestic and international business



Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of International Business
L-2		Duration – 1 Hour
Topic: International Business:- Scope, advantages and disadvantages		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of International Business
L-3		Duration – 1 Hour
Topic : Internal factors affecting international business		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the internal factors affecting international business
L-4		Duration – 1 Hour
Topic : External factors affecting international business		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	To understand the external factors affecting international business
L-5		Duration – 1 Hour
Topic :Internationalizationstages		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the topic of internationalization stages
L-6		Duration – 1 Hour
Topic : International business orientations		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and board method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of international business orientations
L-7		Duration – 1 Hour
Topic : International product life cycles		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	To understand the concept of international product life cycles
L-8		Duration – 1 Hour
Topic : Modes of entry into International Business:- Meaning, major modes		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of modes of entry into international business
L-9		Duration – 1 Hour
Topic : Modes of entry into International Business:- Factors affecting, advantages, disadvantages		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the modes of entry into international business
L-10		Duration – 1 Hour
Topic : Technology transfers:- Meaning, Factors Affecting, types		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of technology transfers
L-11		Duration – 1 Hour
Topic : Technology transfers:- Importance and issues		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	To understand the concept of technology transfers
L-12		Duration – 1 Hour
Topic : Multinational corporations:- Meaning, nature, reasons for growth		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of MNCs
L-13		Duration – 1 Hour
Topic : MNCs:- Advantages, Disadvantages, Overview of MNCs in India		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of MNCs
L-14		Duration – 1 Hour
Topic: MNCs:- Types, role and scope		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of MNCs
L-15		Duration – 1 Hour
Topic: Foreign Investment:- Meaning, Nature, Need		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of Foreign Investment
L-16		Duration – 1 Hour
Topic: Foreign Investment:- Types and barriers		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Website Links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of Foreign Investment
L-17		Duration – 1 Hour
Topic: Tariff barriers:- Meaning, Effects, Types		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method



Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	To understand the concept of Tariff Barriers
L-18		Duration – 1 Hour
Topic: The theory of optimum tariff		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Group Discussions
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	To understand the theory of optimum tariff
L-19		Duration – 1 Hour
Topic: Non-Tariff Barriers		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	To understand the concept of Non-Tariff Barriers
L-20		Duration – 1 Hour
Topic: Theories of International Business		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real life linkage
	Learning Outcomes : As per curriculum	To understand the theories of international business
L-21		Duration – 1 Hour
Topic: BOP:- Meaning, Role and Importance		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning



Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional knowledge
	Learning Outcomes : As per curriculum	To understand the concept of BOP
L-22		Duration – 1 Hour
Topic: BOP:- Components and difference between BOP and BOT		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional knowledge
	Learning Outcomes : As per curriculum	To understand the concept of BOP
L-23		Duration – 1 Hour
Topic: BOP:- Equilibrium and Disequilibrium and Adjustments		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of BOP
L-24		Duration – 1 Hour
Topic: Regional Economic Co-operation: Concept , Types , Rationale		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of Regional Economic Co-operation
L-25		Duration – 1 Hour
Topic: Structure and Functioning of EU		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional knowledge
	Learning Outcomes : As per curriculum	To understand the concept of EU



L-26		Duration – 1 Hour
Topic: Structure and Functioning Of USMCA		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional knowledge
	Learning Outcomes : As per curriculum	To understand the concept of USMCA
L-27		Duration – 1 Hour
Topic: Structure and Functioning Of ASEAN		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional knowledge
	Learning Outcomes : As per curriculum	To understand the concept ASEAN
L-28		Duration – 1 Hour
Topic: Structure and Functioning Of SAFTA and NAFTA		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional knowledge
	Learning Outcomes : As per curriculum	To understand the concept of SAFTA and NAFTA
L-29		Duration – 1 Hour
Topic: International Economic Institutions: WORLD BANK		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	To understand the concept of WORLD BANK
L-30		Duration – 1 Hour
Topic: International Economic Institutions: WTO		



Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the WTO
L-31		Duration – 1 Hour
Topic: International Economic Institutions: UNCTAD		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept UNCTAD
L-32		Duration – 1 Hour
Topic: International Economic Institutions: IMF		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept IMF
L-33		Duration – 1 Hour
Topic: Generalized System Of Preferences: Origin, Objectives, Benefits And Challenges		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of Generalized System Of Preferences
L-34		Duration – 1 Hour
Topic: International Commodity Agreements: Meaning, Objectives , Examples, Successes And Limitations		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	To understand the concept Of International Commodity Agreements
L-35		Duration – 1 Hour
Topic: Foreign Exchange Markets: Meaning and Features		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of Foreign Exchange Markets
L-36		Duration – 1 Hour
Topic: : Participants of Foreign Exchange Markets		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of Foreign Exchange Markets
L-37		Duration – 1 Hour
Topic: : Foreign Exchange Rate: Meaning, Concept, Types		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of Foreign Exchange Rate
L-38		Duration – 1 Hour
Topic: Foreign Exchange Rate:Determinants		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of Foreign Exchange Rate
L-39		Duration – 1 Hour
Topic: Exchange Rate System: Meaning And Evolution		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of Exchange Rate System
L-40		Duration – 1 Hour
Topic: Fixed Exchange Rate System: Meaning, Determination And Regulation, Advantages and Disadvantages		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of Fixed Exchange Rate System
L-41		Duration – 1 Hour
Topic: Flexible Exchange Rate System : Meaning , Types, Advantages And Disadvantages		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of Flexible Exchange Rate System
L-42		Duration – 1 Hour
Topic: Difference Between Fixed And Flexible Exchange Rate System		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Group Discussion
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of Fixed and Flexible Exchange Rate System
L-43		Duration – 1 Hour
Topic: Evolution Of Exchange Rate System In India		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Text book/ Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	To understand the concept of Evolution Of Exchange Rate System In India
L-44		Duration – 1 Hour
Topic: Types Of Foreign Exchange Risks		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	To understand the concept of Types Of Foreign Exchange Risks
L-45		Duration – 1 Hour
Topic: Management Of Foreign Exchange Risks		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage



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Learning Outcomes : As per curriculum

To understand the concept of
Management Of Foreign Exchange
Risks



Name of Teacher: Ms Rajni Dhawan

Class: M.com (P)

Course: Stock Market operations

Course Code: M24-COM-203

L-1

Duration – 1 Hour

Topic : Fundamentals of investment, concept, investment process



Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	know the basics of fundamentals of investment, concept, investment process
L-2		
Duration – 1 Hour		
Topic: Features, Types of Investors		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	know the Features, Types of investors
L-3		
Duration – 1 Hour		
Topic : Investment Alternatives		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	YouTube links
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Know the concept of Investment Alternatives
L-4		
Duration – 1 Hour		
Topic : Securities Market in India: concept, functions, types, and Intermediaries		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method



Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	know the concept of Securities Market in India functions,types, and Intermediaries
L-5		Duration – 1 Hour
Topic : Primary market Concept and Role		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	know the basics of Primary market Concept and Role
L-6		Duration – 1 Hour
Topic : Methods of flotation of Capital, Investor Protection,		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of Methods of flotation of capital, investor protection
L-7		Duration – 1 Hour
Topic : Recent trends and SEBI guidelines		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge



	Learning Outcomes : As per curriculum	Know about Recent trends and SEBI guidelines
L-8		Duration – 1 Hour
Topic : Secondary Market Concept, organization and regulatory framework		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about Secondary market Concept, organization and regulatory framework
L-9		Duration – 1 Hour
Topic : Defects in the working of Indian stock exchanges and SEBI measures for improvement		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about the Defects in the working of Indian stock exchanges and SEBI measures for improvement
L-10		Duration – 1 Hour
Topic : listing of Securities, merits and demerits		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Know about listing of Securities, merits and demerits
L-11		Duration – 1 Hour
Topic : listing Requirements, procedure, fees and listing of right issues		



Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understanding about listing Requirements, procedure, fees and listing of right issues,
L-12		Duration – 1 Hour
Topic : Bonus shares, further issues and Delisting procedure		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand about Bonus shares, further issues and Delisting procedure
L-13		Duration – 1 Hour
Topic : Concept of DEMAT, Opening requirements and types of brokers		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand about Concept of DEMAT, Opening requirements and types of brokers
L-14		Duration – 1 Hour
Topic : Stock market terminologies stock split, market trends, crash		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand about Stock market terminologies stock split, market trends, crash
L-15		Duration – 1 Hour
Topic : Types of Trading,Types of Orders, Correction, dividend		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand about Types of trading, types of Orders, correction, dividend
L-16		Duration – 1 Hour
Topic : Circuit, Bad Delivery, Short delivery, Intraday Trading,		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about Circuit bad delivery, short delivery, intraday trading
L-17		Duration – 1 Hour
Topic : Margin trading, Rolling statement		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge



	Learning Outcomes : As per curriculum	Understand the concept of Margin trading, Rolling statement
L-18		Duration – 1 Hour
Topic : Clearance statement are covered, focuses on Indian stock exchanges		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about the concept of Clearance statement are covered, focuses on Indian stock exchanges
L-19		Duration – 1 Hour
Topic : BSE and its different trading systems		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about BSE and its different trading systems
L-20		Duration – 1 Hour
Topic : Share Groups,BOLT System, types of settlements		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about Share groups, BOLT system, types of settlements



L-21		Duration – 1 Hour
Topic : Pay-In and Pay-Out, and auction system, NSE, its market segments		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about concept of pay-in and pay-out, and auction system, NSE, its market segments
L-22		Duration – 1 Hour
Topic : NEAT system, market types, DEMAT settlement, institutional segment, fund settlement, auction,		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about concept of NEAT system, market types, DEMAT settlement, institutional segment, fund settlement, auction,
L-23		Duration – 1 Hour
Topic : OTSEI, its need and features, participants,		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge



	Learning Outcomes : As per curriculum	Understand about OTSEI, its need and features, participants
L-24		Duration – 1 Hour
Topic : listing procedure, and trading and settlement factors.		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of listing procedure, and trading and settlement factors
L-25		Duration – 1 Hour
Topic : foreign stock exchanges like NYSE and NASDAQ		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of foreign Stock exchanges like NYSE and NASDAQ
L-26		Duration – 1 Hour
Topic : Trading players, Roles of specialists, and trading and technology procedures		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the Trading players, Roles of specialists, and trading and technology procedures
L-27		Duration – 1 Hour
Topic: Stock Market Indices,concept, purpose		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the Stock Market Indices, concept, purpose
L-28		Duration – 1 Hour
Topic : Considerations in Developing an Index.		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand the concept Considerations in developing an index.
L-29		Duration – 1 Hour
Topic : Methods such as weighted aggregate and weighted average of price relative		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the Methods such as weighted aggregate and weighted average of price relative
L-30		Duration – 1 Hour
Topic : Indian stock market BSE SENSEX		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method



Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Practical Applications
	Learning Outcomes : As per curriculum	Understand the Indian stock market BSE SENSEX
L-31		Duration – 1 Hour
Topic : NSE indices S&P and CNX Nifty, Scrip Selection criteria		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Learn about NSE indices S&P and CNX Nifty ,scrip selection criteria
L-32		Duration – 1 Hour
Topic : Mutual funds, their history, organization, types of mutual fund schemes		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Learn about Mutual funds, their history, organization, types of mutual fund schemes
L-33		Duration – 1 Hour
Topic : NAV (Net Asset Value), the role of AMC's in mutual funds		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of NAV (Net Asset Value), the role of AMC's in mutual funds
L-34		Duration – 1 Hour
Topic : Mutual fund companies in India, Prospects, and Recent developments		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



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Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of Mutual fund Companies in India, Prospects, and Recent developments

Name of Teacher: Ms Rajni Dhawan

Class: M.com (P)

Course: Supply Chain Management

Course Code: M24-COM-205

L-1	Duration – 1 Hour
Topic : Supply Chain Management Meaning, Concept, scope	
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.
	Oral Lecture



Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	know the basics of Concept and scope of Supply Chain Management
L-2		
Duration – 1 Hour		
Topic : Importance in business operations		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	know the Concept of importance in business operations
L-3		
Duration – 1 Hour		
Topic : SCM Vs Physical distribution approach		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	YouTube links
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Know the concept of SCM vs Physical distribution approach
L-4		
Duration – 1 Hour		
Topic : SCM vs Physical distribution approach		
Differences and similarities		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar



Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	know the concept SCM vs Physical distribution approach Differences and similarities
L-5		Duration – 1 Hour
Topic : Evolution of SCM		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	know the basics Of Evolution of SCM
L-6		Duration – 1 Hour
Topic : Integrating inbound and outbound logistics		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of Integrating inbound and outbound logistics
L-7		Duration – 1 Hour
Topic : : Strategies of Integrating inbound and outbound logistics		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about Strategies of Integrating inbound and outbound logistics
L-8		Duration – 1 Hour
Topic : Techniques of Integrating inbound and outbound logistics		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method



Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about techniques of Integrating inbound and outbound logistics
L-9		Duration – 1 Hour
Topic : Benefits of Integrating inbound and outbound logistics		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about the Benefits of Integrating inbound and outbound logistics
L-10		Duration – 1 Hour
Topic : Customer focus in Supply Chain about Understanding customer needs		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Know about the Customer focus in Supply Chain
L-11		Duration – 1 Hour
Topic : Enhancing customer satisfaction through SCM		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning



Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understanding about Enhancing customer satisfaction through SCM
L-12		Duration – 1 Hour
Topic : SCM and Profitability		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand about SCM and profitability
L-13		Duration – 1 Hour
Topic : Coordination function of SCM in Inter-functional & Inter-corporate Cooperation		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand about Coordination function of SCM in Inter-corporate Cooperation
L-14		Duration – 1 Hour
Topic : Coordination function of SCM in Inter-corporate Cooperation		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand about Coordination function of SCM in Inter-corporate Cooperation
L-15		Duration – 1 Hour
Topic : SCM and total cost concept Cost components		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand SCM and total cost concept Cost components
L-16		Duration – 1 Hour
Topic : SCM and total cost concept : Cost minimization strategies		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about SCM and total cost concept Cost minimization strategies
L-17		Duration – 1 Hour
Topic : SCM and marketing mix: Product		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept SCM and marketing mix in Product
L-18		Duration – 1 Hour
Topic : SCM and marketing mix in price		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about the concept of SCM and marketing mix in price
L-19		Duration – 1 Hour
Topic : SCM and marketing mix in place		



Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about SCM and marketing mix in place
L-20		Duration – 1 Hour
Topic : SCM and marketing mix in promotion integration		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about SCM and marketing mix in promotion integration
L-21		Duration – 1 Hour
Topic : SCM's Influence on marketing strategies		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about concept of SCM's Influence on marketing strategies
L-22		Duration – 1 Hour
Topic : Systems approach to SCM in Holistic view		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about concept of Systems approach to SCM in Holistic view



L-23		Duration – 1 Hour
Topic : SCM's Influence on marketing strategies benefits and challenges.		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand about SCM's Influence on marketing strategies benefits and challenges
L-24		Duration – 1 Hour
Topic : Meaning, Concept, features of Marketing Channels		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the Meaning, Concept, features of Marketing Channels
L-25		Duration – 1 Hour
Topic : Functions and types of Marketing Channels		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of Functions and types of Marketing Channels
L-26		Duration – 1 Hour
Topic : Role of channel members in SCM		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge



	Learning Outcomes : As per curriculum	Understand the Role of channel members in SCM
L-27		Duration – 1 Hour
Topic: Integrating marketing channels with marketing mix		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the Integrating marketing channels with marketing mix
L-28		Duration – 1 Hour
Topic : Marketing channels and retailing strategy		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand the concept of Marketing channels and retailing strategy
L-29		Duration – 1 Hour
Topic : Supply chain as value delivery system		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the Supply chain as value delivery system
L-30		Duration – 1 Hour
Topic : Creating and delivering value		



Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Practical Applications
	Learning Outcomes : As per curriculum	Understand the Creating and delivering value
L-31		Duration – 1 Hour
Topic : Enhancing customer experience		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Learn about Enhancing customer experience
L-32		Duration – 1 Hour
Topic : Vendor Relationships and distribution channel design.		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Learn about Vendor relationships and distribution channel design
L-33		Duration – 1 Hour
Topic : Vendor Relationships and Distribution channel design.		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge



	Learning Outcomes : As per curriculum	Understand the concept of Vendor relationships and distribution channel design
L-34		
Duration – 1 Hour		
Topic : Customer service Meaning, Concept, features		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of Customer service Meaning, Concept, features
L-35		
Duration – 1 Hour		
Topic : Customer Service Strategy		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand Customer service Strategy
L-36		
Duration – 1 Hour		
Topic : Practices developing effective customer service		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the Customer service Strategy and practices developing effective customer service
L-37		
Duration – 1 Hour		
Topic : Meaning, Concept, features of the Integration for Efficiency		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning



Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand OF Meaning, Concept, features of the Integration for Efficiency
L-38		Duration – 1 Hour
Topic : Transportation and logistics		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the Transportation and logistics
L-39		Duration – 1 Hour
Topic : Selecting the right mode		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Practical Applications
	Learning Outcomes : As per curriculum	Understand the concept of selecting the right mode
L-40		Duration – 1 Hour
Topic : Multimodal transportation and documentation		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand the concept of multimodal transportation and documentation
L-41		Duration – 1 Hour
Topic : Warehousing and material handling Meaning, Concept, types		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning



Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	learn about the Warehousing and material handling Meaning, Concept, types
L-42		Duration – 1 Hour
Topic : Site selection; Order processing and management		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	learn about Site selection; Order processing and management
L-43		Duration – 1 Hour
Topic : SCM and information technology: IT-enabled SCM; ERP, JIT, and quality management;		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the SCM and information technology: IT-enabled SCM; ERP, JIT, and quality management;
L-44		Duration – 1 Hour
Topic : Third party logistics (3PL): Overview and benefits		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning



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Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand the concept of Third party logistics (3PL): Overview and benefits
L-45		Duration – 1 Hour
Topic : Supply chain management in the Indian environment.		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	learn about Prevention of Supply chain management in the Indian environment.

Name of Teacher: Dr. Rozy

Class: M.com 2nd

Course: Advertising & Personal Selling

Course Code: M24-COM-207

L-1		Duration – 1 Hour
Topic : Advertising: Concept, Nature		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	know the basics of Advertising
L-1		Duration – 1 Hour
Topic : Advertising: Importance		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	know the basics of Advertising
L-3		Duration – 1 Hour
Topic : Advertising and Communication		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	know the basics of Communication
L-4		Duration – 1 Hour
Topic : Communication: types		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test



Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	know the Communication types
L-5		Duration – 1 Hour
Topic : Communication : Barriers		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	know about how to remove barriers
L-6		Duration – 1 Hour
Topic : Effective Communication		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand the Effective Communication
L-7		Duration – 1 Hour
Topic : Types Of Advertising		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge



	Learning Outcomes : As per curriculum	Know about Types Of Advertising
L-8		Duration – 1 Hour
Topic : Advertising Management Process		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about Advertising Management Process
L-9		Duration – 1 Hour
Topic : Social and Economic Aspects Of Advertising		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Practical Applications
	Learning Outcomes : As per curriculum	Understand the social and Economic aspect
L-10		Duration – 1 Hour
Topic : Social and Economic Aspects Of Advertising		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand the social and Economic aspect



L-11		Duration – 1 Hour
Topic : Advertising Budget		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about different methods of Budgets
L-12		Duration – 1 Hour
Topic : AIDA Model		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand AIDA Model
L-13		Duration – 1 Hour
Topic : Copy development and testing		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand Copy development and testing
L-14		Duration – 1 Hour
Topic : Determining advertising message		



Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand the advertising message
L-15		Duration – 1 Hour
Topic : Copy headlines, body, copy logo, illustration and creative styles		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Know about different creative style of Copy
L-16		Duration – 1 Hour
Topic : Advertising appeals		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Know about Advertising appeals
L-17		Duration – 1 Hour
Topic : Media planning: Print, broadcasting and other media		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Practical Applications
	Learning Outcomes : As per curriculum	Understand about Media planning
L-18		Duration – 1 Hour
Topic : Media planning: Print, broadcasting and other media		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand about Media planning
L-19		Duration – 1 Hour
Topic : Media selection		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Know about Media selection
L-20		Duration – 1 Hour
Topic : Media scheduling		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning



Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand Media scheduling
L-21		Duration – 1 Hour
Topic : Advertising agency and client relationship		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Be aware of about Recent trends
L-22		Duration – 1 Hour
Topic : Evaluating advertising effectiveness _ pre and post-tests		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand how Evaluating advertising effectiveness
L-23		Duration – 1 Hour
Topic : Personal selling: concept, nature		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge



	Learning Outcomes : As per curriculum	Understand the concept of Personal selling
L-24		Duration – 1 Hour
Topic : Personal selling: objectives, and importance		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of Personal selling
L-25		Duration – 1 Hour
Topic : Salesmanship: Concept, objectives		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Be aware of about Recent trends
L-26		Duration – 1 Hour
Topic : Salesmanship: importance and types		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Be aware of about Recent trends
L-27		Duration – 1 Hour



Topic : Types of selling situations and salesperson		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Be aware of about Recent trends
L-28		Duration – 1 Hour
Topic : Types of selling situations and salesperson		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand the types of selling situations
L-29		Duration – 1 Hour
Topic : Qualities of an effective salesperson		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand the qualities of an effective salesperson



L-30		Duration – 1 Hour
Topic : Career opportunities in personal selling		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Know the Career opportunities
L-31		Duration – 1 Hour
Topic : Differences among personal selling, salesmanship, and sales force management		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand concepts of selling
L-32		Duration – 1 Hour
Topic : Theories of selling		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Learn the Theories of selling
L-33		Duration – 1 Hour
Topic : Theories of selling		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Learn the Theories of selling
L-34		Duration – 1 Hour
Topic : Buyer-seller dyad		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Learn the Buyer-seller dyad
L-35		Duration – 1 Hour
Topic : Buying motives and their uses in personal selling		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand the Buying motives
L-36		Duration – 1 Hour
Topic : Buying motives and their uses in personal selling		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test



Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the Buying motives
L-37		Duration – 1 Hour
Topic : Personal selling process: Prospecting: Concept and methods		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	learn about Personal selling process
L-38		Duration – 1 Hour
Topic: Pre-approach, approach, sales presentation. objection handling, closing the sale, follow-up actions/after sale services		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	learn about Personal selling process
L-39		Duration – 1 Hour
Topic : Approaches to personal selling		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning



Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the Approaches to personal selling
L-40		Duration – 1 Hour
Topic : Sales reports and sales manuals		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand about Sales reports
L-41		Duration – 1 Hour
Topic : Sales reports and sales manuals		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand about Sales reports
L-42		Duration – 1 Hour
Topic : : Role of IT in personal selling		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage



	Learning Outcomes : As per curriculum	Understand Role of IT in personal selling
L-43		Duration – 1 Hour
Topic : Ethical issues in personal selling		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand Ethical issues
L-44		Duration – 1 Hour
Topic : Media planning: Print, broadcasting and other media		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	learn Media planning
L-45		Duration – 1 Hour
Topic : Media selection and scheduling		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	learn Media selection and scheduling



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Name of Teacher: Ankita Hans

Class: M.com (P)

Course: constitutional, Human and Moral Values and IPR

Course Code: M24-CHM-201

L-1

Duration – 1 Hour

Topic : Historical Perspective of Indian Constitution



Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Learn the Basics of Indian constitution
L-2		
Duration – 1 Hour		
Topic : Indian constitution and Moral values		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	know the Different constitutional values
L-3		
Duration – 1 Hour		
Topic : Constitutional Values		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Learn the different constitutional values
L-4		
Duration – 1 Hour		
Topic : Patriotism and Nation Building		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of Patriotism and Nation building
L-5		
Duration – 1 Hour		
Topic Fundamental Rights and Duties		



Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	know the basics Rights and Duties of Individual
L-6		Duration – 1 Hour
Topic : Directive Principles of state policy		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of principle of state policy
L-7		Duration – 1 Hour
Topic : Humanism		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of humanism
L-8		Duration – 1 Hour
Topic : Human virtues and civil sense		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of human virtue and civil sense
L-9		Duration – 1 Hour
Topic : Social Responsibility		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of social Responsibility
L-10		Duration – 1 Hour
Topic :Ethics and human Aspirations		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Know about the basics of Ethics and human Aspirations
L-11		Duration – 1 Hour
Topic : Understanding Harmony in society and Nature		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understanding the concept of Harmony in society and Nature
L-12		Duration – 1 Hour
Topic :International Peace and Brotherhood: VASUDHAIV KUTUMBKAM		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand about International Peace and Brotherhood: VASUDHAIV KUTUMBKAM
L-13		Duration – 1 Hour
Topic : Morality and Moral values		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand about the concept of Morality and Moral values
L-14		Duration – 1 Hour
Topic : Ethics of Relations: Personal ,Social and Professional		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of : Personal ,Social and Professional relations
L-15		Duration – 1 Hour
Topic : Gender Sensitization and Affirmative Approach towards weaker section		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand concept of Gender Sensitization and Affirmative Approach towards weaker section
L-16		Duration – 1 Hour
Topic : Ethical conduct in Higher Education Institutions		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about concept of Ethical conduct in Higher Education Institutions
L-17		Duration – 1 Hour
Topic : Professional Ethics		



Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of Professional Ethics
L-18		Duration – 1 Hour
Topic : Moral Education and character building		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about the concept of Moral Education and character building
L-19		Duration – 1 Hour
Topic : Meaning ,Origins and Nature of IPR		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about of Meaning ,Origin and nature of IPR
L-20		Duration – 1 Hour
Topic :Types of Intellectual property Rights		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Learn about Types of IPR
L-21		Duration – 1 Hour
Topic : Traditional Knowledge		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of know how
L-22		Duration – 1 Hour
Topic :Infringement and offenses of IPRS		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about concept of Infringement and offenses of IPRS
L-23		Duration – 1 Hour
Topic :Basics of Plagiarism Policy of UGC		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the basics of Plagiarism Policy of UGC

Ms. Yati

Paper- IT and E-Commerce (MC-401)

Paper Code- MC-401



Sr. No.	LESSONPLAN	LEARNING OUTCOMES
WEEK:1		Student will be able to
L-1	E-Commerce :Meaning, Features and Elements of E-Commerce	Understand
L-2	Types of E-commerce Models	Understand
L-3	Benefits and Limitations of E-commerce	Understand
L-4	Business Applications of E-commerce	Understand
WEEK:2		
L-5	Business model in E-commerce: E-shop- Meaning, Factors affecting , Advantages and Disadvantages	Understand
L-6	Online Shopping: Meaning, Factors, Process and Precautions	Understand
L-7	E-procurement: Meaning, Advantages, Disadvantages, Components	Understand
L-8	Process of E-procurement, Benefits and its Impact	Understand
WEEK:3		
L-9	E-Auction: Meaning, Types, Benefits and Limitations	Understand
L-10	Process of E-Auctions, Frauds involved in E-Auctions and its protection	Understand
L-11	Mobile Auction: Meaning, Benefits and Limitations	Understand
L-12	Class Test	Evaluate
WEEK:4		
L-13	Value Chain Integrator: Meaning, Types and Applicability in e-commerce	Understand
L-14	Business Models in E-commerce	Understand
L-15	Electronic Payment System: Meaning, Process, Merits and Demerits	Understand
L-16	Methods of Electronic Payment System	Understand
WEEK:5		
L-17	E- Banking: Meaning, Types, Advantages and Disadvantages	Understand
L-18	Online Fund Transfer Scheme: Meaning and its various types	Understand
L-19	Presentation	Improve Communication Skills
L-20	Online Share Market Operations: Stock market, Its functions and types	Understand



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WEEK:6		
L-21	Online Marketing :Meaning, Advantages and Disadvantages	Understand
L-22	Specialized areas of internet marketing: Web Marketing E-mail marketing, Online advertising, Social Media Marketing	Understand
L-23	Web Based Advertising: Meaning, Types, Methods and Important Issues	Understand
L-24	Presentation	Improve Communication Skills
WEEK:7		
L-25	Online Research Tools: Meaning and Methods	Understand
L-26	Secondary and Primary Market Research Resource	Understand
L-27	Research Surveys: Meaning, Merits and Demerits	Understand
L-28	Class Test	Evaluate
WEEK:8		
L-29	Data Analysis and Reporting Tools- CRM: Meaning, Features, Merits and Demerits	Understand
L-30	ERP and SAP: Meaning, Modules, Functions, Merits and Demerits	Understand
L-31	SPSS and DBMS: Meaning, Merits and Demerits	Understand
L-32	Presentation	Improve Communication Skills
WEEK:9		
L-33	Cyber Laws in E-commerce: Act and Indian Cyber Crimes	Understand
L-34	Social Networking and Marketing Media: Meaning, Benefits, Demerits	Understand
L-35	Electronic and Viral Retailing: Meaning, Elements, Challenges, Benefits	Understand
L-36	Presentation	Improve Communication Skills
WEEK:10		
L-37	Cloud Computing: Meaning, Types and Infrastructure	Understand
L-38	Advantages, Disadvantages, Applications and Problems of cloudcomputing	Understand
L-39	Security Risk of E-Commerce and Risk Management	Understand



	Approach	
L-40	E-Commerce Security and Policy Frameworks	Understand
WEEK:11		
L-41	Presentation	Improve Communication Skills
L-42	Privacy Issues in Electronic Commerce: Technical and Non-Technical Components	Understand
L-43	Types of Securities: Biometric and Non-Biometric, Physical, Software	Understand
L-44	Cryptography Methods and Protocols for Securing E-Commerce	Understand
WEEK:12		
L-45	Secure Socket Layer	Understand
L-46	Presentation	Improve Communication Skills
L-47	Electronic Transaction Securities	Understand
L-48	Class Test	Evaluate
WEEK:13		
L-49	Data Mining in Social Networking: Meaning and Data Mining Tasks	Understand
L-50	Business Applications in Data Mining	Understand
L-51	Parameters and Approaches in Mining	Understand
L-52	Presentation	Improve Communication Skills
Week:14	Revision	
L-53	Revision	Clear Doubts
L-54	Revision	Clear Doubts
L-55	Revision	Clear Doubts
L-56	Revision	Clear Doubts
Week:15	Revision	
L-57	Revision	Clear Doubts



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L-58	Revision	Clear Doubts
L-59	Revision	Clear Doubts
L-60	Revision	Clear Doubts



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Ms. Rajni Dhawan

Paper-Corporate Tax Planning and Management (MC-402)

Sr. No.	Lesson plan	LEARNING OUTCOMES
WEEK:1		
L-1	Introduction of Tax planning	Understand
L-2	Meaning of Tax Avoidance and Tax Evasion	Understand
L-3	Tax Implications of Tax Planning	Understand
L-4	Difference between Tax Planning and Tax Evasion	Understand
WEEK:2		
L-5	Difference between Tax Planning and Tax Avoidance	Understand
L-6	Difference between Tax Avoidance and Tax Evasion	Understand
L-7	Requisite of Successful Tax Planning, limitations of Tax Planning	Understand
L-8	Tax management	Understand
WEEK:3		
L-9	Tax planning regarding new business	Understand
L-10	Meaning of Tax Planning regarding New Business and Numerical Questions	Understand and solve
L-11	Form of Organization, Sole Proprietorship	Understand
L-12	Tax Planning for Sole Proprietorship and Joint Hindu family and Numerical Questions	Understand and solve
WEEK:4		
L-13	Tax Planning for Joint Hindu family	Understand
L-14	Partnership firms and Company, Cooperative forms of Organization	Understand
L-15	Tax factors Affecting choice of form of Organization	Understand
L-16	Presentation	Improves communication skills
WEEK:5		
L-17	Location and Nature of Business	Understand
L-18	Numerical questions	Solve
L-19	Computation of Total Income and Tax liability of Company	Understand
L-20	Numerical questions	Solve
Week6		
L-21	Tax Planning and Financial Management Decisions	Understand
L-22	Capital Structure Decision	Understand
L-23	Tax considering in deciding Capital Structure	Understand
L-24	Presentation	Improves communication skills



WEEK:7		
L-25	Divided policy, Factors affecting divided policy	Understand
L-26	Divided Policy and Tax Consideration	Understand
L-27	Inter-corporate divided	Understand
L-28	Presentation	Improves communication skills
WEEK:8		
L-29	Bonus shares, Tax planning in Respect of Bonus Shares	Understand
L-30	Presentation	Improves communication skills
L-31	Various Special Tax provisions, Undertaking in free Trade Zone	Understand
L-32	Class test	Evaluation
WEEK:9		
L-33	Newly Established Units in Special Economic Zone	Understand
L-34	Infrastructure Telecommunication, Power sector , Industrial park Undertaking Area's	Understand
L-35	Numerical questions	Solve
L-36	Presentation	Improves communication skills
WEEK:10		
L-37	Tax planning and Management Decisions	Understand
L-38	Lease and Types of lease, Tax considering Regarding Own and lease	Understand
L-39	Tax planning in Respect of Own and lease	Understand
L-40	Presentation	Improves communication skills
Week 11		
L-41	Sale of Assets of Scientific Research and Tax Treatment of Sale of Assets of Scientific Research	Understand
L-42	Numerical questions	Solve
L-43	Make or Buy Decision and Tax Considering	Understand
L-44	Factors of Make and Buy	Understand
Week 12		
L-45	Numerical questions	Solve
L-46	Presentation	Improves communication skills
L-47	Shut Down and Continue	Understand
L-48	Tax Planning for Shut Down or Continue	Understand
Week13		
L-49	Presentation	Improves communication skills
L-50	Tax Issues Related to Business Restructuring	Understand
L-51	Tax Issues Related to the Amalgamation of Company	Understand
L-52	Numerical questions	Solve
WEEK:14		
L-53	Tax Issues Related to Demerger	Understand and Solve
L-54	Tax Issues and Planning in Respect of Merger	Understand and Solve



L-55	Tax Issues and Planning in respect of Acquisition	Understand and Solve
L-56	Presentation	Improves communication skills
WEEK:15		
L-57	Presentation	Improves communication skills
L-58	Presentation	Improves communication skills
L-59	Presentation	Improves communication skills
L-60	Presentation	Improves communication skills





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Ms. Shivani Sharma

Consumer Behaviour (MC-411)

Sr. No.	LESSON PLAN	LEARNING OUTCOMES
WEEK:1		Student will be able to
L-1	Consumer Behaviour ; introduction	Understand
L-2	Determinants and process of Consumer Behaviour	Understand
L-3	Importance of Consumer Behaviour	Understand
L-4	Consumer Decision Making process and Processing of Information	Understand
WEEK:2		
L-5	Meaning and Nature of Information Research	Understand
L-6	Information Search Process	Understand
L-7	Pre Purchase Evaluation process Model	Understand
L-8	Assessment of evaluation process	Understand
WEEK:3		
L-9	Consumer Behaviour Model	Understand
L-10	Nicosia Model, Howard Sheth model	Understand
L-11	Engel ,Blackwell and Kollat's Multi Mediation Model	Understand
L-12	Economic and learning model, Psycho Analytical Model and Sociological Model	Understand
WEEK:4		
L-13	Meaning and Features of Motivation, Elements of Motivation	Understand
L-14	Motivation Models	Understand
L-15	Importance and types of Motivation	Understand
L-16	Motivation Search	Understand
WEEK:5		
L-17	Perception, Perceptual Errors in Selection of Stimuli	Understand
L-18	Factors Affecting Perception	Understand
L-19	Concept of Perceptual Process	Understand
L-20	Concept of Attention and Perceived Risk	Understand



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WEEK:6		
L-21	Presentation	Improvement in communication skill
L-22	Concept of Learning Principles of Learning	Understand
L-23	Learning and Behavioral Relationships	Understand
L-24	Learning process	Understand
WEEK:7		
L-25	Attitude and its Components, Factors Affecting Attitude	Understand
L-26	Presentation	Improvement in communication skill
L-27	Measurement of Attitude	Understand
L-28	Marketing Strategies for Attitude Change and Barriers to Change Attitude	Understand
WEEK:8		
L-29	Personality and Consumer Behavior, Determinants of Personality	Understand
L-30	Presentations	Improvement in communication skill
L-31	Theories of Personality	Understand
L-32	Self Concept	Understand
WEEK:9		
L-33	Life Style and its Determinants ,Life style and Consumer Behavior	Understand
L-34	Presentations	Improve communication skills
L-35	Self-Concept and Consumer Behaviour	Understand
L-36	Concept of Self Esteem and Measurements of Self Concept	Understand
WEEK:10		
L-37	Group and Its Concept, Types of Group	Understand
L-38	Presentations	Improve communication skills
L-39	Diffusion of Innovation and Adoption Process	Understand
L-40	Culture and Sub Culture	Understand
WEEK:11		



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L-41	Variation in Cultural Values	Understand
L-42	Presentations	Improve communication skills
L-43	Types of Sub Culture	Understand
L-44	Social Class and Consumer Behaviour, Life style of Social Class	Understand
WEEK:12		
L-45	Culture values and Its Dimensions	Understand
L-46	Culture Variations, Global group	Understand
L-47	Presentations	Improve communication skills
L-48	Opinion Leadership, Opinion Leadership Measurement Techniques	Understand
WEEK:13		
L-49	Diffusion process and Elements of Diffusion Process	Understand
L-50	Adoption Process and elements of diffusion process	Understand
L-51	Stages of Adoption Process	Understand
L-52	Importance of Adoption Process	Understand
WEEK:14		
L-53	Consumer Innovation	Understand
L-54	Revision	Clear doubts
L-55	Revision	Clear doubts
L-56	Revision	Clear doubts
WEEK:15		
L-57	Revision	Clear doubts
L-58	Revision	Clear doubts
L-59	Revision	Clear doubts
L-60	Revision	Clear doubts



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Ankita Hans

Paper- Rural Marketing (MC-412)

Sr. No.	LESSON PLAN	LEARNING OUTCOMES
WEEK:1		Student will be able to
L-1	Rural Marketing- Meaning, Nature of Rural marketing	Understand
L-2	Phases and problems of Rural Marketing	Understand
L-3	Opportunities in Rural Marketing	Understand
L-4	Role of Rural Marketing and Difference between Rural and Urban market	Understand
WEEK:2		
L-5	Rural Marketing Environment : Introduction	Understand
L-6	Factors affecting Rural Marketing: Internal Environment, External Environment	Understand
L-7	Importance of studying Rural marketing Environment	Understand
L-8	Revision	Clear doubts
WEEK : 3		
L-9	Rural Marketing Research: Meaning and objectives and scope	Understand
L-10	Rural Marketing Research Process, Importance, Limitations and Precautions Related to Rural Market research	Understand
L-11	Sources of Data Collection in Rural Areas and Methods of Rural Marketing research	Understand
L-12	Presentation	Improve Presentation Skills
WEEK 4		
L-13	Rural Consumer Behavior : Meaning and Features	Understand



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L-14	Rural Consumer Behavior Process and Determinants of Rural Consumer Behavior	Understand
L-15	Revision	Clear doubts
L-16	Reasons and Problem for Studying Rural Consumer Behavior and consumer adoption process	Understand
WEEK:5		
L-17	Rural Markets Segmentation: Meaning, Pre-Requisites for effective Rural Market Segmentation	Understand
L-18	Philosophies and Importance of Rural Market Segmentation and Bases for Segmenting Rural Consumer Market	Understand
L-19	Rural Segmentation Strategies: Undifferentiated , Differentiated and concentrated	Understand
L-20	Presentation	Improve Communication Skills
WEEK:6		
L-21	Rural Marketing Strategies: Segmentation and Competitive	Understand
L-22	Rural Marketing Strategies: Product and Price	Understand
L-23	Rural Marketing Strategies: Distribution and Promotion	Understand
L-24	Rural Marketing Strategies: Hiring and Social Strategy	Understand
WEEK:7		
L-25	New Product Development : Introduction and objectives	Understand
L-26	Process and challenges of New Product Development	Understand
L-27	Reasons for Failure of New Product	Understand
L-28	Revision	Clear Doubts
WEEK:8		
L-29	Rural Marketing Mix : Meaning and components(Product, price, place and promotion)	Understand
L-30	Additional P's for Rural Marketing Mix and factors affecting Rural Marketing Mix	Understand



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L-31	Revision	Clear Doubts
L-32	Presentation	Improve Communication Skills
WEEK:9		
L-33	Rural Communication :Meaning ,Elements of Rural Communication	Understand
L-34	Problems in Rural Communication	Understand
L-35	Strategies to meet the rural communication and Steps for developing an effective rural communication challenges	Understand
L-36	Presentation	Improve Communication Skills
WEEK :10		
L-37	Media planning for rural Markets : Meaning and Types for Rural Media	Understand
L-38	Revision	Understand
L-39	Process for Media planning and Factors affecting and importance Media planning	Clear Doubts
L-40	Presentation	Improve Communication Skills
WEEK:11		
L-41	Personal Selling in Rural Market : Meaning, Features , Objective and Elements of personal selling	Understand
L-42	Process of Personal Selling	Understand
L-43	Advantages and Disadvantages of Personal Selling and Qualities of good Salesman in Rural Market	Understand
L-44	Presentation	Improve Communication Skills
WEEK:12		
L-45	Marketing of Consumer Durables and Non Durables: Meaning and types	Understand



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L-46	Strategies for Marketing of FMCG and consumer durables	Understand
L-47	Promotional Strategies used by Rural Marketer	Understand
L-48	Issues and problem related to consumer durables in rural Market	Understand
WEEK:13		
L-49	Marketing of Agriculture Produce: Meaning and features and importance and Problems in agriculture marketing and Steps taken by government for the improvement of agriculture marketing system	Understand
L-50	E-Commerce in Rural Markets : Meaning and advantages of e-commerce in rural markets	Understand
L-51	Presentations	Improve Communication Skills
L-52	E-Initiatives in rural India- Essential for rural marketing and Challenges and Issue in Implementing E-commerce in Rural sectors	Understand
WEEK:14		
L-53	Revision	Clear doubts
L-54	Presentation	Improve Communication Skills
L-55	Revision	Clear doubts
L-56	Presentation	Improve Communication Skills
WEEK:15		
L-57	Revision	Clear doubts
L-58	Presentation	Improve Communication Skills
L-59	Revision	Clear doubts



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L-60	Presentation	Improve Communication Skills
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Dr. Rozy

Paper-Organizational Change and Intervention Strategies (MC -417)

Sr. No.	LESSON PLAN	LEARNING OUTCOMES
WEEK:1		Student will be able to
L-1	Meaning and nature of change	Understand
L-2	Types and objectives of organizational change	Understand
L-3	Forces of change, Levels of change	Understand
L-4	Factors affecting organizational change	Understand
WEEK:2		
L-5	Process of management of organizational change	Understand
L-6	Models of managing organizational change	Understand
L-7	Organizational change management practices- transformational planning objectives and strategies	Understand
L-8	Transformational planning-Essential and Elements	Understand
WEEK:3		
L-9	Creating support system- strategies , Components	Understand
L-10	Suggestions for effective support-system	Understand
L-11	Transition management- the perceptual transition model	Understand
L-12	OGILIVIE'S components of transition management	Understand
WEEK:4		
L-13	BRIDGE'S transition model, Leading through transition	Understand
L-14	Strategic leverage- meaning and types	Understand
L-15	Process of leveraging strategic change management	Understand
L-16	Structure based changes- need and process	Understand
WEEK:5		
L-17	Customer focused strategies- types and essentials	Understand
L-18	Customer retention- strategies and suggestions	Understand
L-19	Competitors focused strategies	Understand
L-20	Managing resistance to change	Understand
WEEK:6		



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L-21	Individual, group and organizational resistance to change	Understand
L-22	Symptoms, significance and overcoming resistance to change	Understand
L-23	Change Agent- role and. Qualities	Understand
L-24	Organizational development- meaning and features, Need, goals and assumptions of organizational development	Understand
WEEK:7		
L-25	Foundations of organizational development	Understand
L-26	Values, importance and limitations of organizational development	Understand
L-27	Role of OD practitioner, Process of Organizational Development, Organizational diagnosis	Understand
L-28	Revision	Clear doubts
WEEK:8		
L-29	Techniques of organizational development	Understand
L-30	Team -Meaning, features and importance, Types of team and building team performance	Understand
L-31	Development stages of team, influences on team effectiveness	Understand
L-32	Revision	Clear doubts
WEEK:9		
L-33	Organizational Development Intervention- features, need and elements	Understand
L-34	Essentials for implementing and contingencies in designing OD intervention	Understand
L-35	Classification of Organizational Development Interventions, Results of Organizational Development Interventions	Understand
L-36	Human resource intervention	Understand
WEEK:10		
L-37	Career Planning, Intergroup interventions-inter group conflict interventions	Understand
L-38	Microcosm groups	Understand



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L-39	Presentations	Improve Communication Skills
L-40	Third party peace-making intervention, System Intervention	Understand
WEEK:11		
L-41	Types of comprehensive intervention -Survey feedback, Types of comprehensive intervention	Understand
L-42	Structural intervention socio technical system, work re-design, quality of work life	Understand
L-43	Quality of work life , Quality circle	Understand
L-44	Presentations	Improve Communication Skills
WEEK:12		
L-45	Rightsizing , Issues and Challenges for Organizational Development Practitioner	Understand
L-46	Revision	Clear doubts
L-47	Values and Their Types , Importance of Values for Organizational Development Practitioner	Understand
L-48	Ethics in Organizational Development	Understand
WEEK:13		
L-49	Ethical guidelines for OD professionals	Understand
L-50	Presentations	Improve communication skills
L-51	Organizational Development in India, Past and Current Trends	Understand
L-52	Future Challenges for the Organizational Development	Understand
WEEK:14		
L-53	Evaluation of Organizational Development, Essentials and Successful Implementation	Understand
L-54	Presentations	Improve Communication Skills
L-55	Implications of Organizational Development for the client	Understand
L-56	Fundamental strength of Organizational Development	Understand



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WEEK:15		
L-57	Presentations	Improve Communication Skills
L-58	Presentations	Improve Communication Skills
L-59	Presentations	Improve Communication Skills
L-60	Presentations	Improve Communication Skills

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Ms. Shivani Sharma

Paper-Strategic Management (MC 418)

Weeks	Topic	Learning outcomes
Week1		Students will be able to
L-1	Introduction of strategy and attributes of a sound strategy	Understand
L-2	Strategy versus tactics and significance of strategies	Understand
L-3	Meaning and features of strategic management	Understand
L-4	Role and limitations of strategic management	Understand
Week 2		
L-5	Introduction of strategic management process	Understand
L-6	Implications and limitations of strategic management process	Understand
L-7	Presentation	Improve Communication Skills
L-8	Mission : features and mission statement	Understand
Week 3		
L-9	The need for explicit mission and business definition	Understand
L-10	Vision goals and objectives	Understand
L-11	Difference between goals and objectives	Understand
L-12	Environment: meaning and features	Understand
Week 4		
L-13	Components of general environment	Understand



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L-14	Environmental scanning: features and significance	Understand
L-15	Internal analysis : meaning, significance and steps	Understand
L-16	Historical analysis and evolution analysis	Understand
Week5		
L-17	Competitive analysis and financial trend analysis	Understand
L-18	Value chain analysis and identification of critical success factors	Understand
L-19	SWOT analysis and OHMAE model	Understand
L-20	PORTER's model and TOWS matrix	Understand
Week6		
L-21	Strategy : scope and direction of strategy	Understand
L-22	Growth strategy and diversification strategy	Understand
L-23	Internal and external growth development strategy	Understand
L-24	Presentation	Improve Communication Skills
Week7		
L-25	Strategic choice : introduction and factors	Understand
L-26	Approaches and choice of a strategy	Understand
L-27	Presentation	Improve Communication Skills
L-28	Issues confronting contingency strategy	Understand
Week8		



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L-29	Approaches to strategy implementation and strategic programming	Understand
L-30	Leadership issues	Understand
L-31	Presentation	Improve Communication Skills
L-32	Significance of corporate structure	Understand
Week 9		
L-33	Mechanism for designing organisational structure	Understand
L-34	Structure for strategies and differentiation	Understand
L-35	Integration and organisational systems	Understand
L-36	Presentation	Improve Communication Skills
Week 10		
L-37	Power and sources of power	Understand
L-38	Management conflicts and types of conflict	Understand
L-39	Efforts to overcome resistance to change	Understand
L-40	Presentation	Improve Communication Skills
Week 11		
L-41	Policy versus strategy	Understand
L-42	Marketing policies and strategies	Understand
L-43	Product mix and price mix	Understand



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L-44	Promotion mix and place mix	Understand
Week 12		
L-45	Production plans and policies	Understand
L-46	Strategic choice of plant location and procurement	Understand
L-47	Presentation	Improve Communication Skills
L-48	Production capacity and automation technology	Understand
Week 13		
L-49	Human resource plans and policies	Understand
L-50	Human resource development strategies	Understand
L-51	Policies and strategies: recruitment selection and training	Understand
L-52	Stress management and industrial relations	Understand
Week 14		
L-53	Strategy evaluation: meaning and barriers	Understand
L-54	Strategic control and types of strategic controls	Understand
L-55	Process and techniques of strategic evaluation and control	Understand
L-56	Role of Organizational System in Evaluation	Understand
Week 15		
L-57	Revision	Clear doubts
L-58	Revision	Clear doubts
L-59	Revision	Clear doubts



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L-60

Revision

Clear doubts



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**ARYA KANYA MAHAVIDYALYA
SHAHABAD MARKANDA**

SESSION:2024-25

LESSON PLAN

**SUBJECT:COMMERIAL ARTS,
DESIGNING & PAINTING**

Ms. Simranjeet Kaur
Lesson Plan: Even Semester (2024-25)
Subject: History of Modern Indian Art (Theory)

M.A Fine Art: 4TH Sem Code:	Subject: History of Modern Indian Art (Theory)	Duration.-.1Hour
Sr. No.	LESSON PLAN	LEARNING OUTCOMES
Week: 1		Student will be Able to
L - 1	Baroda Narratives: N.S. Bendre,	Understand the life of Artist and artwork
L – 2	Jyoti Bhatt,	Knows the biography of Artist and artwork
L – 3	Ghulam Mohammad Sheikh,	Understand the life and artwork style and techniques
Week: 2		
L – 4	K.G. Subramanyan,	Knows the life of Artist and artwork
L – 5	Bhupen Khakkar.	Knows the biography of Artist and artwork
L – 6	Group1890: J. Swaminathan,	Understand about the Groups made by artist
Week: 3		
L – 7	Jeram Patel	Understand the life of Artist and artwork
L – 8	Bengal Famine: Chittaprosad,	Knows the biography of Artist and artwork
L – 9	Somnath Hore	Understand the life and artwork style and techniques
Week: 4		
L – 10	Calcutta Group: Paritosh Sen,	Understand the life of Artist and artwork
L – 11	Bikash Bhattacharya,	Knows the biography of Artist and artwork
L – 12	Ganesh Pyne,	Understand the life and artwork style and techniques
Week: 5		
L – 13	Jogen Choudhary	Understand the life of Artist and artwork
L – 14	Women Artist: Nalini Malani,	Knows the biography of Artist and artwork
L – 15	Anjoli Ela Menon,	Understand the life and artwork style and techniques
Week: 6		

L – 16	Arpana Kaur,	Understand the life and artwork style and techniques
L – 17	Arpita Singh,	Understand the life and artwork style and techniques
L – 18	Sessional – I, Assignment submission	
Week: 7		
L – 19	Nilima Shaikh	Knows the life of Artist and artwork
L – 20	Printmakers: Laxma Gaud, Krishna Reddy,	Knows the biography of Artist and artwork
L – 21	Anupam Sood,	Understand the life and artwork style and techniques
Week: 8		
L – 22	R.B. Bhaskaran,	Knows the biography of Artist and artwork
L – 23	Jagmohan Chopra	Knows the life of Artist and artwork
L – 24	Academic Sculptors: D.P. Roy Choudhary,	Understand the life and artwork style and techniques
Week: 9		
L – 25	Shanko Choudhary,	Knows the life of Artist and artwork
L – 26	Dhanraj Bhagat,	Knows the biography of Artist and artwork
L – 27	Nagji Patel,	Understand the life and artwork style and techniques
Week: 10		
L – 28	S. Nanda Gopal,	Knows the life of Artist and artwork
L – 29	P.V. Jankiram,	Knows the biography of Artist and artwork
L – 30	Ram V. Sutaar,	Understand the life and artwork style and techniques
Week: 11		
L – 31	Dhruv Mistri,	Knows the life of Artist and artwork
L – 32	Subodh Gupta.	Knows the biography of Artist and artwork
L – 33	Revision	
Week: 12		
L – 34	Revision	Clear the doubts
L – 35	Submission of Assignments, Doubts if any,	Clear the doubts
L – 36	Sessional - II	

Ms.Simranjeet Kaur
Assistant Professor
Department of Fine Arts



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SESSION:2024-25

**LESSON PLAN
SUBJECT:HINDI**



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Hindi
Index (Even Semester)
Session (2024-25)

Sr. No.	Class	Paper Name	Paper Code	Teacher's Name	Page No.
1	M.A.- Previous CC-5 Sem-II	छायावादोत्तर काव्य	M24- HIN-201	Ms. Amita	2-13
2	M.A.- Previous CC-6 Sem-II	हिन्दी साहित्य का इतिहास (आधुनिक काल तक)	M24- HIN-202	Mrs. Mamta	14-23
3	M.A.- Previous CC-7 Sem-II	भाषा विज्ञान और हिन्दी भाषा साहित्य एवं सिद्धांत	M24- HIN-203	Mrs. Mamta	24-34
4	M.A.- Previous CC-8 Sem-II	नाटक रंगमंच एवं अन्य गद्य विधाएं	M24- HIN-204	Mrs. Amita	35-45
5	M.A.- Previous DEC-II Sem-II	जयशंकर प्रसाद	M24- HIN-205	Ms. Amita	46-57
6	M.A.- Previous CHMV & IPR Sem-II	Constitutional, Human and Moral Values and IPR	M24- CHM-201	Mrs. Ankita Hans	58-63



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Lesson Plan (2024-2025)

Name of Teacher: Amita

Class: M.A. 2nd Semester

Course: CC-5

Course Code: M24-HIN-201

Paper: छायावादोत्तर काव्य

पाठ-1		समय : 01 घंटा
विषय :- According to NEP 2020 पाठ्यक्रम सम्बंधी जानकारी		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will get knowledge of syllabus
पाठ-2		समय : 01 घंटा
विषय :- शमशेर बहादुर सिंह का साहित्यिक परिचय एवं अमन का राग कविता की व्याख्या।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Presentation
Q. 4	Learning Outcomes:	They will get knowledge of writer and his Literary Introduction
पाठ-3		समय : 01 घंटा
विषय :- अमन का राग कविता की व्याख्या।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Presentation
Q. 4	Learning Outcomes:	Their social, awareness will develop.
पाठ-4		समय : 01 घंटा
विषय :- नागार्जुन का साहित्यिक परिचय एवं आकाल और उसके बाद कविता की व्याख्या।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board



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Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Presentation
Q. 4	Learning Outcomes:	They will develop resilience and effective expression
पाठ-5		समय : 01 घंटा
विषय :- मै प्रतिबद्ध हूँ कविता की व्याख्या।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Presentation
Q. 4	Learning Outcomes:	They will develop mental Strength and a positive mind set.
पाठ-6		समय : 01 घंटा
विषय :- केदारनाथ अग्रवाल का साहित्यिक परिचय एवं जो जीवन की धूल चाटकर बढ़ा हुआ है कविता की व्याख्या।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Presentation
Q. 4	Learning Outcomes:	They will become aware of the exploitation happening in society.
पाठ-7		समय : 01 घंटा
विषय :- हथौड़े का गीत कविता की व्याख्या।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Presentation
Q. 4	Learning Outcomes:	They will gain an understanding of self respect and importance of living a purpose life
पाठ-8		समय : 01 घंटा
विषय :- रघुबीर सहाय का साहित्यिक परिचय।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



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Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Presentation
Q. 4	Learning Outcomes:	They understand the poet's philosophy
पाठ-9		समय : 01 घंटा
विषय :- रामदास कविता की व्याख्या।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Presentation
Q. 4	Learning Outcomes:	They will develop an understanding of life's struggles and the importance of humanity.
पाठ-10		समय : 01 घंटा
विषय :- हंसो हंसो जल्दी हंसो कविता की व्याख्या।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Presentation
Q. 4	Learning Outcomes:	They will understand about different ways of laugh.
पाठ-11		समय : 01 घंटा
विषय :- अज्ञेय का साहित्यिक परिचय एवं असाध्य वीणा की व्याख्या।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Group discussion
Q. 4	Learning Outcomes:	They will understand about poet life and his writing skills.
पाठ-12		समय : 01 घंटा
विषय :- असाध्य वीणा की व्याख्या।		



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Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Presentation
Q. 4	Learning Outcomes:	They will have the knowledge of how to understand the significance of their existence through self-realization
पाठ-13		समय : 01 घंटा
विषय :- असाध्य वीणा की व्याख्या।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will get knowledge of the ultimate truth.
पाठ-14		समय : 01 घंटा
विषय :- गजानन माधव एवं मुक्तिबोध का परिचय।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will get knowledge of the ultimate truth.
पाठ-15		समय : 01 घंटा
विषय :- गजानन माधव एवं मुक्तिबोध का परिचय।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will understand about poet life and his writing skills.
पाठ-16		समय : 01 घंटा



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विषय :- प्रयोजनमूलक कार्य ।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Group Discussion
Q. 4	Learning Outcomes:	They will understand the topic
पाठ-17		समय : 01 घंटा
विषय :- ब्रहमराक्षस कविता का परिचय ।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Group Discussion
Q. 4	Learning Outcomes:	Inspire them self-reflection and self-analysis.
पाठ-18		समय : 01 घंटा
विषय :- ब्रहमराक्षस कविता की मूल संवेदना ।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will understand the whole topic
पाठ-19		समय : 01 घंटा
विषय :- ब्रहमराक्षस कविता की प्रासंगिकता ।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Group discussion
Q. 4	Learning Outcomes:	They will understand the topic
पाठ-20		समय : 01 घंटा
विषय :- ब्रहमराक्षस कविता का सामाजिक सरोकार ।		



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Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will understand the writer biography and his literature.
पाठ-21		समय : 01 घंटा
विषय :- ब्रह्मराक्षस कविता की कलागत विशेषताएं।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will understand the topic
पाठ-22		समय : 01 घंटा
विषय :- ब्रह्मराक्षस कविता के लघुत्तरात्मक एवं अति लघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will understand the topic
पाठ-23		समय : 01 घंटा
विषय :- अभ्यास एवं शंका निवारण।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	Any doubts will be resolved by us.
पाठ-24		समय : 01 घंटा
विषय :- धूमिल का साहित्यिक परिचय एवं पटकथा का परिचय।		



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Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will understand about poet life and his writing skills.
पाठ-25		समय : 01 घंटा
विषय :- पटकथा की मूल संवेदना।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will develop a sense of Nationalism and patriotism
पाठ-26		समय : 01 घंटा
विषय :- पटकथा की प्रासंगिकता।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will develop of language and literary style discussion & expression.
पाठ-27		समय : 01 घंटा
विषय :- पटकथा कविता की कलागत विशेषताएं।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will develop of language and literary style discussion & expression.
पाठ-28		समय : 01 घंटा
विषय :- पटकथा कविता की कलागत सामाजिक सरोकार।		



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Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will develop of language and literary style discussion & expression.
पाठ-29		समय : 01 घंटा
विषय :- सत्रीय परीक्षा		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will present their test topic will be checked.
पाठ-30		समय : 01 घंटा
विषय :- पटकथा कविता के लघुत्तरात्मक एवं अति लघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will understand the topic.
पाठ-31		समय : 01 घंटा
विषय :- कुँवर नारायण का साहित्यिक परिचय एवं चक्रव्युह कविता का परिचय।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Presentation
Q. 4	Learning Outcomes:	They will understand the poet biography and his poetry.
पाठ-32		समय : 01 घंटा
विषय :- चक्रव्युह कविता के आलोचनात्मक प्रश्न/उत्तर।		



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Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They understand the whole topic.
पाठ-33		समय : 01 घंटा
विषय :- चक्रव्यूह कविता के लघुत्तरात्मक एवं अति लघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They understand the whole topic.
पाठ-34		समय : 01 घंटा
विषय :- शंका निवारण।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will learn to maintain harmony between the spiritual and the material.
पाठ-35		समय : 01 घंटा
विषय :- वाजश्रवा कविता का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will learn to maintain harmony between the spiritual and the material.
पाठ-35		समय : 01 घंटा
विषय :- वाजश्रवा कविता के आलोचनात्मक, लघुत्तरात्मक एवं अति लघुत्तरात्मक प्रश्न/उत्तर।		



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Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	The understand the poem.
पाठ-37		समय : 01 घंटा
विषय :- नचिकेता कविता का परिचय, आलोचनात्क एवं अति लघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Presentation
Q. 4	Learning Outcomes:	They will develop an awareness of making life meaningful in human society.
पाठ-38		समय : 01 घंटा
विषय :- नचिकेता कविता के आलोचनात्क, लघुत्तरात्मक एवं अति लघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will develop improvement in language & literary expression
पाठ-39		समय : 01 घंटा
विषय :- अमीर खुसरो का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will develop social sensitivity
पाठ-40		समय : 01 घंटा
विषय :- अमीर खुसरो के आलोचनात्मक, लघुत्तरात्मक प्रश्न/उत्तर।		



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Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will understand the topic
पाठ-41		समय : 01 घंटा
विषय :- एक अजीब-सी मुष्किल कविता का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Presentation
Q. 4	Learning Outcomes:	They will learn to solve every problem of life wisely.
पाठ-42		समय : 01 घंटा
विषय :- एक अजीब-सी मुष्किल कविता के आलोचनात्मक एवं लघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will understand the whole Poem
पाठ-43		समय : 01 घंटा
विषय :- पाठ्यक्रम की दोहराई		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will understand the whole syllabus
पाठ-44		समय : 01 घंटा
विषय :- अभ्यास एवं शंका निवारण		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



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Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will discuss their problems
पाठ-45		समय : 01 घंटा
विषय :- पाठ्यक्रम की दोहराई		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will understand the whole topic.



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Lesson Plan (2024-2025)

Name of Teacher: Mamta

Class : M.A.- 2nd Semester

Course: CC-6

Course Code: M24-HIN-202

Paper: हिन्दी साहित्य का इतिहास (आधुनिक काल तक)

L-1		Duration – 1
Hour		
Topic: एन०ई०पी० के अन्तर्गत पाठ्यक्रम हिन्दी साहित्य के इतिहास का परिचय		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
	Learning Outcomes :	They understand the syllabus
L-2		Duration – 1 Hour
Topic: आधुनिकता : अवधारण और प्रवृत्तियाँ		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
	Learning Outcomes :	They gain knowledge Concept of Modernity
L-3		Duration – 1 Hour
Topic: भारतीय नवजागरण और हिन्दी क्षेत्र का नवजागरण		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Presentation
	Learning Outcomes :	They understand the Indian Renaissance
L-4		Duration – 1 Hour
Topic: आधुनिक काल के उदय की पृष्ठभूमि		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Presentation
	Learning Outcomes :	They will understand "The Rise of Modern Era".
L-5		Duration – 1 Hour



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Topic: आधुनिक हिन्दी कविता खड़ी बोली काव्य का विकास प्रारम्भिक चरण		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
	Learning Outcomes :	They will get knowledge of Modern Hindi Poetry.
L-6		Duration – 1 Hour
Topic: भारतेन्दु और द्विवेदी युगीन कविता की प्रवृत्तियाँ		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
	Learning Outcomes :	They understand the topic
L-7		Duration – 1 Hour
Topic: छायावाद प्रमुख कवि एवं काव्य प्रवृत्तियाँ		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes :	The students understand the Chhayavad.
L-8		Duration – 1 Hour
Topic: छायावाद प्रमुख कवि एवं काव्य प्रवृत्तियाँ		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes :	The students understand the Chhayavad.
L-9		Duration – 1 Hour
Topic: प्रगतिवाद प्रमुख कवि एवं काव्य प्रवृत्तियाँ		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Group Discussion



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	Learning Outcomes :	They will understand the whole topic
L-10		Duration – 1 Hour
Topic: प्रगतिवाद प्रमुख कवि एवं काव्य प्रवृत्तियाँ		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
	Learning Outcomes :	They will get knowledge of progressivism
L-11		Duration – 1 Hour
Topic: प्रयोगवाद प्रमुख कवि एवं काव्य प्रवृत्तियाँ		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Group Discussion
	Learning Outcomes :	They will get knowledge of prayogvad.
L-12		Duration – 1 Hour
Topic: प्रयोगवाद प्रमुख कवि एवं काव्य प्रवृत्तियाँ		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
	Learning Outcomes :	They will get knowledge of prayogvad.
L-13		Duration – 1 Hour
Topic: प्रयोगवाद प्रमुख कवि एवं काव्य प्रवृत्तियाँ		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Presentation
	Learning Outcomes :	They will understand the Topic
L-14		Duration – 1 Hour
Topic: नई कविता प्रमुख कवि एवं काव्य प्रवृत्तियाँ		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



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Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Group Discussion
	Learning Outcomes :	They will get knowledge of poetry.
L-15		Duration – 1 Hour
Topic: नई कविता प्रमुख कवि एवं काव्य प्रवृत्तियाँ		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
	Learning Outcomes :	They will get knowledge of poetry.
L-16		Duration – 1 Hour
Topic: अभ्यास कार्य एवं चर्चा		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes :	They will gain knowledge about topic.
L-17		Duration – 1 Hour
Topic: समकालीन हिन्दी कविता प्रमुख कवि एवं काव्य प्रवृत्तियाँ		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
	Learning Outcomes :	They will get knowledge of contemporary Hindi Poetry.
L-18		Duration – 1 Hour
Topic: समकालीन हिन्दी कविता प्रमुख कवि एवं काव्य प्रवृत्तियाँ		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Text
	Learning Outcomes :	They will get knowledge of contemporary Hindi Poetry.
L-19		Duration – 1 Hour



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Topic: प्रयोजनमूलक कार्य		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
	Learning Outcomes :	They will understand the topic
L-20		Duration – 1 Hour
Topic: हिन्दी गद्य उद्भव एवं विकास		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Group discussion
	Learning Outcomes :	They understand origin and Development of Hindi Prose.
L-21		Duration – 1 Hour
Topic: हिन्दी गद्य तथा भारतेन्दू		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Presentation
	Learning Outcomes :	They will understand Gadh and Bhartendu.
L-22		Duration – 1 Hour
Topic: हिन्दी गद्य तथा भारतेन्दू		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes :	They will understand Gadh and Bhartendu.
L-23		Duration – 1 Hour
Topic: सत्रीय परीक्षा		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Presentation/Quiz



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	Learning Outcomes :	They will present the topic
L-24		Duration – 1 Hour
Topic: हिन्दी गद्य के विकास में महावीर प्रसाद द्विवेदी और उनके सहयोगी लेखकों की भूमिका		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
	Learning Outcomes :	They will get knowledge of topic.
L-25		Duration – 1 Hour
Topic: हिन्दी गद्य के विकास में महावीर प्रसाद द्विवेदी और उनके सहयोगी लेखकों की भूमिका		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
	Learning Outcomes :	They will get knowledge of topic.
L-26		Duration – 1 Hour
Topic: अभ्यास कार्य एवं संशय निवारण		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Presentation
	Learning Outcomes :	They will understand the topic and clear doubts.
L-27		Duration – 1 Hour
Topic: हिन्दी नाटक और रंगमंच स्वरूप और विकास		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
	Learning Outcomes :	They will get knowledge of Hindi Play and theater.
L-28		Duration – 1 Hour
Topic: हिन्दी नाटक और रंगमंच स्वरूप और विकास		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board



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Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Presentation
	Learning Outcomes :	They will understand Hindi Play and Rang munch (theater)
L-29		Duration – 1 Hour
Topic: हिन्दी आलोचन का आरम्भ और विकास		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board/Text Book
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
	Learning Outcomes :	They will get knowledge of criticism.
L-30		Duration – 1 Hour
Topic: हिन्दी आलोचन का आरम्भ और विकास		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
	Learning Outcomes :	They will get knowledge of start of criticism.
L-31		Duration – 1 Hour
Topic: हिन्दी कथा-साहित्य के विकास के विविध चरण		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
	Learning Outcomes :	They will development of Hindi narrative literature.
L-32		Duration – 1 Hour
Topic: हिन्दी कथा-साहित्य के विकास के विविध चरण		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
	Learning Outcomes :	They will development of Hindi narrative literature.
L-33		Duration – 1 Hour
Topic: हिन्दी कथा-साहित्य के विकास के विविध चरण		



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Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture/Lecture Notes
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
	Learning Outcomes :	They will development of Hindi narrative literature.
L-34		Duration – 1 Hour
Topic: कहानी विद्या का विकास: विभिन्न कहानी आन्दोलनों की संक्षिप्त रूपरेखा		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
	Learning Outcomes :	They will understand the topic
L-35		Duration – 1 Hour
Topic: कहानी विद्या का विकास: विभिन्न कहानी आन्दोलनों की संक्षिप्त रूपरेखा		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Presentation
	Learning Outcomes :	They will understand the development of the story genre.
L-36		Duration – 1 Hour
Topic: हिन्दी उपन्यास और यथार्थवादी चेतना		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
	Learning Outcomes :	They will understand the Hindi Novel
L-37		Duration – 1 Hour
Topic: हिन्दी उपन्यास और यथार्थवादी चेतना		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning



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	Learning Outcomes :	They will understand the Hindi Novel
L-38		Duration – 1 Hour
Topic: लघुत्तरात्मक प्रश्न/उत्तर		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
	Learning Outcomes :	They will understand Hindi Novel.
L-39		Duration – 1 Hour
Topic: लघुत्तरात्मक प्रश्न/उत्तर		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
	Learning Outcomes :	They will understand Key aspects of Hindi literature.
L-40		Duration – 1 Hour
Topic: लघुत्तरात्मक प्रश्न/उत्तर		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Test Papers
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes :	They will understand Key aspects of Hindi literature.
L-41		Duration – 1 Hour
Topic: वस्तुनिष्ठ प्रश्न /उत्तर		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
	Learning Outcomes :	They will understand the major literary movements.
L-42		Duration – 1 Hour
Topic: वस्तुनिष्ठ प्रश्न/उत्तर		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



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Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
	Learning Outcomes :	They will understand the major literary movements
L-43		Duration – 1 Hour
Topic: दोहराई		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
	Learning Outcomes :	They will get knowledge of syllabus.
L-44		Duration – 1 Hour
Topic: दोहराई		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
	Learning Outcomes :	They will get knowledge of syllabus.
L-45		Duration – 1 Hour
Topic: दोहराई		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Test Papers
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Test
	Learning Outcomes :	They will understand the whole syllabus



Lesson Plan (2024-2025)

EVEN SEMESTER

Name of Teacher: Mrs. Mamta Class: M.A. 2nd Semester
Course: CC-7 Course Code: M24-HIN-203
Paper: भाषा विज्ञान और हिन्दी भाषा (साहित्य एवं सिद्धांत)

L-1		Duration – 1 Hour
Topic: एन०ई०पी० 2020 के अनुसार पाठ्यक्रम एवं भाषा विज्ञान के परिचय की जानकारी		
Q. 1	Mode of Delivery : Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/ Test
Q. 4	Learning Outcomes:	They will get knowledge of Syllabus
L-2		Duration – 1 Hour
Topic: भाषा विज्ञान की परिभाषा एवं स्वरूप		
Q. 1	Mode of Delivery : Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book/Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning
Q. 4	Learning Outcomes:	They will get knowledge of Bhasha Vigyan.
L-3		Duration – 1 Hour
Topic: भाषा की उत्पत्ति एवं भाषा विज्ञान की शाखाएँ।		
Q. 1	Mode of Delivery : Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Bhasha Vigyan ki Shakhayen
L-4		Duration – 1 Hour
Topic : ध्वनि विज्ञान में ध्वनियों का वर्गीकरण		
Q. 1	Mode of Delivery : Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test



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Q. 4	Learning Outcomes:	They will get knowledge of Dhavni Vigyan.
L-5		Duration – 1 Hour
Topic : ध्वनि विज्ञान की विशेषताएं		
Q. 1	Mode of Delivery : Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Dhavni Vigyan.
L-6		Duration – 1 Hour
Topic : स्वमिम विज्ञान एवं स्वमिम प्रक्रिया		
Q. 1	Mode of Delivery : Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Swanim Vigyan.
L-7		Duration – 1 Hour
Topic : ध्वनि परिवर्तन		
Q. 1	Mode of Delivery : Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test
	Learning Outcomes:	They will get the knowledge of Dhavni Parivartan.
L-8		Duration – 1 Hour
Topic : अभ्यास कार्य एवं कक्षा परिचर्चा		
Q. 1	Mode of Delivery : Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get the knowledge of their Topic.
L-9		Duration – 1 Hour
Topic : रूप विज्ञान (पद विज्ञान) का अर्थ एवं स्वरूप		
Q. 1	Mode of Delivery : Lecture Notes/Oral Lecture etc.	Oral Lecture



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Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Question
Q. 4	Learning Outcomes:	They will get the knowledge of Roop Vigyan.
L-10		Duration – 1 Hour
Topic : शब्द एवं रूप वाक्य विज्ञान		
Q. 1	Mode of Delivery : Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of word, face, Syntax Vigyan..
L-11		Duration – 1 Hour
Topic : वाक्य रचना		
Q. 1	Mode of Delivery : Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Group Discussion
Q. 4	Learning Outcomes:	They will get knowledge for Santence.
L-12		Duration – 1 Hour
Topic : वाक्य परिवर्तन शब्दार्थ, संबंध, अर्थ परिवर्तन के कारण		
Q. 1	Mode of Delivery : Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Vakya Parivartan & Aarth Privartan.
L-13		Duration – 1 Hour
Topic : अभ्यास कार्य एवं प्रयोजन मूलक कार्य		
Q. 1	Mode of Delivery : Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning



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Q. 4	Learning Outcomes:	They will get knowledge of Bhasha Vigyan.
L-14		Duration – 1 Hour
Topic : प्राचीन एवं मध्यकालीन भारतीय आर्य भाषाओं का परिचय		
Q. 1	Mode of Delivery : Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will get knowledge of introduction to Ancient and Medieval Indian Aryan languages.
L-15		Duration – 1 Hour
Topic : अपभ्रंश भाषा		
Q. 1	Mode of Delivery : Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Apbharnsh Bhasha
L-16		Duration – 1 Hour
Topic : अवहट्ट तथा पुरानी हिन्दी की तुलनात्मक विशेषताएं		
Q. 1	Mode of Delivery : Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of gestures of Modern and old Hindi
L-17		Duration – 1 Hour
Topic : अवहट्ट तथा पुरानी हिन्दी की तुलनात्मक विशेषताएं		
Q. 1	Mode of Delivery : Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of gestures of Modern and old Hindi
L-18		Duration – 1 Hour
Topic : हिन्दी की उपभाषाओं का परिचय		
Q. 1	Mode of Delivery : Lecture Notes/Oral Lecture etc.	Oral Lecture



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Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will understand the topic
L-19		Duration – 1 Hour
Topic : अवधि भाषा का परिचय एवं विशेषताएं		
Q. 1	Mode of Delivery : Lecture Notes/Oral Lecture etc.	Oral Lecture/ Lecture Notes
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Aavdhi Bhasha.
L-20		Duration – 1 Hour
Topic : ब्रज भाषा तथा खड़ी बोली का परिचय एवं विशेषताएं		
Q. 1	Mode of Delivery : Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Group discussion/Test
Q. 4	Learning Outcomes:	They will get knowledge of introduction of Braj Languages and Khadi Boli
L-21		Duration – 1 Hour
Topic : ब्रज भाषा तथा खड़ी बोली का परिचय एवं विशेषताएं		
Q. 1	Mode of Delivery : Lecture Notes/Oral Lecture etc.	Oral Lecture/ Lecture Notes
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of introduction of Braj Languages and Khadi Boli.
L-22		Duration – 1 Hour
Topic : भोजपुरी भाषा का परिचय एवं विशेषताएं		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test



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Q. 4	Learning Outcomes:	They will get knowledge of Bhojpuri Bhasha.
L-23		Duration – 1 Hour
Topic : कुमाउनी की विशेषताएं		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Aryan Language of Kumouni.
L-24		Duration – 1 Hour
Topic : मारवाड़ी हिन्दी बोली की विशेषताएं		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/ Test
Q. 4	Learning Outcomes:	They will get knowledge of Marvadi Hindi Boli.
L-25		Duration – 1 Hour
Topic : सत्रीय परीक्षा		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Bhasha Vigayn..`
L-26		Duration – 1 Hour
Topic : काव्य भाषा के रूप में अवधि		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of forms of poetic language.
L-27		Duration – 1 Hour



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Topic: Sessional: काव्य भाषा के रूप में ब्रज भाषा		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will perform their test.
L-28		Duration – 1 Hour
Topic: अभ्यास कार्य एवं संशय निवारण		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Bhasha Vigyan and Doubts Clear.
L-29		Duration – 1 Hour
Topic: ब्रज बोली का विकास		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning
Q. 4	Learning Outcomes:	They will get knowledge of Khadi Braj.
L-30		Duration – 1 Hour
Topic: खड़ी बोली का विकास		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge standard of Hindi Language.
L-31		Duration – 1 Hour
Topic: मानक हिन्दी का व्याकरण		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



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Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test
Q. 4	Learning Outcomes :	They will get knowledge standard of Hindi Language.
L-32		Duration – 1 Hour
Topic: देवनागरी लिपि का ऐतिहासिक विकास क्रम		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning
Q. 4	Learning Outcomes :	They will get knowledge of Devnagri Lipi.
L-33		Duration – 1 Hour
Topic: देवनागरी लिपि की वैज्ञानिकता		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture/ Lecture Notes
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test
Q. 4	Learning Outcomes :	They will understand poet literature.
L-34		Duration – 1 Hour
Topic: देवनागरी लिपि की व्यावहारिकता		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test
Q. 4	Learning Outcomes :	They will get knowledge of Devnagri Lipi.
L-35		Duration – 1 Hour
Topic : देवनागरी लिपि की व्यावहारिकता		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book/ Chalk and Board



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Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Devnagri Lipi.
L-36		Duration – 1 Hour
Topic: पाठ्यक्रम संबंधी लघुत्तरात्मक प्रश्न		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Bhasha Vigyan.
L-37		Duration – 1 Hour
Topic: पाठ्यक्रम संबंधी लघुत्तरात्मक प्रश्न		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Bhasha Vigyan.
L-38		Duration – 1 Hour
Topic : लघुत्तरात्मक प्रश्न एवं उत्तर		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Bhasha Vigyan.
L-39		Duration – 1 Hour
Topic : लघुत्तरात्मक प्रश्न एवं उत्तर		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test



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Q. 4	Learning Outcomes:	They will get knowledge of Bhasha Vigyan.
L-40		Duration – 1 Hour
Topic : पाठ्यक्रम की दोहराई		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of whole Syllabus.
L-41		Duration – 1 Hour
Topic : लघुत्तरात्मक प्रश्न एवं उत्तर		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Bhasha Vigyan.
L-42		Duration – 1 Hour
Topic : लघुत्तरात्मक प्रश्न एवं उत्तर		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Bhasha Vigyan.
L-43		Duration – 1 Hour
Topic : संशय निवारण एवं दोहराई		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Bhasha Vigyan.
L-44		Duration – 1 Hour



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Topic : संशय निवारण एवं दोहराई		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of Bhasha Vigyan.
L-45		Duration – 1 Hour
Topic : संशय निवारण एवं दोहराई		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Text Book /Chalk and Board Method	Text Book / Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar/ Oral Questioning	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will get knowledge of whole Syllabus.



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Lesson Plan (2024-2025)

Name of Teacher: Ms. Amita

Class: M.A 2nd Semester

Course: CC-8

Course Code: M24-HIN-204

Paper: नाटक रंगमंच एवं अन्य गद्य विधाएं

L-1		Duration – 1
Hour		
Topic: According to NEP 2020 के अंतर्गत पाठ्यक्रम की जानकारी।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes	They will get knowledge of the syllabus
L-2		Duration – 1 Hour
Topic: जयशंकर प्रसाद का साहित्यक परिचय एवं ध्रुवस्वामिनी नाटक का परिचय।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes	They will get knowledge of the story literature
L-3		Duration – 1 Hour
Topic: ध्रुवस्वामिनी नाटक की व्याख्या।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Presentation
Q. 4	Learning Outcomes	They will get knowledge of the play and theatre
L-4		Duration – 1 Hour
Topic: ध्रुवस्वामिनी नाटक की व्याख्या।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board



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Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Test/Presentation
Q. 4	Learning Outcomes	They will get knowledge of the play and theature
L-5		Duration – 1 Hour
Topic: ध्रुवस्वामिनी नाटक की व्याख्या।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Test/Presentation
Q. 4	Learning Outcomes	They will get knowledge of play and theature
L-6		Duration – 1 Hour
Topic: ध्रुवस्वामिनी नाटक की व्याख्या।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Test/Presentation
Q. 4	Learning Outcomes	They will get knowledge of play and theature
L-7		Duration – 1 Hour
Topic: ध्रुवस्वामिनी नाटक की व्याख्या।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Test/Test
Q. 4	Learning Outcomes	They will get knowledge of play and theature
L-8		Duration – 1 Hour
Topic: ध्रुवस्वामिनी नाटक की व्याख्या।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Test/Test
Q. 4	Learning Outcomes	They will get knowledge of play and theature



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L-9		Duration – 1 Hour
Topic: ध्रुवस्वामिनी नाटक की व्याख्या।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Group Discussion
Q. 4	Learning Outcomes	They will get knowledge of play and theatre
L-10		Duration – 1 Hour
Topic: ध्रुवस्वामिनी नाटक की व्याख्या।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Test/Presentation
Q. 4	Learning Outcomes	They will get knowledge of the topic.
L-11		Duration – 1 Hour
Topic: धर्मवीर भारती का साहित्यिक परिचय एवं अंधा युग नाटक का परिचय।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Group Discussion
Q. 4	Learning Outcomes	They will get knowledge of Aandha yug play
L-12		Duration – 1 Hour
Topic: अंधा युग नाटक का कथानक।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Test/Presentation
Q. 4	Learning Outcomes	They will get knowledge of Aandha yug play
L-13		Duration – 1 Hour



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Topic: अंधा युग नाटक के आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Test/Presentation
Q. 4	Learning Outcomes	They will get knowledge of Aandha yug play
L-14		Duration – 1 Hour
Topic: अंधा युग नाटक के आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Group Discussion
Q. 4	Learning Outcomes	They will get knowledge of Aandha yug play
L-15		Duration – 1 Hour
Topic: अंधा युग नाटक के लघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes	They will get knowledge of Aandha yug play
L-16		Duration – 1 Hour
Topic: प्रयोजना मूलक कार्य।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Test/Test
Q. 4	Learning Outcomes	Analysis and interpretation critical thinking
L-17		Duration – 1 Hour
Topic: भीष्म साहनी का परिचय एवं कबीरा खड़ा बाजार में नाटक का परिचय।		



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Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Analysis and interpretation critical thinking
Q. 4	Learning Outcomes	They will understand poet's biography and his literature
L-18		Duration – 1 Hour
Topic: कबीरा खड़ा बाजार में नाटक का कथानक।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Test/Text
Q. 4	Learning Outcomes	They will get knowledge of Bishm Sahani literature
L-19		Duration – 1 Hour
Topic: कबीरा खड़ा बाजार में नाटक के आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes	They will get knowledge of play
L-20		Duration – 1 Hour
Topic: कबीरा खड़ा बाजार में नाटक के आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Group discussion
Q. 4	Learning Outcomes	They will get knowledge of play & drama literature
L-21		Duration – 1 Hour
Topic: कबीरा खड़ा बाजार में नाटक के लघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



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Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Test/Presentation
Q. 4	Learning Outcomes	They will get knowledge of play & drama literature
L-22		Duration – 1 Hour
Topic: सत्रीय परीक्षा ।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Test/Test
Q. 4	Learning Outcomes	Analysis and interpretation critical thinking
L-23		Duration – 1 Hour
Topic: रामकुमार वर्मा का साहित्यिक परिचय एवं औरंगजेब की आखिरी रात एकांकी नाटक का परिचय ।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Presentation/Quiz
Q. 4	Learning Outcomes	Analysis and interpretation critical thinking
L-24		Duration – 1 Hour
Topic: औरंगजेब की आखिरी रात एकांकी नाटक का कथानक ।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Presentation/Quiz
Q. 4	Learning Outcomes	They will delivered their topic
L-25		Duration – 1 Hour
Topic: औरंगजेब की आखिरी रात एकांकी नाटक के आलोचनात्मक प्रश्न/उत्तर ।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



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Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Test/Presentation
Q. 4	Learning Outcomes	They will get knowledge of Ramkumar Verma literature
L-26		Duration – 1 Hour
Topic: औरंगजेब की आखिरी रात एकांकी नाटक के आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Test/Presentation
Q. 4	Learning Outcomes	They will get knowledge of Ramkumar Verma literature
L-27		Duration – 1 Hour
Topic: औरंगजेब की आखिरी रात एकांकी नाटक के लघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Test/Written Test
Q. 4	Learning Outcomes	They will get knowledge of play, drama & autobiography
L-28		Duration – 1 Hour
Topic: उपेन्द्रनाथ अशक का साहित्यिक परिचय एवं अधिकार का रक्षक एकांकी नाटक का परिचय।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Test/Presentation
Q. 4	Learning Outcomes	They will get knowledge of play, drama & autobiography
L-29		Duration – 1 Hour
Topic: अधिकार का रक्षक एकांकी नाटक का कथानक।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board/Text Book



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Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
Q. 4	Learning Outcomes	They will get knowledge of play, drama & autobiography
L-30		Duration – 1 Hour
Topic: अधिकार का रक्षक एकांकी नाटक के आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
Q. 4	Learning Outcomes	Analysis and interpretation critical thinking
L-31		Duration – 1 Hour
Topic: अधिकार का रक्षक एकांकी नाटक के आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
Q. 4	Learning Outcomes	Analysis and interpretation critical thinking
L-32		Duration – 1 Hour
Topic: अधिकार का रक्षक एकांकी नाटक के लघुतरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Test
Q. 4	Learning Outcomes	Analysis and interpretation critical thinking
L-33		Duration – 1 Hour
Topic: अभ्यास एवं शंका निवारण।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture/Lecture Notes
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Test/Presentation



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Q. 4	Learning Outcomes	Analysis and interpretation critical thinking
L-34		Duration – 1 Hour
Topic: लक्ष्मीकांत वर्मा का साहित्यिक परिचय एवं अपना-अपना जूता एकांकी नाटक का परिचय।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Test/Presentation
Q. 4	Learning Outcomes	Analysis and interpretation critical thinking
L-35		Duration – 1 Hour
Topic: अपना-अपना जूता एकांकी नाटक के आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Test/Presentation
Q. 4	Learning Outcomes	Analysis and interpretation critical thinking
L-36		Duration – 1 Hour
Topic: अपना-अपना जूता एकांकी नाटक के आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Test/Presentation
Q. 4	Learning Outcomes	Analysis and interpretation critical thinking
L-37		Duration – 1 Hour
Topic: अपना-अपना जूता एकांकी नाटक के लघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes	Analysis and interpretation critical thinking
L-38		Duration – 1 Hour



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Topic: सर्वेश्वर दयाल सक्सेना का परिचय एवं बकरी एकांकी नाटक का परिचय।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes	They will get knowledge of Hindi literature
L-39		Duration – 1 Hour
Topic: बकरी एकांकी नाटक के आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes	They will get knowledge of Hindi literature
L-40		Duration – 1 Hour
Topic: बकरी एकांकी नाटक के आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Test Papers
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes	They will get knowledge of Hindi literature
L-41		Duration – 1 Hour
Topic: बकरी एकांकी नाटक के लघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Presentation
	Learning Outcomes:	They will understand the topic
L-42		Duration – 1 Hour
Topic: सम्पूर्ण पाठ्यक्रम के वस्तुनिष्ठ प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board



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Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Presentation
	Learning Outcomes:	They will understand the Bihari literature
L-43		Duration – 1 Hour
Topic: सम्पूर्ण पाठ्यक्रम की दोहराई।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
	Learning Outcomes:	They will understand the topic
L-44		Duration – 1 Hour
Topic: अभ्यास एवं शंका निवारण।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
	Learning Outcomes:	
L-45		Duration – 1 Hour
Topic: सम्पूर्ण पाठ्यक्रम की दोहराई।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
	Learning Outcomes:	They will understand the topic



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Lesson Plan (2024-2025)

Name of Teacher: Amita

Class: M.A. 2nd Semester

Course: DEC-II

Course Code: M24-HIN-205

Paper: जयशंकर प्रसाद

पाठ-1		समय : 01 घंटा
विषय :- According to NEP 2020 पाठ्यक्रम सम्बंधी जानकारी		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will get knowledge of syllabus.
पाठ-2		समय : 01 घंटा
विषय :- आंसु काव्य की व्याख्या।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will develop the ability to understand the symbols and magery used in Poetry.
पाठ-3		समय : 01 घंटा
विषय :- आंसु काव्य की व्याख्या।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Presentation
Q. 4	Learning Outcomes:	They will develop an understanding of the Chhayavad poetry.
पाठ-4		समय : 01 घंटा
विषय :- आंसु काव्य की व्याख्या।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



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Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Presentation
Q. 4	Learning Outcomes:	Their proficiency in the Hindi, Language, especially in emotional expression, figures of speech, rasa and meter will improve.
पाठ-5		समय : 01 घंटा
विषय :- आंसु काव्य की व्याख्या।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Presentation
Q. 4	Learning Outcomes:	Their proficiency in the Hindi, Language, especially in emotional expression, figures of speech, rasa and meter will improve.
पाठ-6		समय : 01 घंटा
विषय :- आकाशदीप कहानी का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Presentation
Q. 4	Learning Outcomes:	They will internalize the values of struggle, sacrifice and idealism in the story.
पाठ-7		समय : 01 घंटा
विषय :- आकाशदीप कहानी के लघुत्तरात्मक एवं अतिलघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will understand the importance of selfless love, service and compassion.



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पाठ-8		समय : 01 घंटा
विषय :- मधुवा कहानी का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will be inspired to adopt qualities like empathy and altruism in their lives.
पाठ-9		समय : 01 घंटा
विषय :- मधुवा कहानी के लघुत्तरात्मक एवं अतिलघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Group discussion
Q. 4	Learning Outcomes:	They will get an opportunity to understand explanation and inequalities in society.
पाठ-10		समय : 01 घंटा
विषय :- गुंडा कहानी का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Presentation
Q. 4	Learning Outcomes:	Their will knowledge of new vocabulary and grammer will improve.
पाठ-11		समय : 01 घंटा
विषय :- अभ्यास कार्य एवं शंका निवारण।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test



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Q. 4	Learning Outcomes:	They will be inspired to stand against social evils.
पाठ-12		समय : 01 घंटा
विषय :- गुंडा कहानी के लघुत्तरात्मक एवं अतिलघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will be inspired to stand against social evils.
पाठ-13		समय : 01 घंटा
विषय :- ग्राम कहानी का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Group discussion
Q. 4	Learning Outcomes:	They will evaluate the spirit of sacrifice and altruism in Indian culture.
पाठ-14		समय : 01 घंटा
विषय :- ग्राम कहानी के लघुत्तरात्मक एवं अतिलघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will understand the hardships of rural life and the simplicity inherent in it.
पाठ-15		समय : 01 घंटा
विषय :- शरणागत कहानी का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning



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Q. 4	Learning Outcomes:	They will be an encouragement of mutual cooperation and empathy.
पाठ-16		समय : 01 घंटा
विषय :- शरणागत कहानी के लघुत्तरात्मक एवं अतिलघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Test
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will reflect on their personal values and the role of compassion and service in their lives.
पाठ-17		समय : 01 घंटा
विषय :- प्रतिध्वनि कहानी का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Group Discussion
Q. 4	Learning Outcomes:	Creativity will develop.
पाठ-18		समय : 01 घंटा
विषय :- प्रतिध्वनि कहानी के लघुत्तरात्मक एवं अतिलघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will understanding of social values will increase.
पाठ-19		समय : 01 घंटा
विषय :- प्रयोजन मूलक कार्य।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test



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Q. 4	Learning Outcomes:	They will understand the topic.
पाठ-20		समय : 01 घंटा
विषय :- आंधी कहानी का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	Their story will provide an opportunity to learn values such as struggle, sacrifice, patience and self respect.
पाठ-21		समय : 01 घंटा
विषय :- आंधी कहानी के लघुतरात्मक एवं अतिलघुतरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	Their ability to engage in logical reasoning and debates will improve.
पाठ-22		समय : 01 घंटा
विषय :- पुरस्कार कहानी का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning/Test
Q. 4	Learning Outcomes:	They will understand the writer biography and his literature.
पाठ-23		समय : 01 घंटा
विषय :- पुरस्कार कहानी के लघुतरात्मक एवं अतिलघुतरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board



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Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will understand the importance of sacrifice and service.
पाठ-24		समय : 01 घंटा
विषय :- अभ्यास एवं शंका निवार्य।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will discuss their problems.
पाठ-25		समय : 01 घंटा
विषय :- रसिया बालम कहानी का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will develop an understanding of values like sacrifice and trust.
पाठ-26		समय : 01 घंटा
विषय :- रसिया बालम कहानी के लघुत्तरात्मक एवं अतिलघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will develop an understanding of values like sacrifice and trust.
पाठ-27		समय : 01 घंटा
विषय :- सिकंदर की शपथ कहानी का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board



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Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They will develop historical and cultural Knowledge.
पाठ-28		समय : 01 घंटा
विषय :- सिकंदर की शपथ कहानी के लघुत्तरात्मक एवं अतिलघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will be more capable of expressing their opinions on historical events and narratives.
पाठ-29		समय : 01 घंटा
विषय :- शंका निवारण।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	The understanding of Mughal-era history and the contemporary social environment will develop.
पाठ-30		समय : 01 घंटा
विषय :- जहांनारा कहानी का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	The understanding of Mughal-era history and the contemporary social environment will develop.
पाठ-31		समय : 01 घंटा
विषय :- जहांनारा कहानी के लघुत्तरात्मक एवं अतिलघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



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Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They ability to think about women's education freedom, and social constraints will improve..
पाठ-32		समय : 01 घंटा
विषय :- इंद्रजाल कहानी का परिचय एवं आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	"Indra Jaal" is a mysterious and imaginative story that will help enhance children's.
पाठ-33		समय : 01 घंटा
विषय :- इंद्रजाल कहानी के लघुत्तरात्मक एवं अतिलघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning
Q. 4	Learning Outcomes:	They obtained information about the characters of the Novel.
पाठ-34		समय : 01 घंटा
विषय :- कंकाल उपन्यास का परिचय।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	The understand the whole topic.
पाठ-35		समय : 01 घंटा
विषय :- कंकाल उपन्यास के आलोचनात्मक प्रश्न/उत्तर।		



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Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Presentation
Q. 4	Learning Outcomes:	A deep understanding of issues like the caste system, orthodox thinking and women's freedom will develop.
पाठ-36		समय : 01 घंटा
विषय :- कंकाल उपन्यास के आलोचनात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	The understand the whole topic.
पाठ-37		समय : 01 घंटा
विषय :- कंकाल उपन्यास के लघुत्तरात्मक एवं अतिलघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will understand how society influences and individual's decisions.
पाठ-38		समय : 01 घंटा
विषय :- स्कंद गुप्त नाटक का परिचय		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	The understand the whole topic.
पाठ-39		समय : 01 घंटा



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विषय :- स्कंद गुप्त नाटकों के पात्रों का वर्णन।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Presentation
Q. 4	Learning Outcomes:	They will learn about the character's personalities.
पाठ-40		समय : 01 घंटा
विषय :- स्कंद गुप्त नाटक के आलोचनात्मक प्रश्न-उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will understand the literature.
पाठ-41		समय : 01 घंटा
विषय :- स्कंद गुप्त नाटक के लघुत्तरात्मक एवं अतिलघुत्तरात्मक प्रश्न/उत्तर।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will understand the whole syllabus
पाठ-42		समय : 01 घंटा
विषय :- शंका निवारण।		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	The understand the whole topic.
पाठ-43		समय : 01 घंटा
विषय :- पाठ्यक्रम की दोहराई		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



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Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	The understand the whole topic.
पाठ-44		समय : 01 घंटा
विषय :- पाठ्यक्रम की दोहराई		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will understand the whole topic.
पाठ-45		समय : 01 घंटा
विषय :- पाठ्यक्रम की दोहराई		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used: PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Text Book/Chalk and Board
Q. 3	Evaluation/Assessment Methods: Quiz/Test/Seminar	Oral Questioning & Test
Q. 4	Learning Outcomes:	They will understand the whole topic.



Lesson Plan (2024-2025)

Name of Teacher: Ankita Hans

Class: M.com (P)

Course: constitutional ,Human and Moral Values and IPR

Course Code: M24-CHM-201

L-1		Duration – 1 Hour
Topic : Historical Perspective of Indian Constitution		
Q. 1	Mode of Delivery: Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Learn the Basics of Indian constitution
L-2		Duration – 1 Hour
Topic : Indian constitution and Moral values		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	know the Different constitutional values
L-3		Duration – 1 Hour
Topic : Constitutional Values		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Learn the different constitutional values
L-4		Duration – 1 Hour
Topic : Patriotism and Nation Building		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method



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Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of Patriotism and Nation building
L-5		Duration – 1 Hour
Topic Fundamental Rights and Duties		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	know the basics Rights and Duties of Individual
L-6		Duration – 1 Hour
Topic : Directive Principles of state policy		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of principle of state policy
L-7		Duration – 1 Hour
Topic : Humanism		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of humanism
L-8		Duration – 1 Hour
Topic : Human virtues and civil sense		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method



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Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of human virtue and civil sense
L-9		Duration – 1 Hour
Topic : Social Responsibility		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of social Responsibility
L-10		Duration – 1 Hour
Topic : Ethics and human Aspirations		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Know about the basics of Ethics and human Aspirations
L-11		Duration – 1 Hour
Topic : Understanding Harmony in society and Nature		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understanding the concept of Harmony in society and Nature
L-12		Duration – 1 Hour
Topic : International Peace and Brotherhood: VASUDHAIV KUTUMBKAM		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method



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Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand about International Peace and Brotherhood: VASUDHAIV KUTUMBKAM
L-13		Duration – 1 Hour
Topic : Morality and Moral values		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand about the concept of Morality and Moral values
L-14		Duration – 1 Hour
Topic : Ethics of Relations: Personal ,Social and Professional		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Quiz
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of : Personal ,Social and Professional relations
L-15		Duration – 1 Hour
Topic : Gender Sensitization and Affirmative Approach towards weaker section		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Real Life Linkage
	Learning Outcomes : As per curriculum	Understand concept of Gender Sensitization and Affirmative Approach towards weaker section
L-16		Duration – 1 Hour
Topic : Ethical conduct in Higher Education Institutions		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



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Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about concept of Ethical conduct in Higher Education Institutions
L-17		Duration – 1 Hour
Topic : Professional Ethics		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of Professional Ethics
L-18		Duration – 1 Hour
Topic : Moral Education and character building		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about the concept of Moral Education and character building
L-19		Duration – 1 Hour
Topic : Meaning ,Origins and Nature of IPR		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about of Meaning ,Origin and nature of IPR
L-20		Duration – 1 Hour
Topic :Types of Intellectual property Rights		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture



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Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Test
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Learn about Types of IPR
L-21		Duration – 1 Hour
Topic : Traditional Knowledge		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	Chalk and Board Method
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the concept of know how
L-22		Duration – 1 Hour
Topic :Infringement and offenses of IPRS		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	YouTube links
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Seminar
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Know about concept of Infringement and offenses of IPRS
L-23		Duration – 1 Hour
Topic :Basics of Plagiarism Policy of UGC		
Q. 1	Mode of Delivery : Text/Lecture Notes/Oral Lecture etc.	Oral Lecture
Q. 2	Methodology Used : PowerPoint Presentation/Video Lecture/YouTube links/Chalk and Board Method	PowerPoint Presentation
Q. 3	Evaluation/Assessment Methods : Quiz/Test/Seminar	Oral Questioning
Q. 4	Additional Knowledge/Practical Applications/Real Life Linkage	Additional Knowledge
	Learning Outcomes : As per curriculum	Understand the basics of Plagiarism Policy of UGC